



June 25, 2020

Capital Region Council of Governments
Capital Region Purchasing Council
241 Main Street, 4th Floor
Hartford, CT 06106

**RE: Invitation for Bid #705, Treated Road Salt for Winter Road Maintenance
Road Salt Supply Guarantee**

Dear Sir/Madam:

Champion Salt, LLC guarantees that we have access to, will maintain, and will make available sufficient road salt tonnages necessary to satisfy all contract award obligations (i.e., more than 150% of the initial estimated annual tonnages) set forth in CRPC Bid #705 for all municipal participants throughout the term of the contract. Champion Salt's joint venture producer of bulk rock salt has earmarked and guaranteed over 1,000,000 net tons (U.S. tons) for the 2020-2021 winter season. Please feel free to contact me or my staff if you have any questions.

Sincerely,
CHAMPION SALT, LLC

A handwritten signature in blue ink, appearing to read "Gary E. Perlmutter", is written over a faint, circular blue stamp or watermark.

Gary E. Perlmutter, CEO