Bid Tabulation Packet
for
Solicitation 660

Ladder Testing Services

Bid Designation: Public

Capitol Region Council of Governments
## Bid #660 - Ladder Testing Services

**Creation Date** Aug 16, 2017
**Start Date** Aug 31, 2017 12:39:47 PM EDT
**End Date** Sep 20, 2017 10:30:00 AM EDT
**Awarded Date** Not Yet Awarded

### 660--01-01 Ground Ladders: Ground Ladder Testing - PER LADDER

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
<th>Atch.</th>
<th>Docs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diversified Inspections/ITL Inc.</td>
<td>First Offer - $38.00</td>
<td>1 / each</td>
<td>$38.00</td>
<td>Y</td>
<td></td>
</tr>
</tbody>
</table>

**Product Code:**
Diversified Inspections/ITL Inc.

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- See Comments
- Locations testing ground ladders ONLY will require a 20 ladder minimum to avoid incurring a $800.00 lump sum charge in lieu of the per ladder price.

### 660--01-02 Ground Ladders: Ground Ladder Testing - PER FOOT

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
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<tbody>
<tr>
<td>Diversified Inspections/ITL Inc.</td>
<td>First Offer - $0.00</td>
<td>1 / each</td>
<td>$0.00</td>
<td>Y</td>
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</tr>
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</table>

**Product Code:**
Diversified Inspections/ITL Inc.

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- See Comments
- No Bid

### 660--02-01 Aerial Ladders: Ariel Ladder Testing - PER LADDER

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
<th>Atch.</th>
<th>Docs</th>
</tr>
</thead>
<tbody>
<tr>
<td>JLN Associates LLC</td>
<td>First Offer - $550.00</td>
<td>1 / each</td>
<td>$550.00</td>
<td>Y</td>
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</table>

**Product Code:**
JLN Associates LLC

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- No Retesting charge is:
  - Return trip / price per unit

### 660--02-01 Aerial Ladders: Ariel Ladder Testing - PER LADDER

<table>
<thead>
<tr>
<th>Supplier</th>
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</thead>
<tbody>
<tr>
<td>Diversified Inspections/ITL Inc.</td>
<td>First Offer - $595.00</td>
<td>1 / each</td>
<td>$595.00</td>
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**Product Code:**
Diversified Inspections/ITL Inc.

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- See Comments

### 660--02-02 Aerial Ladders: Ariel Ladder Testing - NON-DESTRUCTIVE PER LADDER

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
<th>Atch.</th>
<th>Docs</th>
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</thead>
<tbody>
<tr>
<td>Diversified Inspections/ITL Inc.</td>
<td>First Offer - $75.00</td>
<td>1 / each</td>
<td>$75.00</td>
<td>Y</td>
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**Product Code:**
Diversified Inspections/ITL Inc.

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- See Comments

### 660--02-02 Aerial Ladders: Ariel Ladder Testing - NON-DESTRUCTIVE PER LADDER

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<tr>
<th>Supplier</th>
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<th>Atch.</th>
<th>Docs</th>
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<tbody>
<tr>
<td>JLN Associates LLC</td>
<td>First Offer - $1,200.00</td>
<td>1 / each</td>
<td>$1,200.00</td>
<td>Y</td>
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**Product Code:**
JLN Associates LLC

**Agency Notes:**
Supplier Notes: Retesting Included in Price?

**Supplier Notes:**
- No Retesting charge is Return trip / price per unit
### 660--02-03  Aerial Ladders: Ariel Ladder Testing - PER FOOT

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
<th>Attach.</th>
<th>Docs</th>
</tr>
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<tbody>
<tr>
<td>Diversified Inspections/ITL Inc</td>
<td>First Offer- $0.00</td>
<td>1 / each</td>
<td>$0.00</td>
<td>Y</td>
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**Product Code:**  
**Agency Notes:**

**Supplier Notes:**  
- Retesting Included in Price?: See Comments  
- No Bid

### 660--02-04  Aerial Ladders: Ariel Ladder Testing - NON-DESTRUCTIVE PER FOOT

<table>
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<tr>
<th>Supplier</th>
<th>Unit Price</th>
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<tr>
<td>Diversified Inspections/ITL Inc</td>
<td>First Offer- $0.00</td>
<td>1 / each</td>
<td>$0.00</td>
<td>Y</td>
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**Product Code:**  
**Agency Notes:**

**Supplier Notes:**
- Retesting Included in Price?: See Comments  
- No Bid

### 660--03-01  Retesting: Retesting Charge

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Unit Price</th>
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<tr>
<td>Diversified Inspections/ITL Inc</td>
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<td>1 / each</td>
<td>$0.00</td>
<td>Y</td>
<td></td>
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</tbody>
</table>

**Product Code:**  
**Agency Notes:**

**Supplier Notes:**  
- See Comments

### Supplier Totals

**660--02-03  Aerial Ladders: Ariel Ladder Testing - PER FOOT**  
Diversified Inspections/ITL Inc  
- First Offer: $708.00 (7/7 items)

**660--02-04  Aerial Ladders: Ariel Ladder Testing - NON-DESTRUCTIVE PER FOOT**  
Diversified Inspections/ITL Inc  
- First Offer: $0.00

**660--03-01  Retesting: Retesting Charge**  
Diversified Inspections/ITL Inc  
- First Offer: $0.00

**JLN Associates LLC**  
- Address: PO Box 39669/7777 North Black Canyon Hwy Phoenix, AZ 85069

- Phone: 800-992-1111
- Fax: 602-347-6212

**Bid Notes:**  
Retesting will be billed at $95.00 per hour if a return trip is required. If the retest is performed during the initial trip, retests are included at no charge.

**Agency Notes:**  
- Supplier Notes:  
  - Retesting will be billed at $95.00 per hour if a return trip is required. If the retest is performed during the initial trip, retests are included at no charge.

**Bid Contact:**  
Jace Backus  
rshearer@diusa.com

**Bid Contact:**  
Duane Daggers  
ddaggers@jlnllc.com

**Bid Notes:**  
- Retesting Included in Price?: See Comments

---

### Award Total

$3,134.80 (Does not apply to percentage or no price items.)
Diversified Inspections/ITL Inc.

Bid Contact: Jace Backus  
rshearer@diusa.com  
Ph 800-992-1111  
Fax 602-347-6212  

Address: PO Box 39669/7777 North Black Canyon Hwy  
Phoenix, AZ 85069  

Bid Notes: Retesting will be billed at $95.00 per hour if a return trip is required. If the retest is performed during the initial trip, retests are included at no charge.

<table>
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<tr>
<th>Item #</th>
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| 660--01-01 | Ground Ladders: Ground Ladder Testing - PER LADDER | Supplier Product Code:  
Retesting Included in Price?: See Comments  
Supplier Notes: Locations testing ground ladders ONLY will require a 20 ladder minimum to avoid incurring a $800.00 lump sum charge in lieu of the per ladder price. | First Offer - $38.00 | 1 / each | $38.00 | Y |         |
| 660--01-02 | Ground Ladders: Ground Ladder Testing - PER FOOT | Supplier Product Code:  
Retesting Included in Price?: See Comments  
Supplier Notes: No Bid | First Offer - $0.00 | 1 / each | $0.00 | Y |         |

Lot Total: $38.00

<table>
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<tr>
<th>Item #</th>
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<th>Qty/Unit</th>
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| 660--02-01 | Aerial Ladders: Ariel Ladder Testing - PER LADDER | Supplier Product Code:  
Retesting Included in Price?: See Comments | First Offer - $595.00 | 1 / each | $595.00 | Y |         |
| 660--02-02 | Aerial Ladders: Ariel Ladder Testing - NON-DESTRUCTIVE PER LADDER | Supplier Product Code:  
Retesting Included in Price?: See Comments | First Offer - $75.00 | 1 / each | $75.00 | Y |         |
<p>| 660--02-03 | Aerial Ladders: Ariel Ladder Testing - PER FOOT | Supplier Product Code: | First Offer - $0.00 | 1 / each | $0.00 | Y |         |</p>
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<tr>
<th>Item #</th>
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</thead>
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<tr>
<td>660--02-04</td>
<td>Aerial Ladders: Ariel Ladder Testing</td>
<td>Supplier Product Code: Retesting Included in Price? : See Comments</td>
<td>First Offer - $0.00</td>
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<tr>
<td></td>
<td></td>
<td>Supplier Notes: No Bid</td>
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Lot Total $670.00

<table>
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<th>Item #</th>
<th>Line Item</th>
<th>Notes</th>
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<th>Qty/Unit</th>
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<tr>
<td>660--03-01</td>
<td>Retesting: Retesting Charge</td>
<td>Supplier Product Code:</td>
<td>First Offer - $0.00</td>
<td>1 / each</td>
<td>$0.00</td>
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<tr>
<td></td>
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<td>Supplier Notes:</td>
<td>See Comments</td>
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</tbody>
</table>

Lot Total $0.00

Supplier Total $708.00
Supplier: Diversified Inspections/ITL Inc.

