24950 Country Club Blvd, Suite 450
North Olmsted, OH 44070

June 15, 2023

Capitol Region Purchasing Council
Attn: Kim Bona
241 Main Street, 4th Floor
Hartford, CT 06106

Dear Mrs. Bona,

Cargill, Inc. – Salt, Road Safety ("Cargill") is submitting this bid for the CRCOG's Bid # 748, Treated Road Salt. Please note the following in relation to various sections of this bid:

Intended Use Statement - ClearLane® enhanced deicer is an enhanced highway deicing salt product containing a pre-wetting agent, dye, corrosion inhibitor and leaching inhibitor. It is a highly effective performer that protects exposed steel surfaces from damp salt corrosion and remains free flowing at low temperatures. It adheres to the road surface more effectively than dry salt, thereby minimizing loss of deicer from wind and traffic scatter and providing more efficient deicing.

Mix Method – ClearLane® enhanced deicer is mixed with the use of a screw conveyor.

Product Efficacy – Please reference the attached independent laboratory analysis along with supporting documentation in regards to the composition and performance of ClearLane® enhanced deicer.

Road Salt Supply Guarantee – Cargill is the manufacturer/producer of bulk deicing salt and ClearLane ® enhanced deicer. We have ample supply of this product that will be produced in Cleveland, OH or Lansing, NY for delivery to customers listed on this bid. Cargill subsequently agrees to provide up to 150% of the originally estimated tonnage.

Estimated Quantities - In the spirit of service we will put priority based on supplies to awarded member agencies that have committed their salt needs to Cargill. Any additions will be prioritized according to product availability.

Non-Staining Guarantee – We cannot guarantee this product will not stain "local property", as it is undetermined what local property all entails. However, the stain test that was conducted on our product for common materials ClearLane® enhanced deicer did pass.

Environmental Considerations – ClearLane® enhanced deicer is within conformance of the environmental regulations that we are aware of at this time, and are on the Clear Roads Qualified Products List-(QPL).

Please reference attached safety data sheet and technical information sheet for further details on the composition of this product, safety and handling.

Experience – Please see attached list of four references that have been delivered ClearLane® in the past two winter seasons.

Should you have any other questions regarding ClearLane® enhanced deicer, please feel free to contact me at the number below. We appreciate your consideration for award of this value-added product.

Sincerely,

Amanda Knaus

Amanda Knaus
District Manager
Cargill Inc., Salt- Road Safety
P: (440)590-6518