



## CRCOG Voice over Internet Protocol

### Summary:

- No PBX, fewer headaches
- Reduce capital expense, operationalize systems
- Compatible with all major SIP phones including
- GrandStream, Mitel
- Integration and implementation included
- Easy to manage
- Enable remote workforce
- Expand disaster preparedness
- Flexible and highly expandable

### For Inquiries:

Brian Luther  
CRCOG

bluther@crcog.org  
Phone (860) 724-4282

241 Main Street, 4<sup>th</sup> Fl,  
Hartford CT 06106

### VoIP Solutions that make communication happen.

CRCOG is proud to partner, through competitive bid process, with Connecticut based Genie Innovations, Inc. (DBA IP-Genie) VoIP solutions to offer VoIP telephony to municipalities, schools, and public libraries on the Nutmeg Network. The CRCOG Voice over Internet Protocol (VoIP) service enables full featured and flexible, hosted VoIP solutions for your communication needs. Through this unique offer, municipalities, schools and public libraries can use their Nutmeg Network connection for robust and secure VoIP.

Traditional phone systems use expensive analog phones, require huge hardware investments, have limited functionality and flexibility, and require enormous ongoing line expenses. The CRCOG VoIP service uses state of the art SIP phones, your municipality's existing LAN, and a virtual PBX that resides in redundant locations on the Nutmeg Network.

The CRCOG VoIP services also enable advanced communications such as web and video conferencing, hot desking, "find me, follow me" and many more features. The advanced technology, features, and reduced capital expense of CRCOG VoIP may be enough incentive for many municipalities. For some municipalities, the operational savings on line fees will pay for any investments in short order and quickly yield net savings with a lower total cost of ownership.

### Benefits:

- CRCOG's VoIP services leverage best of breed technology and access to resources like the Nutmeg Fiber Network.
- Virtual PBX housed in the CRCOG Data Center and transmitted over the secure and reliable Nutmeg Network.
- Scaled options (low, medium, high) that allow high performance within any budget.



# VoIP Services for CRCOG

from Intellinet & Mitel



**Simple procurement process** with pre-negotiated pricing



**One simple monthly price** with no upfront costs for all services, software & hardware



**Private & secure cloud solution** delivered via State of CT CEN/Nutmeg



**Consistent & reliable experience** for end users backed by industry-leading SLA

## Introducing CRCOG MiCloud

The Capitol Region Council of Governments in conjunction with Intellinet and Mitel are pleased to announce the latest VoIP offering available to all CRCOG members. **CRCOG MiCloud** is a proven solution is backed by the power of Mitel, the global leader in cloud communications. Delivered through the private Nutmeg network, your organization has the opportunity to leverage the efficiencies and scalability of a cloud delivered solution while simultaneously providing the security and reliability of a private platform.

CRCOG MiCloud is a cloud-based communications service that delivers everything your organization requires to empower its office-based and mobile tele-workers with a competitive communications solution that is flexible, robust and reliable.

- *Feature rich and reliable*
- *Simple, flexible and scalable*
- *Rich unified communications experience*
- *Single, cloud-based communications*
- *An in-office experience anywhere*
- *Business Continuity*

## Experts in Communications

Intellinet and Mitel understand that having the right business communications solution is critical. You have access to experts to ensure your communications solutions are built and customized to suit your organization's needs.

Through the established partnership with CRCOG, municipalities and school districts can now take advantage of pre-negotiated pricing on hosted voice services.

We utilize proven processes to ensure a smooth transition to a new platform from initial design and implementation, through training and support phases. Ongoing support, maintenance and software updates are included to provide additional efficiencies to budget and staff.



For more information, contact Intellinet: Stephen Ratcliffe | 860.677.4427 | [stephen.ratcliffe@intellinet.com](mailto:stephen.ratcliffe@intellinet.com)

Or contact CRCOG representative: Pauline Yoder | 860.522.2271 ext.245 | [pyoder@crcog.org](mailto:pyoder@crcog.org)