INVITATION FOR BID #761 - RECYCLING BINS
Toter, LLC's Price List - 2024 RFP Pricing

MODEL	DESCRIPTION	TL QTY	UNIT PRICING			
			TL	300-TL	200-299	100-199
EVR II Universal/Nestable Carts						
79296	96 Gallon EVR II Universal/Nestable Cart	624	**$66.45**	$67.45	$68.45	$69.45
79264	64 Gallon EVR II Universal/Nestable Cart	864	**$60.45**	$61.45	$62.45	$63.45
79248	48 Gallon EVR II Universal/Nestable Cart	912	**$56.45**	$57.45	$58.45	$59.45
79235	35 Gallon EVR II Universal Cart	945	**$49.65**	$50.65	$51.65	$52.65
79232	32 Gallon EVR II Universal/Nestable Cart	945	**$49.45**	$50.45	$51.45	$52.45
79224	24 Gallon EVR II Universal Cart	950	**$41.95**	$42.95	$43.95	$44.95
79221	21 Gallon EVR II Universal Cart	950	**$41.95**	$42.95	$43.95	$44.95
EVR-GREEN Universal/Nestable Carts						
79E96	96 Gallon EVR-Green Universal/Nestable Cart	624	**$68.45**	$69.45	$70.45	$71.45
79E64	64 Gallon EVR-Green Universal/Nestable Cart	864	**$62.45**	$63.45	$64.45	$65.45
79E48	48 Gallon EVR-Green Universal/Nestable Cart	912	**$58.45**	$59.45	$60.45	$61.45
79E35	35 Gallon EVR-Green Universal Cart	945	**$51.65**	$52.65	$53.65	$54.65
79E32	32 Gallon EVR-Green Universal/Nestable Cart	945	**$51.45**	$52.45	$53.45	$54.45
EVR II Universal/Nestable Organics Carts						
79348	48 Gallon EVR II Universal/Nestable Organics Cart	912	**$61.45**	$62.45	$63.45	$64.45
79332	32 Gallon EVR II Universal/Nestable Organics Cart	945	**$54.45**	$55.45	$56.45	$57.45
79321	21 Gallon EVR II Universal Organics Cart	950	**$46.95**	$47.95	$48.95	$49.95

ADDITIONAL INFORMATION
* Above unit prices do not include freight charges. Please contact Toter's Customer Satisfaction Department at (800) 424-0422 for a freight quote.
*** TOTER PRICING IS CEILING PRICING. TOTER WILL DISCOUNT PRICING AS POSSIBLE, BUT TOTER WILL NOT EXCEED PRICING LISTED.**
* Pricing includes the following standard solid colors - (#940) Green, (#705) Blue, (#125) Gray, (#270) Brown, (#200) Black. Also available are upscale Granite colors (for upcharge): (#968) Greenstone Granite, (#929) Toter Green Granite, (#769) Navy Blue Granite, (#709) Bluestone Granite, (#149) Dark Gray Granite, (#129) Graystone Granite, (#279) Browstone Granite, (#249) Sandstone Granite, (#209) Blackstone Granite.
* Toter's minimum quantity requirement is of 100 carts per model/size, color, markings and features.
* Prices do not include applicable state and local taxes.
* Payment terms are Net 30 days after shipment pending credit approval.
* Delivery is subject to quantity and availability at the time of order entry, and CRCOG approved price changes.
* All prices are in USD.