Capitol Region Purchasing Council
241 Main Street, 4th Floor
Hartford, CT 06106

STANDARD BID AND RFP TERMS AND CONDITIONS

PURCHASING COUNCIL PURPOSE
The Capitol Region Purchasing Council (“Council”) is a purchasing cooperative, acting under the auspices of the Capitol Region Council of Governments, which attempts to provide volume-based discounts to its Member Agency base through various cooperative procurement initiatives. To date, some 115 towns, boards of education and agencies across the State (38 of which are located in the Greater Hartford area) are eligible to take advantage of the Council’s services.

BID FORMS/SUBMISSION OF BIDS
The Council exclusively uses Bid Sync for the notification and dissemination of all solicitations. The receipt of solicitations through any other company may result in your receipt of incomplete specifications and/or addenda which could ultimately render your bid non-compliant. The Council accepts no responsibility for the receipt and/or notification of solicitations through any other company.

No oral, telegraphic or telephonic submittal will be accepted. IFB’s, RFP’s, RFQ’s and RFI’s shall be submitted in electronic format via BidSync. All Invitations For Bid (IFB), Requests For Proposals (RFP), Requests For Quotes (RFQ), Requests For Information (RFI) submitted electronically via BidSync shall remain locked until official date and time of opening as stated in the Special Terms and Conditions of the IFB, RFP, RFQ and/or RFI. A formal, in-person bid opening will not be held.

EXCEPTIONS TO SPECIFICATIONS
Vendors are directed to make sure that they understand the terms and conditions as specified in this Invitation for Bid. Unless exceptions to any of the terms and conditions, including pricing, are specified as part of the bid response, it will be expected that all terms and conditions expressed herein are acceptable and shall govern resulting contracts. Any variance from specifications, including product substitutes (as well as replacements for discontinued items) and pricing units (pounds, 50 lb bags vs. 100 lb bags, etc.) must be clearly noted in the vendor’s bid response.

SUBSTITUTION FOR NAMED BRANDS
Should brand name items appear in this bid, the bidder must make available specifications on any substitutions, and explain how the substitution compares with the named brand’s specifications.

BID AWARD
A bid award shall be made by each respective Member Agency to the lowest responsible bidder(s). A Purchase Order issued by the member Town constitutes an award. The lowest responsible bidder is that person or firm whose bid to perform the work is lowest, who is qualified and competent to do the work, whose past performance of work is satisfactory to the Member Agency and whose bid documents comply with the procedural requirements stated herein. The award process may also include additional considerations such as the information provided on the bid forms and the bidder’s perceived ability to fulfill his/her obligations as prescribed by these specifications. Each bidder must be prepared to show evidence of having satisfactorily carried out a similar contract, as inability to do so may be cause for rejection.
CONTRACT EXTENSION
Contracts may be extended by mutual agreement of the parties – for bids with a one year contract period, a one year extension will be permitted if there is mutual agreement; for bids with a two year contract period, a two year contract extension will be permitted if there is mutual agreement. All extensions shall be completed before the next bid invitation is issued. A schedule of bid invitations and openings is posted on the CRPC website.

ESTIMATED QUANTITIES
The quantities as listed herein are estimates only and have been provided for the purpose of competitive bidding. Actual quantities will be contingent upon the total number of Member Agencies that decide to make an award off of this bid (as participation is voluntary) and the needs of the using departments in the various Member Agencies.

INCLUSION OF NON-PARTICIPATING TOWNS AND BOARDS OF EDUCATION
Any Member Agency, current or future, within the Capitol Region Purchasing Council shall be allowed to participate in this bid during the life of the contract, even if it is not listed amongst the bid participants.

WITHDRAWAL OF BIDS
No bid submitted may be withdrawn, in whole or in part, without the written consent of the Capitol Region Purchasing Council.

REJECTION AND/OR CANCELLATION OF BIDS
The Council reserves the right to reject or cancel any and all bids, or any part of any or all bids, if such action is deemed to be in its best interest to do so.

RIGHT TO WAIVE ANY INFORMALITY
The cooperating Member Agencies reserve the right to waive any informality in a bid when such a waiver is in their best interest.

BID PRICES
All prices bid must be on the basis of F.O.B. delivery point, unloaded inside, unless otherwise indicated in the proposal. A bid on any other basis than that indicated in the proposal may be considered informal. Note: The Capitol Region Purchasing Council strictly prohibits the unilateral imposition of additional surcharges (fuel, delivery, etc.) on the participating communities at any point during the contract period. Prices bid shall apply throughout the term of the contract and will be construed as all-inclusive.

TAXES
Member Agencies are exempt from the payment of any sales, excise or federal transportation taxes. The prices bid, whether a net unit price or a trade discount from catalog list prices, must be exclusive of taxes and will be so construed.

BILLING
Billing shall be made to each bid participant according to the terms set forth on each purchase order.

2% ADMINISTRATIVE FEE
The Capitol Region Council of Governments uses BidSync to distribute and receive bids and proposals. Responding vendors agree to pay to BidSync an administrative fee of two percent (2%) of the total ordered amount of all contracts for goods and/or services awarded to the vendor. The fee shall be payable for all Council bids unless specifically exempted by the Council. Refer to www.bidsync.com for further information.
REPORTING REQUIREMENTS
All orders placed on CRPC bids shall be reported to BidSync on a quarterly basis. Please contact Jason Sanchez to set up this important reporting function at (512) 717-6149 (telephone); or email jsanchez@periscopeholdings.com.

FAILURE TO COMPLY
All awarded vendors must comply with the 2% Administrative Fee and Reporting Requirements outlined in the CRPC General Terms and Conditions. Failure to comply within 90 days of orders and/or awards by CRPC members may result in the vendor being restricted from participating in future bids.

DELIVERY ARRANGEMENTS AND REQUIREMENTS
No delivery shall become due or be acceptable without a written order issued by the Member Agency concerned. Such order will contain the quantity, time of delivery and other important data.

REFERENCES
Upon request, vendors shall supply the names of other customers (preferably municipalities) to interested Member Agencies.

BIDDER PERFORMANCE/LIABILITY FOR DELIVERY FAILURES
Failure of any successful bidder to adhere to specifications, prices, terms or conditions of their agreement during the course of the contract period may preclude such bidder from bidding on future CRPC bids in addition to any action that Member Agencies may take as a result of the vendor’s failure to perform. It should be noted that the awarded vendor shall assume full responsibility for the negligence of any sub-contractor(s) utilized to fulfill any and all obligations under resulting contracts.

Moreover, if the contractor fails to make proper delivery within the time specified or if the delivery is rejected by the Member Agency, the Member Agency may obtain such commodities or any part thereof from other sources in the open market or on contract. Should the new price be greater than the contract price, the difference will be charged against the contractor. Should the new price be less, the contractor shall have no claim to the difference.

