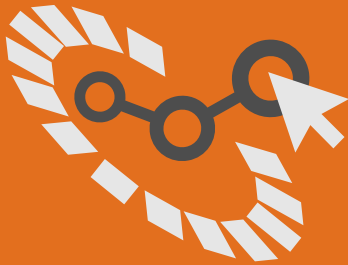




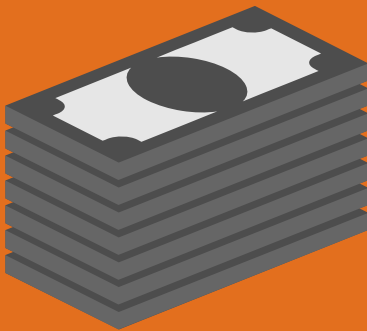
CRCOG
**Capitol Region Council of
Governments**
Transforming Procurement





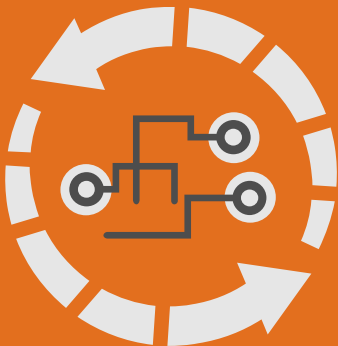
What We Do:

Empower public sector & higher education buyers & suppliers with technology solutions that facilitate fair, open and transparent procurement.



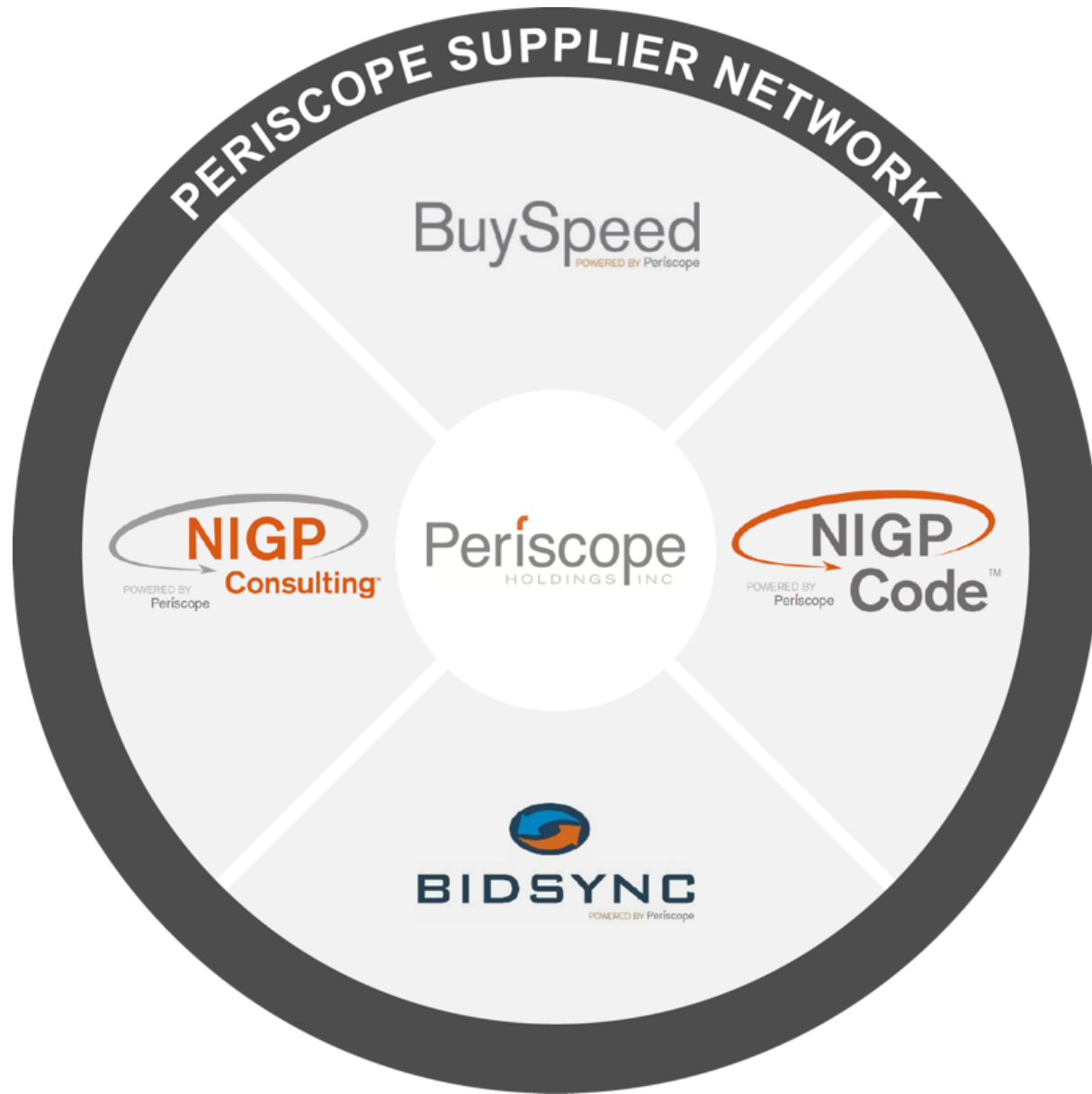
Why We Do It:

