

# Baltimore Integration



## Partnership

[www.baltimorepartnership.org](http://www.baltimorepartnership.org)

Association of Baltimore  
Area Grantmakers  
*Celeste Amato – Co-Chair*

Maryland Institute  
College of Art  
*Michael Molla – Co-Chair*

Annie E. Casey Foundation  
*Sophie Dagenais*

Associated Black Charities  
*Diane Bell-McKoy*

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Council  
*Michael Kelly*

Baltimore Workforce  
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*Joann Christopher-Hicks*

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LifeBridge Health  
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*- Vacant-*

The Reinvestment Fund  
*Don Hinkle-Brown*

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University of Maryland,  
Baltimore  
*Ashley Valis*

Director  
*Kurt Sommer*

## THE BALTIMORE INTEGRATION PARTNERSHIP

### Who We Are

A collaborative partnership of anchor institutions, funders, nonprofits and public organizations focused on establishing economic inclusion as the business culture of norm in the Baltimore region.

### Our Premise

Anchor institutions are already central to the health and prosperity of our communities. Anchors are the region's most powerful allies, providing the strongest opportunities to advance economic inclusion and positive economic growth for local citizens and small business owners.

BIP 2.0 will support its anchor partners in developing and implementing economic inclusion policies and practices that will not only be highly impactful on its own, but also establish a proven business model applicable to other industry sectors.

### BIP 2.0 Goals for Baltimore and the region

- To connect local, small and minority-owned businesses to anchor procurement opportunities in Baltimore and the region
- To encourage and leverage anchor real estate investment for the intentional benefit of the broader community and small businesses
- To insure equitable opportunities and connect low income residents to jobs within anchors and anchor-supporting businesses

### Focus for Progress and Success

BIP collective actions are focused on the following:

- Removing barriers to facilitate the participation of local/small/minority business in anchor purchasing
- Leveraging and supporting anchor real estate investments and small business investment to intentionally maximize benefit for surrounding communities
- Removing barriers to access and training for increased hiring of local and minority residents by anchors and anchor supporting businesses
- Proving the overall business benefit of economic inclusion policy and practice, ultimately creating a model for other industry sectors to adopt

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