INSURANCE REQUIRED OF SUCCESSFUL BIDDERS
The Successful bidder shall furnish a certificate of insurance which includes the coverages and limits set forth below; identifies the Member Agency as an additional insured; and provides for at least ten (10) days prior notice to the Member Agency of cancellation or non-renewal. Coverage is to be provided on a primary, non-contributory basis:

a. General Liability Insurance, including Contractual Liability Insurance and Products/Completed Operations Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as the result of any occurrence and $1,000,000 bodily injury aggregate per policy year; and limits of $500,000 for all property damage aggregate per policy year or a limit of $1,000,000 Combined Single Limit (CSL). A Waiver of Subrogation shall be provided. All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.
b. Automobile Liability Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as a result of any occurrence and $1,000,000 aggregate per policy year; and limits of $500,000 for all damages because of property damage sustained as the result of any one occurrence or $1,000,000 Combined Single Limit (CSL). All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.

c. Worker’s Compensation Insurance in accordance with Connecticut State Statutes.

The insurance requirements listed above are minimum requirements for successful bidders. Awarding agencies may require higher insurance limits.

**FOR THE TOWN OF WEST HARTFORD ONLY**
Please see Attachment A concerning the town’s insurance requirements.

**FUTURE BID INVITATIONS**
Future bid invitations may not be sent to vendors who do not bid on this invitation, unless they specifically request that their names be continued on the invitation list.

**EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION**
The Capitol Region Purchasing Council, an affiliate of the Capitol Region Council of Governments, subscribes to the Council of Governments’ policy of Equal Employment Opportunity and Affirmative Action, and pledges to lend its support and cooperation to private and public agencies who are promoting public policy in this vital area of human relations. Vendors will be required to sign the certificate incorporated in the bid document relative to Equal Employment Opportunity and Minority/Female Business Enterprise (if applicable).

**SEVERABILITY**
If any terms or provisions of this bid shall be found to be illegal or unenforceable, then such term or provision shall be deemed stricken and the remaining portions of this bid shall remain in full force and effect.

**ADDITIONAL TERMS AND CONDITIONS**
The Vendor assigns to CRCOG all rights title and interests in and to all causes of action it may have under Section 4 of the Clayton Act, 15 USC 15, or under Chapter 624 of the general statutes. This assignment occurs when the Contractor is awarded the contract.

Vendor agrees that it is in compliance with all applicable federal, state and local laws and regulations, including but not limited to Connecticut General Statutes Sections 4a-60 and 4a-60a. The Contractor also agrees that it will hold CRCOG harmless and indemnify CRCOG from any action which may arise out of any act by the contractor concerning lack of compliance with these laws and regulations. All purchases will be in compliance with Section 22a-194 to Section 22a-194g of the Connecticut General Statutes related to product packaging.

Resulting contracts are subject to the provisions of Executive Order N. Three of Governor Thomas J. Meskill promulgated February 15, 1973 and section 16 of P.A. 91-58 nondiscrimination regarding sexual orientation, an the provisions of Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999 regarding Violence in the Workplace Prevention Policy.
The contract arising from the bid may be subject to the provisions of §1-218 of the Connecticut General Statutes, as it may be modified from time to time. In accordance with this section, each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (1) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (2) indicate that such records and files are subject to the Freedom of Information Act and may be disclosed by the public agency pursuant to the Freedom of Information Act. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with the Freedom of Information Act. Any complaint by a person who is denied the right to inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of sections 1-205 and 1-206 of the Connecticut General Statutes.

Incorporated by reference into this contract is Section 4-61dd(g)(1) and 4-61dd(3) and (f) of the Connecticut General Statutes which prohibits contractors from taking adverse action against employees who disclosed information to the Auditors of Public Accounts or the Attorney General.

**QUESTIONS**

General inquiries should be directed to Maureen Goulet, Purchasing Program Manager, at the:

Capitol Region Purchasing Council  
241 Main Street, 4th Floor  
Hartford, CT 06106  
Tel: 860-522-2217 ext. 37  
Fax: 860-724-1274  
E-mail: mgoulet@crcog.org

However, no oral interpretations shall be made to any respondent as to the meaning of any of the bid documents. Every request for an interpretation shall be made in writing, addressed and forwarded either to the address above, faxed to (860) 724-1274, emailed to mgoulet@crcog.org, or posted to the BidSync online bidding system. To receive consideration, such questions must be received at least five (5) calendar days before the established date for receipt of proposals.

The Program Manager will arrange as addenda, which shall be made a part of this Invitation for Bid and any resulting contracts, all questions received as above provided and the decisions regarding each. At least three (3) days prior to the receipt of bid proposals, the Program Manager will post a copy of any addenda to the BidSync system. In special cases, the Program Coordinator reserves the right to post clarifying information in the form of an addendum outside of the aforementioned timeline. It shall be the responsibility of each respondent to determine whether any addenda have been issued and if so, to download copies directly from the BidSync website.
CAPITOL REGION PURCHASING COUNCIL
INVITATION FOR BID
LADDER TESTING

BID SPECIFICATION

I. MODIFICATIONS TO GENERAL TERMS AND CONDITIONS

SCOPE
The Capitol Region Purchasing Council, on behalf of certain Capitol Region Purchasing Council members, requests bids for on-site ladder inspection, testing and certification services for selected ground and aerial apparatus. Each respective CRPC member will make its own awards and payments according to the terms and conditions set forth in these specifications. A written order from each contracting entity will be required before any work is started, and shall contain information concerning the quantity and type of equipment to be tested, the desired location, the preferred work schedule, and any other relevant data. In general, the standards set forth by the 2015 (or latest) edition of NFPA 1932, Fire Department Ground Ladders, Use Maintenance and Service Testing, as well as the 2002 (or latest) edition of NFPA 1914, Fire Department Aerial Devices Testing, shall apply.

Note: The awarded vendor(s) must have product available to fulfill all orders for the period commencing October 1, 2017 and ending September 30, 2018.

ESTIMATED QUANTITIES
The quantities specified herein are estimates only and have been provided for the purpose of competitive bidding. Actual quantities will be contingent upon the total number of CRPC members which decide to make an award off of this bid (as participation is voluntary) and the needs of the using departments in each of those CRPC members. Furthermore, budgetary constraints may make it impossible for a CRPC member to undertake some or all of the proposed testing work.

PRICING
Pricing for the testing services detailed herein may be provided on either a per ladder or on a per foot basis. It should be noted that the Capitol Region Purchasing Council strictly prohibits the unilateral imposition of additional surcharges on the participating CRPC members at any point during the contract period. Prices bid shall apply throughout the term of the contract and will be construed as all-inclusive. While vendors have been asked to specify any retesting charges that may apply to ground ladders in the bid response, it shall be understood that all aerial testing quotations shall cover all testing efforts required until a given apparatus passes. Any exceptions to this provision must be noted as part of a bid response.

INSURANCE REQUIREMENTS
All respondents are required to submit, with their bids, a copy of the cover sheet from their insurance policy(ies) (or an equivalent piece of documentation) which demonstrates the firm’s current coverages and limits for General Liability, Automobile Liability, and Worker’s Compensation Insurance.

The successful bidder shall be required to furnish insurance certificates covering Public Liability, Property Damage and Workers’ Compensation Insurance to the awarding CRPC member within ten (10) days from notice of award of the contract. Said certificate should reference the appropriate CRPC bid number. The following insurance coverage shall remain in full force for the duration of the contract term. All renewal certificates shall be furnished at least 10 days prior to policy expiration. Please see the CRPC General Terms and Conditions for insurance levels required.

Note that the Town of West Hartford has additional insurance requirements. Please see West Hartford Insurance Form Attachment.

INDEMNIFICATION
To the fullest extent permitted by law, the successful bidder shall release, defend, indemnify, and hold harmless the participating CRPC members from any and all suits, claims, losses, damages, costs (including, without limitation, reasonable attorney fees) compensation, penalties, fines, liabilities or judgments of any name or nature for:
(1) Bodily injury, sickness, disease or death; and/or
(2) Damage to or destruction of property, real or personal; and/or
(3) financial losses (including, without limitation, those caused by loss of use)
sustained by any person or concern of the participating CRPC members, which is caused or alleged to have been caused in whole or in part, by the negligent act(s) or omission(s) of the successful bidder, its officers, employees, agents, or Subcontractors, in the performance of any resulting contract or from the inaccuracy of any representation or warranty of the successful bidder contained in the Contract Documents. This indemnity should not be affected by other portions of the specifications relating to insurance requirements.