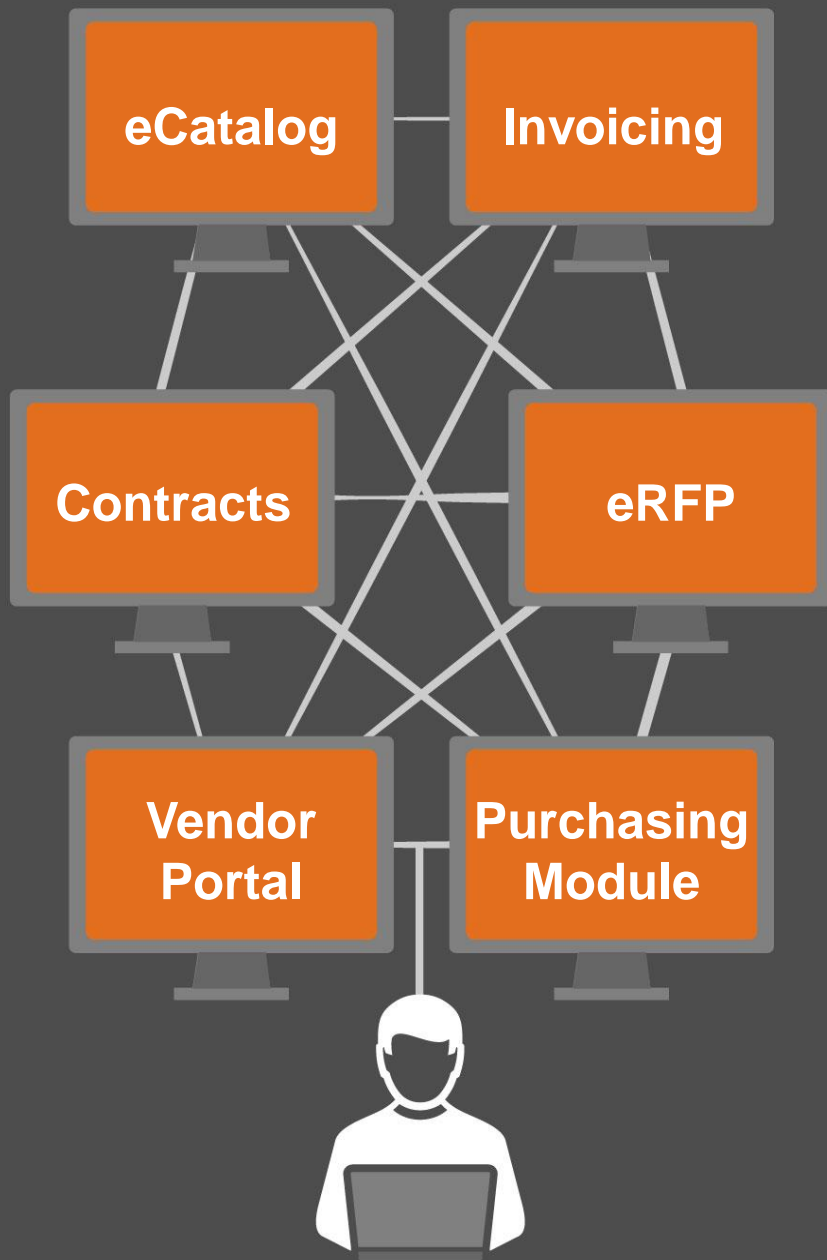
Eradicate waste to maximize the value of every dollar spent.