To the fullest extent permitted by law, the successful bidder agrees to release, defend, indemnify and hold harmless the participating CRPC members from any loss, claim, cost, penalty, fine or damage that may arise out of the failure of the successful bidder, its officers, agents, employees, or Subcontractors to comply with any laws or regulations of the United States and the State of Connecticut. This undertaking shall not be affected by other portions of these specifications relating to insurance requirements.

BIDDER PERFORMANCE/LIABILITY FOR SERVICE FAILURES
Failure of any successful bidder to adhere to specifications, prices, terms or conditions of their agreement during the course of the contract period may preclude such bidder from bidding on future CRPC bids in addition to any action that CRPC members may take as a result of the vendor’s failure to perform. It should be noted that the awarded vendor shall assume full responsibility for the negligence of any sub-contractor(s) utilized to fulfill any and all obligations under resulting contracts.

Moreover, if the contractor fails to perform the work within the time specified or if the testing methodology is rejected by the CRPC member, the CRPC member may obtain such services or any part thereof from other sources in the open market or on contract. Should the new price be greater than the contract price, the difference will be charged against the contractor. Should the new price be less, the contractor shall have no claim to the difference.

II. TECHNICAL SPECIFICATIONS/ADDITIONAL REQUIREMENTS

The successful vendor will be required to:

(1) inspect, test and certify ground ladders in accordance with the 2015 (or latest) edition of NFPA 1932, Fire Department Ground Ladders, Use, Maintenance and Service Testing;
(2) inspect, test and certify aerial devices in accordance with the 2002 (or latest) edition of NFPA 1914, Fire Department Aerial Devices, Testing;
(3) schedule inspection appointments with each fire department in order to ensure that their minimum apparatus requirements continue to be met throughout the testing. (Note: Each fire department will provide a single location, with both indoor and outdoor work areas, for the vendor to work and will arrange for the shuttling of apparatus between stations);
(4) supply sufficient manpower to perform all required testing. Fire department staff should not be relied upon to assist in conducting individual ladder tests. All technicians assigned must be experienced and come properly equipped to perform the tests under contract (i.e., must have proper, functioning equipment, manufacturer specifications and NFPA standards on hand).
(5) immediately mark any equipment to be taken out of service (with tags, tape, etc.) and provide written documentation referencing the condition of each ladder tested. However, the vendor shall permit fire department staff to make minor repairs (lubrication, cleaning, etc.) as soon as possible and shall revise his/her report for any such ladders repaired prior to the completion of the work; and
(6) provide written documentation once testing is completed verifying all work performed.

WORK SCHEDULE
Ladder testing shall be conducted during the normal business days of each department.

EXCEPTIONS TO SPECIFICATIONS
Any vendors utilizing testing procedures that vary from those of the cited NFPA standards shall state so in their bid and describe the variance(s). Each CRPC member reserves the right to evaluate the equivalency of alternative test procedure(s) and to deny award of a contract if such procedure(s) are deemed to be inequivalent. Failure test methods that use anything other than dead weight for device loading shall not be accepted.
NAME OF BIDDER: **Diversified Inspections/ITL Inc.**

(1) How many years has your firm been providing ladder testing services? **45**

(2) During the last 3 years, we performed ladder testing services for the following municipalities:

<table>
<thead>
<tr>
<th>Town</th>
<th>Contact Person</th>
<th>Address</th>
<th>Telephone #</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Montgomery County Fire</td>
<td>Steve</td>
<td>701-C Dover Rd. Rockville, MD 20850</td>
<td>(240)777-2494</td>
</tr>
<tr>
<td>and Rescue Services</td>
<td>Lamphier</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Virginia Beach Fire Dept.</td>
<td>Doug Moss</td>
<td>927 S. Birdneck Rd. Virginia</td>
<td>(757)427-4661</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Beach, VA 23451</td>
<td></td>
</tr>
<tr>
<td>4. City of St. Louis</td>
<td>Buddy</td>
<td>1900 Hampton Ave. St. Louis, MO 63169</td>
<td>(214)768-2895</td>
</tr>
<tr>
<td></td>
<td>Dickerson</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Baltimore Fire Department</td>
<td>Jeff Harris</td>
<td>3500 W. Northern Pkwy. Baltimore, MD 21215</td>
<td>(410)396-2715</td>
</tr>
</tbody>
</table>

(3) How many days from receipt of order will work commence? **2-4 weeks ARO**
Supplier: Diversified Inspections/ITL Inc.

Insurance Exhibit (West Hartford)

For the purpose of this exhibit: the term "Contractor" shall also include their respective agents, representatives, employees or subcontractors; and the term "Town of West Hartford and West Hartford Board of Education" (hereinafter called the "Town") shall include their respective officers, agents, officials, employees, volunteers, boards and commissions.

The Contractor shall procure and maintain the required insurance coverage against claims that may arise from, or in connection with the services and goods provided by the Contractor for the duration of the contract term, including any and all extensions. The Contractor shall provide the Town with a certificate of insurance confirming compliance with this exhibit prior to commencement of the contract. Such insurance shall be written for not less than specified, or required by applicable federal, state and/or municipal law, regulation or requirement, whichever is greater. The Contractor shall assume any and all premiums and deductibles in the described insurance policies. Both the Contractor and Contractor’s insurer(s) agree to have no right of recovery or subrogation against the Town and the described insurance shall be primary coverage. Any failure to comply with the claim reporting provisions of the policy shall not affect coverage provided to the Town. Each required insurance policy shall not be suspended, voided, cancelled or reduced except after thirty (30) days prior written notice, ten (10) days notice for non-payment, has been given to the Town.

All liability policies (with the exception of Worker’s Compensation) shall include the Town of West Hartford, the West Hartford Board of Education, and their respective officers, agents, officials, employees, volunteers, boards and commissions as an Additional Insured and shall include, but not be limited to investigation, defense, settlement, judgment or payment of any legal liability. Failure to maintain the required insurance coverage and Additional Insured Endorsements shall be grounds for termination of the contract. It is agreed that the scope and limits of the insurance specified are minimum requirements and shall in no way limit or exclude the Town from additional limits or coverage provided under each policy. The policies shall be on the occurrence form and must be written by companies licensed to do business in the State of Connecticut. The Town’s Risk Manager shall review any and all exceptions.

Commercial General Liability: $1,000,000 combined single limit per occurrence for bodily injury, personal injury, property damage, contractual liability and products/completed operations. Contractor shall continue to provide products/completed operations coverage for two (2) years after completion of the work.

Automobile Liability and Physical Damage Coverage: $1,000,000 combined single limit per occurrence for any auto, including statutory uninsured/underinsured motorists coverage and $1,000 medical payments. Policy to include collision and comprehensive coverage for any auto used for the purpose of this contract.

Umbrella Liability: $1,000,000 per occurrence, $2,000,000 aggregate following form.

Workers’ Compensation: Statutory limits including Employer’s Liability with limits of $100,000 each accident, $500,000 for each disease/policy limit, and $100,000 for disease for each employee as required by the State of Connecticut. If the Contractor decides not to procure workers’ compensation in accordance with Connecticut law, the Contractor agrees to comply with the Connecticut Workers’ Compensation Act’s (Act) requirements for withdrawing from the provisions of the Act, including, but not limited to, filing the appropriate notice of withdrawal with the commissioner. The Contractor is wholly responsible for taking the actions necessary to withdraw from the provisions of the Act. In lieu of procuring workers’ compensation insurance and providing the Town with proof thereof, the Contractor agrees to hold the Town of West Hartford, the West Hartford Board of Education, their respective boards and commissions, officers, agents, officials, employees, servants, volunteers, contractors and representatives harmless from any and all suits, claims, and actions arising from personal injuries sustained by him during the course of the performance of this contract, however caused.