How We Do It:

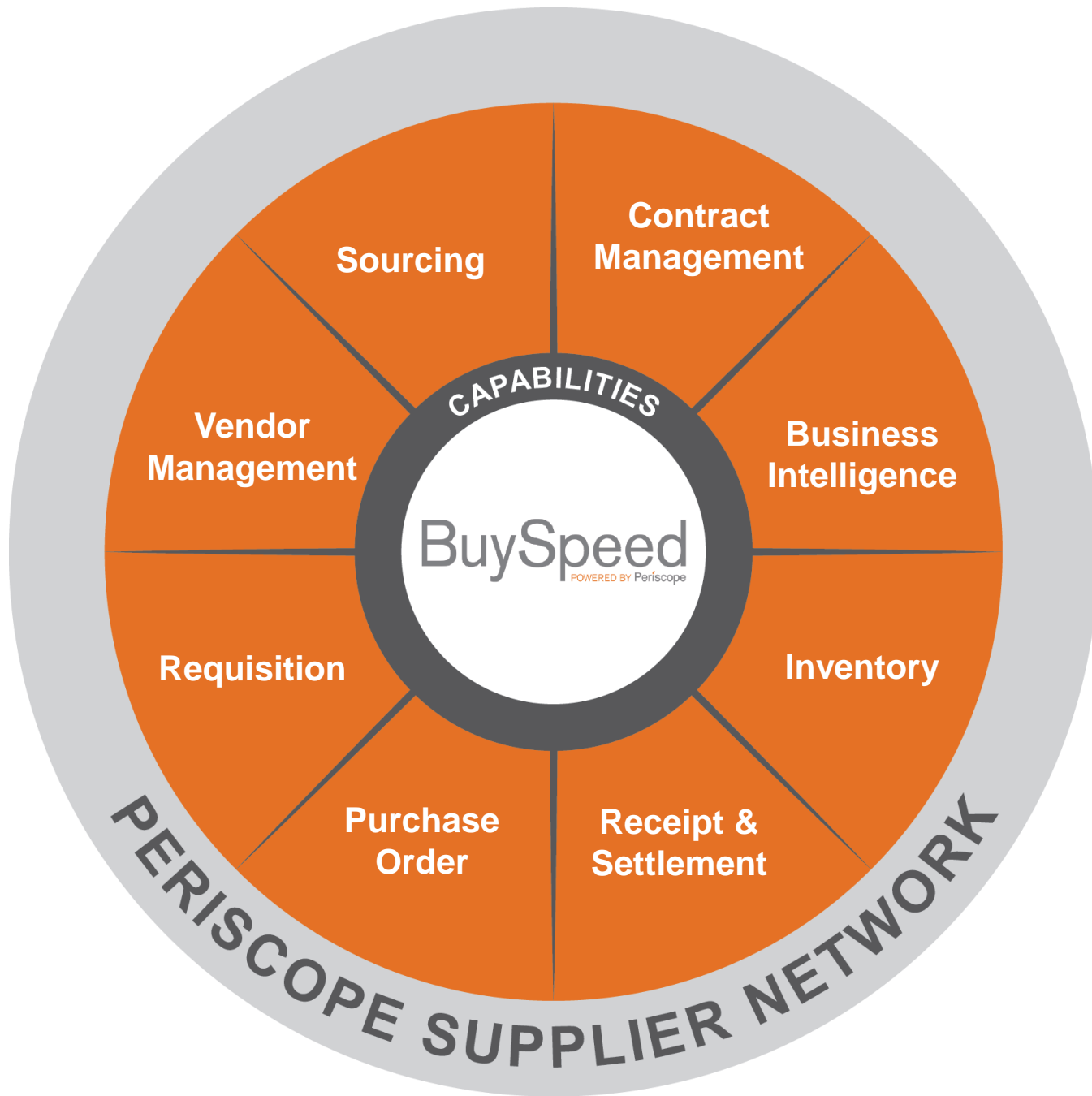
Address & Connect Entire EcoSystem
Integrate With Everything
Make it Sustainable