Personal Property for "all risk" insurance on a replacement cost basis to cover the value of personal property belonging to the Contractor and others (including but not limited to the personal property of subcontractors) located on Town property while in use or in storage for the duration of the contract. Deductible not to exceed $1,000.

Renee Shearer
Duly Authorized

9/12/2017
Date

Renee Shearer
(Print Name Here)
while in use or in storage for the duration of the contract. Deductible not to exceed $1,000.

the Contractor and others (including but not limited to the personal property of subcontractors) located on Town property.

Personal Property

from personal injuries sustained by him during the course of the performance of this contract, however caused.

employees, servants, volunteers, contractors and representatives harmless from any and all suits, claims, and actions arising.

Hartford, the West Hartford Board of Education, their respective boards and commissions, officers, agents, officials, compensation insurance and providing the Town with proof thereof, the Contractor agrees to hold the Town of West

responsible for taking the actions necessary to withdraw from the provisions of the Act.

Act, including, but not limited to, filing the appropriate notice of withdrawal with the commissioner.

comply with the Connecticut Workers

Contractor decides not to procure workers

for each disease/policy limit, and $100,000 for disease for each employee as required by the State of Connecticut.

Workers

Umbrella Liability:

and comprehensive coverage for any auto used for the purpose of this contract.

Automobile Liability and Physical Damage Coverage:

including statutory uninsured/underinsured motorists coverage and $1,000 medical payments.

Commercial General Liability:

$1,000,000 per occurrence, $2,000,000 aggregate following form.

Each required insurance policy shall not be suspended, voided, cancelled or reduced except after

or payment of any legal liability

commissions as an Additional Insured

Hartford Board of Education, and their respective officers, agents, officials, employees, volunteers, boards and

All liability policies (with the exception of Worker

thirty (30) days prior written notice, ten (10) days notice for non

primary coverage.

insurer(s) agree to have no right of recovery or subrogation against the Town and the described insurance shall be

assume any and all premiums and deductibles in the described insurance policies.

applicable federal, state and/or municipal law, regulation or requirement, whichever is greater.

exhibit prior to commencement of the contract.

The Contractor shall procure and maintain the required insurance coverage against claims that may arise from, or in

connection with the services and goods provided by the Contractor for the duration of the contract term, including any

Contractor shall provide the Town with a certificate of insurance confirming compliance with this

The policies shall be on the occurrence form and must be written by companies licensed to do business in

The Town

s Risk Manager shall review any and all exceptions.

Compensation Act

Statutory limits including Employer

Statutory limits including Employer

Statutory limits including Employer

The Contractor agrees to

compensation in accordance with Connecticut law, the Contractor agrees to

Diversified Inspections/ITL Inc.

Renee Shearer

9/12/2017

Duly Authorized

Date

Renee Shearer

(Print Name Here)
Supplier: **Diversified Inspections/ITL Inc.**

### GENERAL VENDOR INFORMATION

VENDORS ARE ASKED TO FILL OUT THIS FORM SO THAT THEIR BID RESPONSES ARE CONSIDERED COMPLETE.

The undersigned: is aware that any CRPC member may reject any and all bids, or any part of any and all bids; is aware that quantities furnished herein are estimates only; has not included any state or federal taxes for which the CRPC members are not liable; and is making this bid without collusion with any person, individual or corporation.

### COMPANY

**Diversified Inspections/ITL Inc.**

### REPRESENTATIVE

**Renee Shearer**

### POSITION

**Inside Sales Northeast**

### ADDRESS

**PO Box 39669**

**Phoenix, AZ**

**85069**

### TELEPHONE #

**(800)992-1111 ext 301**

### FAX #

**(602)347-6212**

### TAX ID #

**86-0682814**

### E-MAIL ADDRESS

**rshearer@diusa.com**

### PAYMENT TERMS

**NET 30 Days**

### DATE:

**September 12, 2017**
rshearer@diusa.com

SIGNATURE

Renee Shearer

PAYMENT TERMS: NET%30 Days

DATE: September 12, 2017
# JLN Associates LLC

**Bid Contact**  
Duane Daggers  
ddaggers@jlnllc.com  
Ph 757-508-5221  
Fax 860-434-3448

**Address**  
43 Hatchets Hill Rd  
Old Lyme, CT 06371

**Qualifications**  
SB

<table>
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<tr>
<th>Item #</th>
<th>Line Item</th>
<th>Notes</th>
<th>Unit Price</th>
<th>Qty/Unit</th>
<th>Total Price</th>
<th>Attch. Docs</th>
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<tr>
<td>660-01-01</td>
<td>Ground Ladders: Ground Ladder Testing - PER LADDER</td>
<td></td>
<td>No Bids</td>
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<tr>
<td>660-01-02</td>
<td>Ground Ladders: Ground Ladder Testing - PER FOOT</td>
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<td>First Offer - $1.80</td>
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<td>Aerial Ladders: Ariel Ladder Testing - PER LADDER</td>
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**Lot Total**  
$1.80
### Item # 660-02-04
- **Aerial Ladders**: Ariel Ladder Testing - NON-DESTRUCTIVE PER FOOT

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<th>Qty/Unit</th>
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Lot Total: $1,750.00

### Item # 660-03-01
- Retesting: Retesting Charge

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<th>Qty/Unit</th>
<th>Total Price</th>
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<tbody>
<tr>
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<td>Retesting: Retesting Charge</td>
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</tbody>
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Lot Total: $0.00
Supplier: JLN Associates LLC

Capitol Region Purchasing Council
241 Main Street, 4th Floor
Hartford, CT 06106

STANDARD BID AND RFP TERMS AND CONDITIONS

PURCHASING COUNCIL PURPOSE
The Capitol Region Purchasing Council (“Council”) is a purchasing cooperative, acting under the auspices of the Capitol Region Council of Governments, which attempts to provide volume-based discounts to its Member Agency base through various cooperative procurement initiatives. To date, some 115 towns, boards of education and agencies across the State (38 of which are located in the Greater Hartford area) are eligible to take advantage of the Council’s services.

BID FORMS/SUBMISSION OF BIDS
The Council exclusively uses Bid Sync for the notification and dissemination of all solicitations. The receipt of solicitations through any other company may result in your receipt of incomplete specifications and/or addenda which could ultimately render your bid non-compliant. The Council accepts no responsibility for the receipt and/or notification of solicitations through any other company.

No oral, telegraphic or telephonic submittal will be accepted. IFB’s, RFP’s, RFQ’s and RFI’s shall be submitted in electronic format via BidSync. All Invitations For Bid (IFB), Requests For Proposals (RFP), Requests For Quotes (RFQ), Requests For Information (RFI) submitted electronically via BidSync shall remain locked until official date and time of opening as stated in the Special Terms and Conditions of the IFB, RFP, RFQ and/or RFI. A formal, in-person bid opening will not be held.

EXCEPTIONS TO SPECIFICATIONS
Vendors are directed to make sure that they understand the terms and conditions as specified in this Invitation for Bid. Unless exceptions to any of the terms and conditions, including pricing, are specified as part of the bid response, it will be expected that all terms and conditions expressed herein are acceptable and shall govern resulting contracts. Any variance from specifications, including product substitutes (as well as replacements for discontinued items) and pricing units (pounds, 50 lb bags vs. 100 lb bags, etc.) must be clearly noted in the vendor’s bid response.

SUBSTITUTION FOR NAMED BRANDS
Should brand name items appear in this bid, the bidder must make available specifications on any substitutions, and explain how the substitution compares with the named brand’s specifications.

BID AWARD
A bid award shall be made by each respective Member Agency to the lowest responsible bidder(s). A Purchase Order issued by the member Town constitutes an award. The lowest responsible bidder is that person or firm whose bid to perform the work is lowest, who is qualified and competent to do the work, whose past performance of work is satisfactory to the Member Agency and whose bid documents comply with the procedural requirements stated herein. The award process may also include additional considerations such as the information provided on the bid forms and the bidder’s perceived ability to fulfill his/her obligations as prescribed by these specifications. Each bidder must be prepared to show evidence of having satisfactorily carried out a similar contract, as inability to do so may be cause for rejection.
CONTRACT EXTENSION
Contracts may be extended by mutual agreement of the parties – for bids with a one year contract period, a one year extension will be permitted if there is mutual agreement; for bids with a two year contract period, a two year contract extension will be permitted if there is mutual agreement. All extensions shall be completed before the next bid invitation is issued. A schedule of bid invitations and openings is posted on the CRPC website.