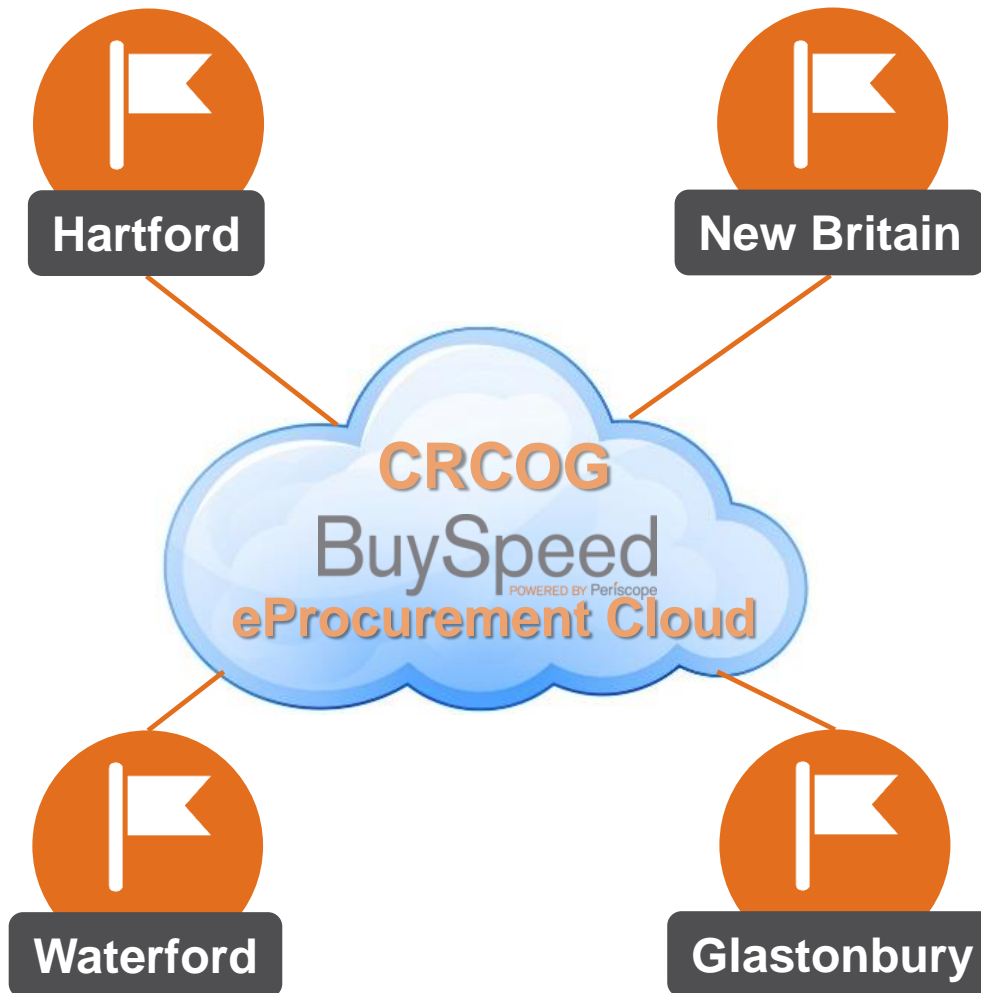
Typical Client Procurement Systems





BuySpeed with CRCOG

One Sourcing & eProcurement Solution



- Built for the benefit of all member agencies
- Built with “multiple organization” design
- Each **organization** can implement their own business practices
- BuySpeed is One Sourcing and eProcurement system of record with multiple (N) financial systems