ESTIMATED QUANTITIES
The quantities as listed herein are estimates only and have been provided for the purpose of competitive bidding. Actual quantities will be contingent upon the total number of Member Agencies that decide to make an award off of this bid (as participation is voluntary) and the needs of the using departments in the various Member Agencies.

INCLUSION OF NON-PARTICIPATING TOWNS AND BOARDS OF EDUCATION
Any Member Agency, current or future, within the Capitol Region Purchasing Council shall be allowed to participate in this bid during the life of the contract, even if it is not listed amongst the bid participants.

WITHDRAWAL OF BIDS
No bid submitted may be withdrawn, in whole or in part, without the written consent of the Capitol Region Purchasing Council.

REJECTION AND/OR CANCELLATION OF BIDS
The Council reserves the right to reject or cancel any and all bids, or any part of any or all bids, if such action is deemed to be in its best interest to do so.

RIGHT TO WAIVE ANY INFORMALITY
The cooperating Member Agencies reserve the right to waive any informality in a bid when such a waiver is in their best interest.

BID PRICES
All prices bid must be on the basis of F.O.B. delivery point, unloaded inside, unless otherwise indicated in the proposal. A bid on any other basis than that indicated in the proposal may be considered informal. Note: The Capitol Region Purchasing Council strictly prohibits the unilateral imposition of additional surcharges (fuel, delivery, etc.) on the participating communities at any point during the contract period. Prices bid shall apply throughout the term of the contract and will be construed as all-inclusive.

TAXES
Member Agencies are exempt from the payment of any sales, excise or federal transportation taxes. The prices bid, whether a net unit price or a trade discount from catalog list prices, must be exclusive of taxes and will be so construed.

BILLING
Billing shall be made to each bid participant according to the terms set forth on each purchase order.

2% ADMINISTRATIVE FEE
The Capitol Region Council of Governments uses BidSync to distribute and receive bids and proposals. Responding vendors agree to pay to BidSync an administrative fee of two percent (2%) of the total ordered amount of all contracts for goods and/or services awarded to the vendor. The fee shall be payable for all Council bids unless specifically exempted by the Council. Refer to www.bidsync.com for further information.
REPORTING REQUIREMENTS
All orders placed on CRPC bids shall be reported to BidSync on a quarterly basis. Please contact Jason Sanchez to set up this important reporting function at (512) 717-6149 (telephone); or email jsanchez@periscopeholdings.com.

FAILURE TO COMPLY
All awarded vendors must comply with the 2% Administrative Fee and Reporting Requirements outlined in the CRPC General Terms and Conditions. Failure to comply within 90 days of orders and/or awards by CRPC members may result in the vendor being restricted from participating in future bids.

DELIVERY ARRANGEMENTS AND REQUIREMENTS
No delivery shall become due or be acceptable without a written order issued by the Member Agency concerned. Such order will contain the quantity, time of delivery and other important data.

REFERENCES
Upon request, vendors shall supply the names of other customers (preferably municipalities) to interested Member Agencies.

BIDDER PERFORMANCE/LIABILITY FOR DELIVERY FAILURES
Failure of any successful bidder to adhere to specifications, prices, terms or conditions of their agreement during the course of the contract period may preclude such bidder from bidding on future CRPC bids in addition to any action that Member Agencies may take as a result of the vendor’s failure to perform. It should be noted that the awarded vendor shall assume full responsibility for the negligence of any sub-contractor(s) utilized to fulfill any and all obligations under resulting contracts.

Moreover, if the contractor fails to make proper delivery within the time specified or if the delivery is rejected by the Member Agency, the Member Agency may obtain such commodities or any part thereof from other sources in the open market or on contract. Should the new price be greater than the contract price, the difference will be charged against the contractor. Should the new price be less, the contractor shall have no claim to the difference.

INSURANCE REQUIRED OF SUCCESSFUL BIDDERS
The Successful bidder shall furnish a certificate of insurance which includes the coverages and limits set forth below; identifies the Member Agency as an additional insured; and provides for at least ten (10) days prior notice to the Member Agency of cancellation or non-renewal. Coverage is to be provided on a primary, non-contributory basis:

a. General Liability Insurance, including Contractual Liability Insurance and Products/Completed Operations Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as the result of any occurrence and $1,000,000 bodily injury aggregate per policy year; and limits of $500,000 for all property damage aggregate per policy year or a limit of $1,000,000 Combined Single Limit (CSL). A Waiver of Subrogation shall be provided. All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.
b. Automobile Liability Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as a result of any occurrence and $1,000,000 aggregate per policy year; and limits of $500,000 for all damages because of property damage sustained as the result of any one occurrence or $1,000,000 Combined Single Limit (CSL). All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.

c. Worker’s Compensation Insurance in accordance with Connecticut State Statutes.

The insurance requirements listed above are minimum requirements for successful bidders. Awarding agencies may require higher insurance limits.

FOR THE TOWN OF WEST HARTFORD ONLY

Please see Attachment A concerning the town’s insurance requirements.

FUTURE BID INVITATIONS

Future bid invitations may not be sent to vendors who do not bid on this invitation, unless they specifically request that their names be continued on the invitation list.

EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION

The Capitol Region Purchasing Council, an affiliate of the Capitol Region Council of Governments, subscribes to the Council of Governments’ policy of Equal Employment Opportunity and Affirmative Action, and pledges to lend its support and cooperation to private and public agencies who are promoting public policy in this vital area of human relations. Vendors will be required to sign the certificate incorporated in the bid document relative to Equal Employment Opportunity and Minority/Female Business Enterprise (if applicable).

SEVERABILITY

If any terms or provisions of this bid shall be found to be illegal or unenforceable, then such term or provision shall be deemed stricken and the remaining portions of this bid shall remain in full force and effect.

ADDITIONAL TERMS AND CONDITIONS

The Vendor assigns to CRCOG all rights title and interests in and to all causes of action it may have under Section 4 of the Clayton Act, 15 USC 15, or under Chapter 624 of the general statutes. This assignment occurs when the Contractor is awarded the contract.

Vendor agrees that it is in compliance with all applicable federal, state and local laws and regulations, including but not limited to Connecticut General Statutes Sections 4a-60 and 4a-60a. The Contractor also agrees that it will hold CRCOG harmless and indemnify CRCOG from any action which may arise out of any act by the contractor concerning lack of compliance with these laws and regulations. All purchases will be in compliance with Section 22a-194 to Section 22a-194g of the Connecticut General Statutes related to product packaging.

Resulting contracts are subject to the provisions of Executive Order N. Three of Governor Thomas J. Meskill promulgated February 15, 1973 and section 16 of P.A. 91-58 nondiscrimination regarding sexual orientation, an the provisions of Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999 regarding Violence in the Workplace Prevention Policy.
The contract arising from the bid may be subject to the provisions of §1-218 of the Connecticut General Statutes, as it may be modified from time to time. In accordance with this section, each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (1) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (2) indicate that such records and files are subject to the Freedom of Information Act and may be disclosed by the public agency pursuant to the Freedom of Information Act. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with the Freedom of Information Act. Any complaint by a person who is denied the right to inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of sections 1-205 and 1-206 of the Connecticut General Statutes.

Incorporated by reference into this contract is Section 4-61dd(g)(1) and 4-61dd(3) and (f) of the Connecticut General Statutes which prohibits contractors from taking adverse action against employees who disclosed information to the Auditors of Public Accounts or the Attorney General.