ROI

BuySpeed ROI

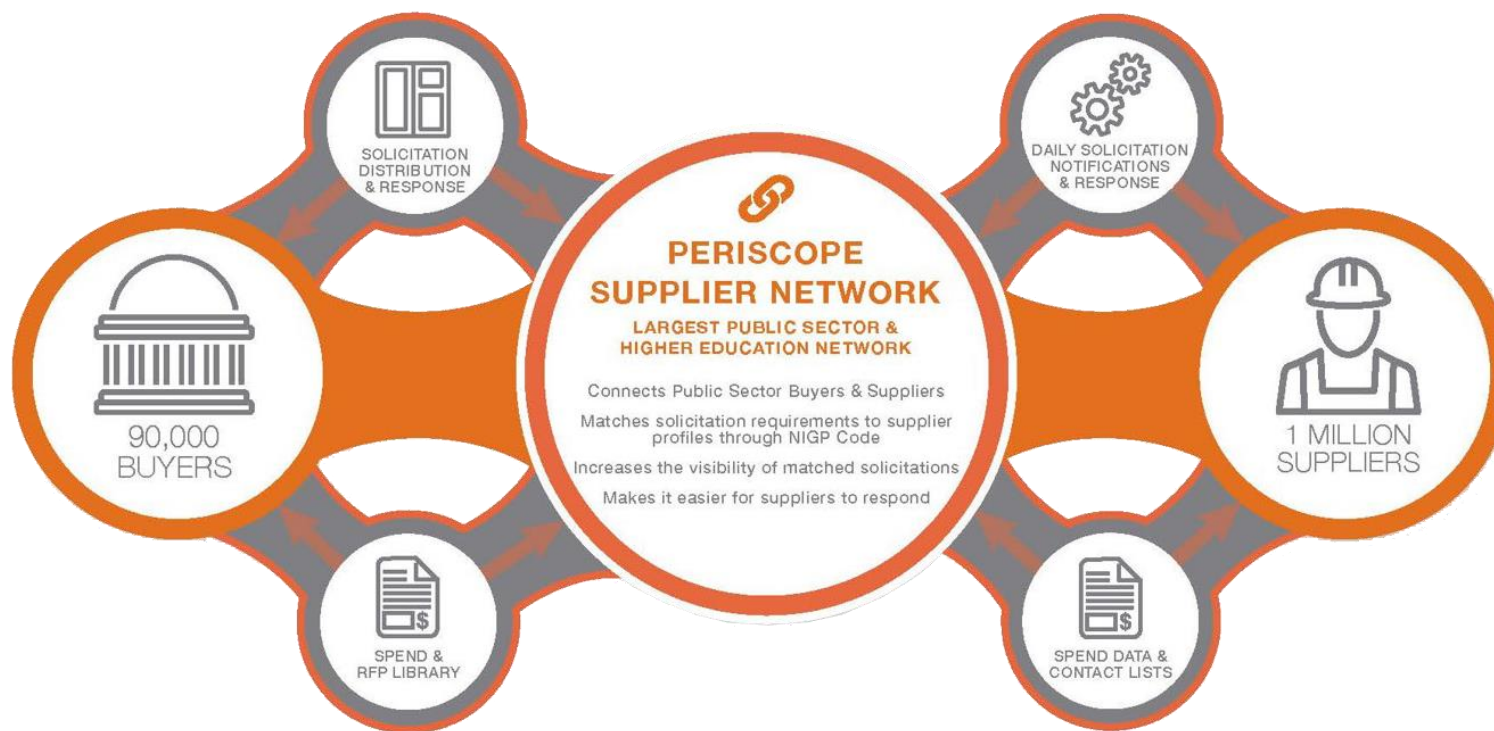


Additional Value:

- Improve reporting of spend
- More strategic sourcing for ongoing cost savings in future
- Combine all actions into ONE System
- Integration into financial system for budget validations, acct code checks and invoice matching

Periscope Supplier Network

How Public Sector Buyers and Suppliers Connect



BUYER BENEFITS

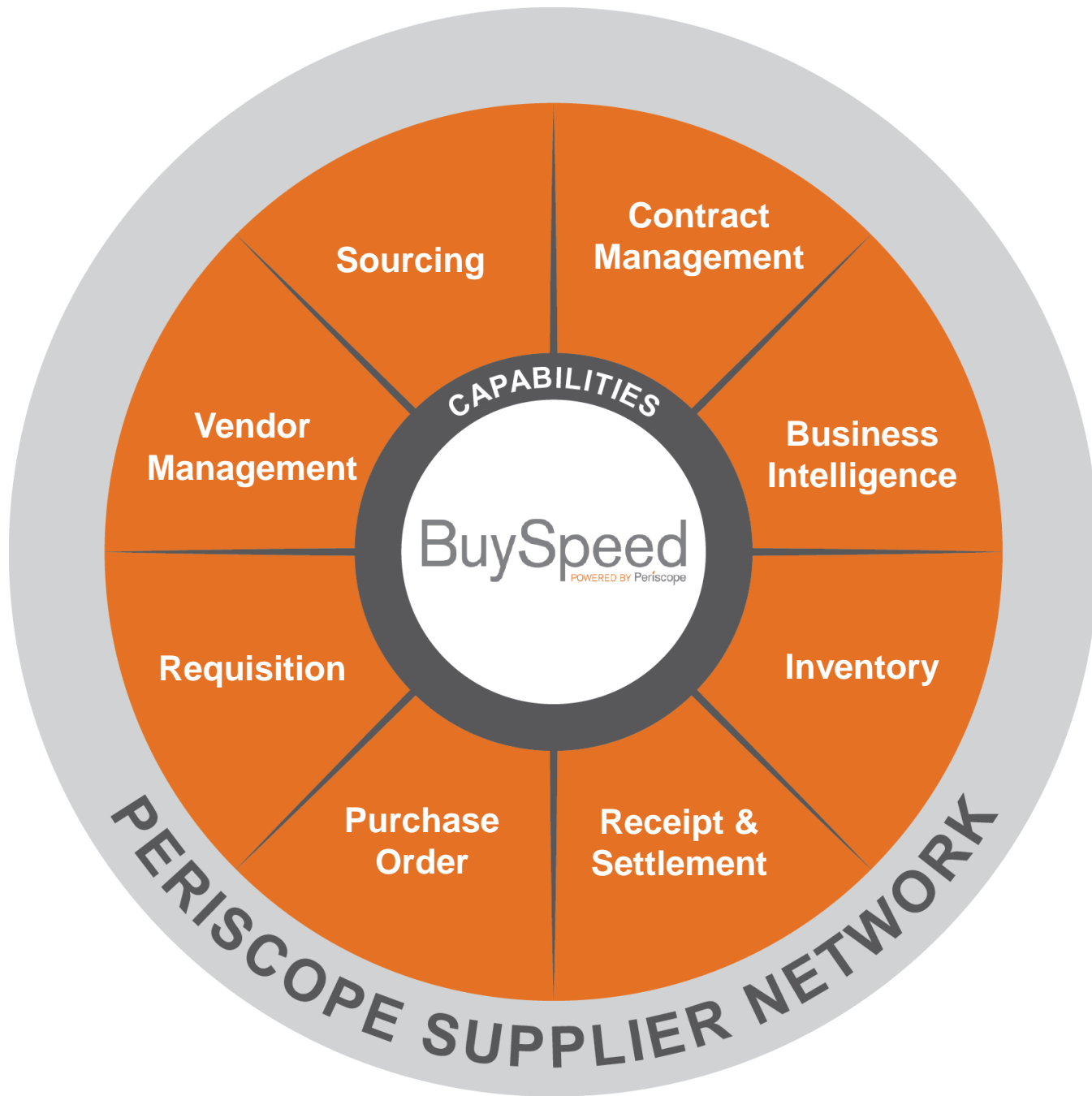


- Access To Almost 1 Million Suppliers From A Single Location
- Increase Competition For Improved Pricing And Services
- Promote The Growth Of Local Businesses By Providing More Business Opportunities
- Ease Solicitation Tracking And Online Response For Existing Suppliers

SUPPLIER BENEFITS



- Access To Solicitations From 90,000 Public Sector Organizations
- Build Better Relationships & Joint Solution Offerings
- Manage Solicitation Tracking & Certification In One Place
- Education, Tools & Support To Win More Contracts



Vendor Management

- Self registration – NIGP Code
- Self maintenance – certificates & licenses
- Category Tracking
 - MBE/WBE, Veteran, Small, Local, Emergency Supplier
 - Drive business to diversity program
- RFx distribution & response

Solicitation Management

- Accommodate both formal and informal bids
 - Request for Proposals
 - Request for Qualifications
 - Request for Information
 - Request for Offer
 - Request for Response
 - Invitation for Bid
 - Reverse Auctions
- Vendor Q&A and Addendums
- Time stamp, encryption and lock boxing responses
- Bid tabulations & evaluations
- Subcontractor participation



Contract/Catalog Management



- Term Contracts
- Milestone / Expiration Reminders
- Track Spend & Order Management
- Bonding, Certificates, etc.
- Searchable Attachments
- Vendor Performance Tracking
- Demand Aggregation “Polling”

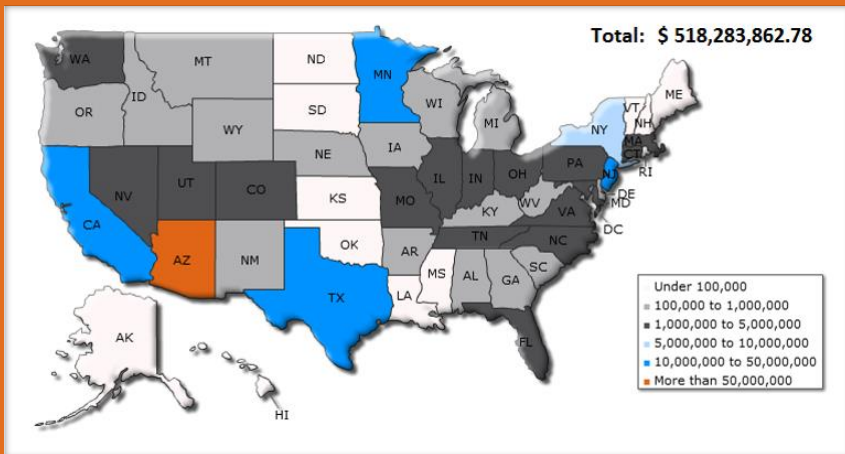
Business Intelligence

- Standard Reports
- Ad Hoc Reporting
- Dashboards & Drilldowns
- Report Scheduling & Distribution
- Document Printing
- Data Access Management