**QUESTIONS**

General inquiries should be directed to Maureen Goulet, Purchasing Program Manager, at the:

Capitol Region Purchasing Council  
241 Main Street, 4th Floor  
Hartford, CT 06106  
Tel: 860-522-2217 ext. 37  
Fax: 860-724-1274  
E-mail: mgoulet@crcog.org

However, no oral interpretations shall be made to any respondent as to the meaning of any of the bid documents. Every request for an interpretation shall be made in writing, addressed and forwarded either to the address above, **faxed to (860) 724-1274, emailed to mgoulet@crcog.org, or posted to the BidSync online bidding system**. To receive consideration, such questions must be received at least five (5) calendar days before the established date for receipt of proposals.

The Program Manager will arrange as addenda, which shall be made a part of this Invitation for Bid and any resulting contracts, all questions received as above provided and the decisions regarding each. At least three (3) days prior to the receipt of bid proposals, the Program Manager will **post a copy of any addenda to the BidSync system**. In special cases, the Program Coordinator reserves the right to post clarifying information in the form of an addendum outside of the aforementioned timeline. It shall be the responsibility of each respondent to determine whether any addenda have been issued and if so, to download copies directly from the BidSync website.
Supplier: JLN Associates LLC

CRPC # 660

CAPITOL REGION PURCHASING COUNCIL
INVITATION FOR BID
LADDER TESTING

BID SPECIFICATION

I. MODIFICATIONS TO GENERAL TERMS AND CONDITIONS

SCOPE

The Capitol Region Purchasing Council, on behalf of certain Capitol Region Purchasing Council members, requests bids for on-site ladder inspection, testing and certification services for selected ground and aerial apparatus. Each respective CRPC member will make its own awards and payments according to the terms and conditions set forth in these specifications. A written order from each contracting entity will be required before any work is started, and shall contain information concerning the quantity and type of equipment to be tested, the desired location, the preferred work schedule, and any other relevant data. In general, the standards set forth by the 2015 (or latest) edition of NFPA 1932, Fire Department Ground Ladders, Use Maintenance and Service Testing, as well as the 2002 (or latest) edition of NFPA 1914, Fire Department Aerial Devices Testing, shall apply.

Note: The awarded vendor(s) must have product available to fulfill all orders for the period commencing October 1, 2017 and ending September 30, 2018.

ESTIMATED QUANTITIES

The quantities specified herein are estimates only and have been provided for the purpose of competitive bidding. Actual quantities will be contingent upon the total number of CRPC members which decide to make an award off of this bid (as participation is voluntary) and the needs of the using departments in each of those CRPC members. Furthermore, budgetary constraints may make it impossible for a CRPC member to undertake some or all of the proposed testing work.

PRICING

Pricing for the testing services detailed herein may be provided on either a per ladder or on a per foot basis. It should be noted that the Capitol Region Purchasing Council strictly prohibits the unilateral imposition of additional surcharges on the participating CRPC members at any point during the contract period. Prices bid shall apply throughout the term of the contract and will be construed as all-inclusive. While vendors have been asked to specify any retesting charges that may apply to ground ladders in the bid response, it shall be understood that all aerial testing quotations shall cover all testing efforts required until a given apparatus passes. Any exceptions to this provision must be noted as part of a bid response.

INSURANCE REQUIREMENTS

All respondents are required to submit, with their bids, a copy of the cover sheet from their insurance policy(ies) (or an equivalent piece of documentation) which demonstrates the firm’s current coverages and limits for General Liability, Automobile Liability, and Worker’s Compensation Insurance.

The successful bidder shall be required to furnish insurance certificates covering Public Liability, Property Damage and Workers’ Compensation Insurance to the awarding CRPC member within ten (10) days from notice of award of the contract. Said certificate should reference the appropriate CRPC bid number. The following insurance coverage shall remain in full force for the duration of the contract term. All renewal certificates shall be furnished at least 10 days prior to policy expiration. Please see the CRPC General Terms and Conditions for insurance levels required.

Note that the Town of West Hartford has additional insurance requirements. Please see West Hartford Insurance Form Attachment.

INDEMNIFICATION

To the fullest extent permitted by law, the successful bidder shall release, defend, indemnify, and hold harmless the participating CRPC members from any and all suits, claims, losses, damages, costs (including, without limitation, reasonable attorney fees) compensation, penalties, fines, liabilities or judgments of any name or nature for:
(1) Bodily injury, sickness, disease or death; and/or
(2) Damage to or destruction of property, real or personal; and/or
(3) financial losses (including, without limitation, those caused by loss of use)

sustained by any person or concern of the participating CRPC members, which is caused or alleged to have been caused in whole or in part, by the negligent act(s) or omission(s) of the successful bidder, its officers, employees, agents, or Subcontractors, in the performance of any resulting contract or from the inaccuracy of any representation or warranty of the successful bidder contained in the Contract Documents. This indemnity should not be affected by other portions of the specifications relating to insurance requirements.

To the fullest extent permitted by law, the successful bidder agrees to release, defend, indemnify and hold harmless the participating CRPC members from any loss, claim, cost, penalty, fine or damage that may arise out of the failure of the successful bidder, its officers, agents, employees, or Subcontractors to comply with any laws or regulations of the United States and the State of Connecticut. This undertaking shall not be affected by other portions of these specifications relating to insurance requirements.

**BIDDER PERFORMANCE/LIABILITY FOR SERVICE FAILURES**
Failure of any successful bidder to adhere to specifications, prices, terms or conditions of their agreement during the course of the contract period may preclude such bidder from bidding on future CRPC bids in addition to any action that CRPC members may take as a result of the vendor’s failure to perform. It should be noted that the awarded vendor shall assume full responsibility for the negligence of any sub-contractor(s) utilized to fulfill any and all obligations under resulting contracts.

Moreover, if the contractor fails to perform the work within the time specified or if the testing methodology is rejected by the CRPC member, the CRPC member may obtain such services or any part thereof from other sources in the open market or on contract. Should the new price be greater than the contract price, the difference will be charged against the contractor. Should the new price be less, the contractor shall have no claim to the difference.

**II. TECHNICAL SPECIFICATIONS/ADDITIONAL REQUIREMENTS**

The successful vendor will be required to:

(1) inspect, test and certify ground ladders in accordance with the 2015 (or latest) edition of NFPA 1932, *Fire Department Ground Ladders, Use, Maintenance and Service Testing*;
(2) inspect, test and certify aerial devices in accordance with the 2002 (or latest) edition of NFPA 1914, *Fire Department Aerial Devices, Testing*;
(3) schedule inspection appointments with each fire department in order to ensure that their minimum apparatus requirements continue to be met throughout the testing. (Note: Each fire department will provide a single location, with both indoor and outdoor work areas, for the vendor to work and will arrange for the shuttling of apparatus between stations);
(4) supply sufficient manpower to perform all required testing. Fire department staff should not be relied upon to assist in conducting individual ladder tests. All technicians assigned must be experienced and come properly equipped to perform the tests under contract (i.e., must have proper, functioning equipment, manufacturer specifications and NFPA standards on hand).
(5) immediately mark any equipment to be taken out of service (with tags, tape, etc.) and provide written documentation referencing the condition of each ladder tested. However, the vendor shall permit fire department staff to make minor repairs (lubrication, cleaning, etc.) as soon as possible and shall revise his/her report for any such ladders repaired prior to the completion of the work; and
(6) provide written documentation once testing is completed verifying all work performed.