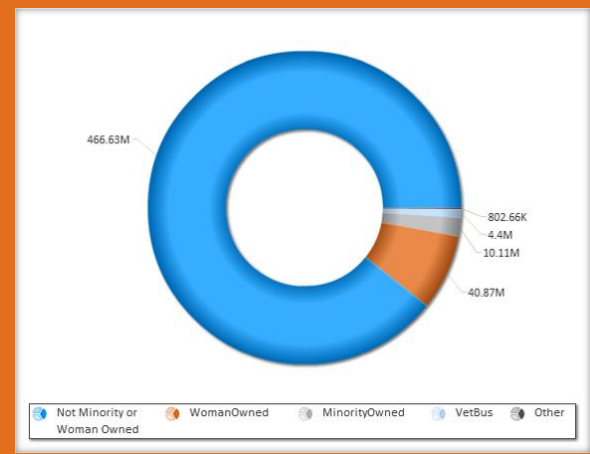
KPIs Driving Optimization & Cost Reduction

Transforming performance data into actionable data

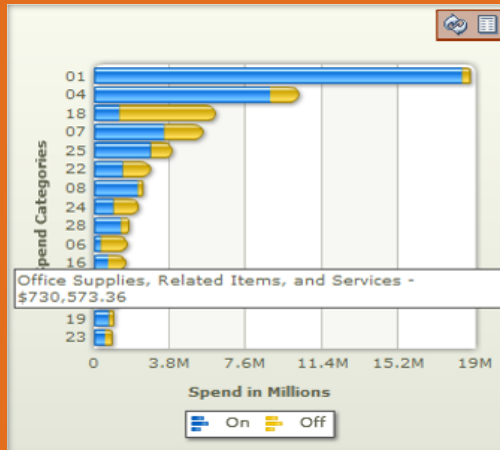
Spend By State



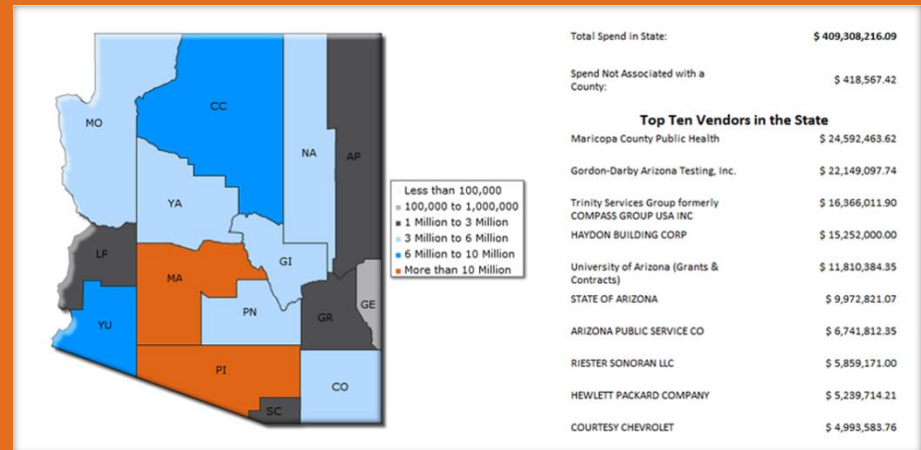
Spend by Vendor Category



Top 15 Spend Categories



Arizona State Spend Fact Sheet



Requisition Management

- Users can requisition from
 - Catalogs / Release from Contract
 - Open Market
 - Punch-outs
 - Inventory
 - Request for Payment Reimbursements
- QuickBuy Capability
- Proceeds through established workflow and approval engine
- Convert to Bid or PO



Shopping Cart - Catalog

Neighborhood Works eP... X

https://demo.buyspeed.com/bsc_1400/view/catalog/catalogSearch.xhtml?q=fire

Apps JIRA WIKI Egencia Login Buyspeed v14.0.0 Buyspeed v13 ProcureAZ Buy4Michigan COMMBUYS eMaryland Marketpla BidSync Login Novatus Contracts Imported From Firefo Periscope Holdings SI

BuySpeed +

Search... Catalog Advanced

Catalog Search

Advanced search

Type

On-contract

Price

Between 12 and 78

Vendor

☐ Defense Fire Protection (8)

☐ Ace Fire Extinguisher Inc. (8)

Brand

☐ amerex (1)

☐ badger (1)

☐ kidde (1)

NIGP Category

☐ Safety and Protection Equipment and Related Services (12)

☐ Maintenance and Repair of Equipment (4)

Certifications

☐ Small Business Enterprise (SBE) (8)

☐ Woman-Business Enterprise (WBE) (8)

Kidde 466142 1A-10B:C Fire Extinguisher

by Defense Fire Protection

Contract/Blanket # AGENCY-14-0000062 / 2

Fire Extinguisher Recharge Service

by Defense Fire Protection

Contract/Blanket # AGENCY-14-0000062 / 8

Fire Extinguisher Tags - Inspection Record - ULINE - 25/pack

by Ace Fire Extinguisher Inc.