**WORK SCHEDULE**
Ladder testing shall be conducted during the normal business days of each department.

**EXCEPTIONS TO SPECIFICATIONS**
Any vendors utilizing testing procedures that vary from those of the cited NFPA standards shall state so in their bid and describe the variance(s). Each CRPC member reserves the right to evaluate the equivalency of alternative test procedure(s) and to deny award of a contract if such procedure(s) are deemed to be inequivalent. Failure test methods that use anything other than dead weight for device loading shall not be accepted.
NAME OF BIDDER: **JLN Associates, LLC**

(1) How many years has your firm been providing ladder testing services? **3**

(2) During the last 3 years, we performed ladder testing services for the following municipalities:

<table>
<thead>
<tr>
<th>Town</th>
<th>Contact Person</th>
<th>Address</th>
<th>Telephone #</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Groton</td>
<td>Capt Mark Cassidy</td>
<td>140 Broad St, Groton, CT</td>
<td>860-445-8456</td>
</tr>
<tr>
<td>2. Thompson</td>
<td>Chief Steve Bodreau</td>
<td>862 Riverside Dr. N. Grosvenale, CT</td>
<td>860-604-7457</td>
</tr>
<tr>
<td>3. Gales Ferry</td>
<td>Brett Egan</td>
<td>1772 Rt 12, Gales Ferry, CT</td>
<td>860-861-2992</td>
</tr>
<tr>
<td>4. New Haven</td>
<td>Dan Lamoureux</td>
<td>230 Ella T Grasso Blvd, New Haven, CT</td>
<td>203-410-0477</td>
</tr>
<tr>
<td>5. Middlefield</td>
<td>Peter Tyc</td>
<td>406 Jackson Hill Rd, Middlefield, CT</td>
<td>860-349-7124</td>
</tr>
</tbody>
</table>

(3) How many days from receipt of order will work commence? **30**
Insurance Exhibit (West Hartford)

For the purpose of this exhibit: the term "Contractor" shall also include their respective agents, representatives, employees or subcontractors; and the term "Town of West Hartford and West Hartford Board of Education" (hereinafter called the "Town") shall include their respective officers, agents, officials, employees, volunteers, boards and commissions.

The Contractor shall procure and maintain the required insurance coverage against claims that may arise from, or in connection with the services and goods provided by the Contractor for the duration of the contract term, including any and all extensions. The Contractor shall provide the Town with a certificate of insurance confirming compliance with this exhibit prior to commencement of the contract. Such insurance shall be written for not less than specified, or required by applicable federal, state and/or municipal law, regulation or requirement, whichever is greater. The Contractor shall assume any and all premiums and deductibles in the described insurance policies. Both the Contractor and Contractor's insurer(s) agree to have no right of recovery or subrogation against the Town and the described insurance shall be primary coverage. Any failure to comply with the claim reporting provisions of the policy shall not affect coverage provided to the Town. Each required insurance policy shall not be suspended, voided, cancelled or reduced except after thirty (30) days prior written notice, ten (10) days notice for non-payment, has been given to the Town.

All liability policies (with the exception of Worker's Compensation) shall include the Town of West Hartford, the West Hartford Board of Education, and their respective officers, agents, officials, employees, volunteers, boards and commissions as an Additional Insured and shall include, but not be limited to investigation, defense, settlement, judgment or payment of any legal liability. Failure to maintain the required insurance coverage and Additional Insured Endorsements shall be grounds for termination of the contract. It is agreed that the scope and limits of the insurance specified are minimum requirements and shall in no way limit or exclude the Town from additional limits or coverage provided under each policy. The policies shall be on the occurrence form and must be written by companies licensed to do business in the State of Connecticut. The Town’s Risk Manager shall review any and all exceptions.

Commercial General Liability: $1,000,000 combined single limit per occurrence for bodily injury, personal injury, property damage, contractual liability and products/completed operations. Contractor shall continue to provide products/completed operations coverage for two (2) years after completion of the work.

Automobile Liability and Physical Damage Coverage: $1,000,000 combined single limit per occurrence for any auto, including statutory uninsured/underinsured motorists coverage and $1,000 medical payments. Policy to include collision and comprehensive coverage for any auto used for the purpose of this contract.

Umbrella Liability: $1,000,000 per occurrence, $2,000,000 aggregate following form.

Workers' Compensation: Statutory limits including Employer’s Liability with limits of $100,000 each accident, $500,000 for each disease/policy limit, and $100,000 for disease for each employee as required by the State of Connecticut. If the Contractor decides not to procure workers’ compensation in accordance with Connecticut law, the Contractor agrees to comply with the Connecticut Workers’ Compensation Act’s (Act) requirements for withdrawing from the provisions of the Act, including, but not limited to, filing the appropriate notice of withdrawal with the commissioner. The Contractor is wholly responsible for taking the actions necessary to withdraw from the provisions of the Act. In lieu of procuring workers’ compensation insurance and providing the Town with proof thereof, the Contractor agrees to hold the Town of West Hartford, the West Hartford Board of Education, their respective boards and commissions, officers, agents, officials, employees, servants, volunteers, contractors and representatives harmless from any and all suits, claims, and actions arising from personal injuries sustained by him during the course of the performance of this contract, however caused.

Personal Property for "all risk" insurance on a replacement cost basis to cover the value of personal property belonging to the Contractor and others (including but not limited to the personal property of subcontractors) located on Town property while in use or in storage for the duration of the contract. Deductible not to exceed $1,000.

JLN Associates, LLC 9/7/2017
Duly Authorized

John Nickerson
(Print Name Here)
The Contractor shall procure and maintain the required insurance coverage against claims that may arise from, or in connection with the services and goods provided by the Contractor for the duration of the contract term, including any extension of the contract. For the purpose of this exhibit: the term "Contractor" shall also include their respective agents, representatives, employees, servants, volunteers, boards and commissions as an Additional Insured.

Hartford, the West Hartford Board of Education, and their respective officers, agents, officials, employees, volunteers, boards and commissions as well as their respective boards and commissions as an Additional Insured, shall be held harmless from any and all suits, claims, and actions arising from personal injuries sustained by him during the course of the performance of this contract, however caused.

The Contractor is wholly responsible for taking the actions necessary to withdraw from the provisions of the Act, including, but not limited to, filing the appropriate notice of withdrawal with the commissioner.

If the Contractor decides not to procure workers compensation in accordance with Connecticut law, the Contractor agrees to provide the Town with proof thereof, the Contractor agrees to hold the Town of West Hartford Board of Education, and their respective boards and commissions as an Additional Insured, harmless from any and all suits, claims, and actions arising from personal injuries sustained by him during the course of the performance of this contract, however caused.

The Contractor shall provide the Town with a certificate of insurance confirming compliance with this exhibit prior to commencement of the contract. The policies shall be on the occurrence form and must be written by companies licensed to do business in the State of Connecticut. The policies shall be written for not less than specified, or required by applicable federal, state and/or municipal law, regulation or requirement, whichever is greater.

Both the Contractor and Contractor's employees, servants, volunteers, contractors and representatives shall be held harmless from and against any and all suits, claims, and actions arising from personal injuries sustained by him during the course of the performance of this contract, however caused.

The Contractor shall continue to provide personal property insurance on a replacement cost basis to cover the value of personal property belonging to the Contractor and others (including but not limited to the personal property of subcontractors) located on Town property while in use or in storage for the duration of the contract. Deductible not to exceed $1,000.

The Contractor shall be responsible for taking the actions necessary to withdraw from the provisions of the Act, including, but not limited to, filing the appropriate notice of withdrawal with the commissioner.

The policies shall be on the occurrence form and must be written by companies licensed to do business in the State of Connecticut. The policies shall be written for not less than specified, or required by applicable federal, state and/or municipal law, regulation or requirement, whichever is greater.

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Supplier: JLN Associates LLC

GENERAL VENDOR INFORMATION

VENDORS ARE ASKED TO FILL OUT THIS FORM SO THAT THEIR BID RESPONSES ARE CONSIDERED COMPLETE.

The undersigned: is aware that any CRPC member may reject any and all bids, or any part of any and all bids; is aware that quantities furnished herein are estimates only; has not included any state or federal taxes for which the CRPC members are not liable; and is making this bid without collusion with any person, individual or corporation.

COMPANY
JLN Associates, LLC

REPRESENTATIVE
John Nickerson

POSITION
Principal

ADDRESS
43 Hatchetts Hill Road
Old Lyme

(ZIP)
06371

TELEPHONE #
860-434-3443

FAX #
860-434-3448

TAX ID #
06-1616533

E-MAIL ADDRESS
jnickerson@jlnllc.com

PAYMENT TERMS: 100% 30 Days

DATE: 9/7/2017
jnickerson@jlnc.com

SIGNATURE

John Nickerson

PAYMENT TERMS: 100% 30 Days

DATE: 9/7/2017