Contract/Blanket # AGENCY-14-0000050 / 6

Fire Extinguisher Inspection

by Defense Fire Protection

Contract/Blanket # AGENCY-14-0000062 / 7

Fire Extinguisher, 10 Lbs Multi-Purpose Dry Chemical, Cosmic 10e

by Ace Fire Extinguisher Inc.

Contract/Blanket # AGENCY-14-0000050 / 4

Fire Extinguisher Recharge Service

\$21.54

40.0

Update

Kidde 466142 1A-10B:C Fire Extinguisher

\$17.05

15.0

Update

Total

\$1,117.35

Add to new req

Add to existing req

\$28.96 / EA (discount 0.0 %)

Add to cart

\$22.68 / HR (discount 0.0 %)

Add to cart

\$78.95 / EA (discount 0.0 %)

Add to cart

Clear all items

55

Current Org: Parent Organization | Jun, 23 2016 14:12:36 CST

Purchase Order Management



- Convert requisitions or solicitation awards to POs
- Electronic delivery of POs to vendors (reducing manual delivery costs)
- Vendor Acknowledgement
- Change order management
- Subcontractors
- Vendor Distributor / Reseller Support

Settlement & Receipt

- Central & Desktop Receiving
- Quantity & Dollar-Based Receipts
- 2 & 3-way Match
 - PO
 - Receipt of Goods
 - Invoice
- Invoicing
 - Standard Invoicing
 - PO Flip
 - eInvoicing
- Voucher creation

Receipt Screen shot

BuySpeed eProcurement

https://demo02.buyspeed.com/bsq_1400/purchaseorder/receipt/receiptSummary.sdo?receiptId=0000092&docId=AGENCY-14-0000115&releaseNbr=1&docType=C

Apps JIRA WIKI Egencia Login BuySpeed v14.0.0 BuySpeed v13 ProcureAZ Buy4Michigan COMMBUYS eMaryland Marketpla BidSync Login Novatus Contracts Imported From Firefo Periscope Holdings S

BuySpeed Search... Catalog Advanced

Receipt Number: 0000092 **Receipt Status:** SCI - In Progress **Receipt Description *:** Catalog Requisition

PO Number: AGENCY-14-0000115:1 **PO Status:** 3PS - Sent **Alternate ID:**

Department *: PSA10 - Department 1 **Location *:** PSA10 - Location 1 **Receipt Owner *:** Administrator, System

User Created: System Administrator **Date Created:** 06/30/2016 10:54:42 AM **User Last Updated:** System Administrator

Date Last Updated: 06/30/2016 10:54:42 AM **Received Date:** 06/30/2016 10:54:42 AM **Commit**

Attachments

Files: orchlds-3.jpg

Forms:

Item Information

Show 5 entries First Previous 1 Next Last

Selected	PO Item #	Unit Cost	UOM	Ordered Quantity/Dollars Receipt Total(PO Receipts Total)	Receipt Type	Quantity / Dollars	Comments
	Vehicle ID #: LC207, Vendor: Liberty Chevrolet, Model Year: 2014, Fuel Type: Eco, Class: Compact Car, Make: Chevy, Model: Cruze, Trim: 1PB69 ECO Base Model, MPG City: 26, MPG HWY: 39, CARB / Fed Emissions Rating: Federal Tier 2 Bin 4, Price:19435						
<input type="checkbox"/>	1	\$19435.00	EA - Each	5.0 (0.0)	Receive	5.0 Quantity Remaining: 5.0	

Receipt_Demo

Show 5 entries First Previous 1 Next Last

Received/returned/canceled quantity of receipts in status "SCC - Canceled" and "SCRT - Returned" is ignored when calculating received/returned/canceled quantity for a PO item. Purchase order AGENCY-14-0000115:1 has a change order in progress. No receiving actions are allowed.

Current Org: Parent Organization | July 14, 2016 1:18:58 PM CDT

Why Periscope?



Built for Public Sector & Higher Education



Experience with complex multi-org projects



Time to Value



Periscope Supplier Network



Business Intelligence