EVR™ CARTS - OPTIONS PRICE LIST

Toter, LLC's Price List - 2024 RFP Pricing

OPTION DESCRIPTION	OFFERED PRICE
Standard Solid Colors: (#940) Green, (#705) Blue, (#125) Gray, (#270 Brown), (#200) Black.	No Charge
Standard Granite Colors: Upscale Granite Bodies with (#200) Black Lids. Available Colors are (#968) Greenstone Granite, (#929) Toter Green Granite, (#760) Navy Blue Granite, (#709) Bluestone Granite, (#149) Dark Gray Granite, (#129) Graystone Granite, (#279) Browstone Granite, (#249) Sandstone Granite, (#209) Blackstone Granite.	$1.00
Non-Standard Colors: Additional non-standard colors are available and can be quoted as required. Toter's non-standard colors are: (145) Midnight Gray, (240) Tan, (390) Yellow, (715) Hawaiian Blue, (718) Waste Blue, (760) Navy Blue, (925) Waste Green, (930) Dark Green. Minimum quantity of 500 units required for non-standard colors. Pricing varies depending on color and quantity.	Price On Request
Specialty and Custom Colors: Specialty and Custom Colors are available and can be quoted as required. Minimum quantity of 500 required for specialty or custom colors. Pricing varies depending on color and quantity.	Price On Request
Color Change Fee for Specialty and Custom Colors - Bodies: Fee per order for any Specialty or Custom Body Colors.	$300.00
Color Change Fee for Specialty and Custom Colors - Lids: Fee per order for any Specialty or Custom Lid Colors.	$2,500.00
EVR Green: Black (Toter #200) Black carts may be manufactured using up to 100% recycled resin This option is only available for EVR II carts in Toter #200 Black body and lid, and minimum 100 carts per order. All orders are subject to quality material availability (especially orders greater than 1500 carts).	See Pricing on Page 1 for EVR-GREEN Carts
Lid Insert: User name imprinted in raised letters on front of lid.	$0.25
Lid Hot Stamp: User name hot stamped on front or center of lid. Price is per hot stamp.	$0.25
Body Hot Stamp: User name hot stamped in white on side of container body. Container can be hot stamped on both sides. Price is per hot stamp.	$0.25
Die Charge: One time die charge on new graphics for Lid Inserts, Lid Hot Stamps, and Body Hot Stamps.	$300.00
Mold-In Lid Graphics: 1-4 Colors. Minimum Order - 500 units. Price per graphic will vary depending on graphic detail, size, number of colors used, and quantity ordered. Contact Toter's Sales Service Department at (800) 424-0422 for a quote.	Price On Request
Mold-In Lid Graphic Die Charge: One time charge per graphic.	$500.00
Bar Code/Serial Number Label: Minimum Order - 500 units. Consecutively numbered bar code labels affixed to the cart as an in-mold graphic, typically near the serial number on the front of the cart body. Pricing varies depending on specific requirements and quantity ordered.	Price On Request
Bar Code Set Up Fee: One time charge per bar code.	$185.00

OPTION DESCRIPTION	OFFERED PRICE
Ultra High Frequency (UHF) RFID Tag: Passive (No Battery), Read Only. Factory installed and embedded in handle of cart body.	$0.75
Snap-On Sunburst Wheels: 10" x 1.75" (nominal) with knobby treads and made from high density polyethylene. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained by means of a center aligned axle journal claw which snaps into a groove that is a full weight bearing surface.	$0.50
Quiet Cap Wheels: 8" x 1.75" (nominal) for Models 79232, 79E32, 79332 only - high density polyethylene injection hub with a rubber "Quiet Cap" tread. The quiet cap deadens noise and provides improved slip resistance on smooth services. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained with galvanized steel drive on pal nuts.	$1.50
Quiet Cap Wheels: 10" x 1.75" (nominal) - high density polyethylene injection hub with a rubber "Quiet Cap" tread. The quiet cap deadens noise and provides improved slip resistance on smooth services. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained with galvanized steel drive on pal nuts.	$1.00
Quiet Cap Snap-On Wheels: 8" x 1.75" (nominal) for Models 79232, 79E32, 79332 only - high density polyethylene hub with a rubber "Quiet Cap" tread. The quiet cap deadens noise and provides improved slip resistance on smooth services. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained by means of a zinc plated steel pin with stainless steel spring which snaps onto a retaining ring on the axle.	$1.30
Quiet Cap Snap-On Wheels: 10" x 1.75" (nominal) - high density polyethylene hub with a rubber "Quiet Cap" tread. The quiet cap deadens noise and provides improved slip resistance on smooth services. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained by means of a zinc plated steel pin with stainless steel spring which snaps onto a retaining ring on the axle.	$1.30
Cotter Pin and Washer Wheel Attachment: Wheels retained with galvanized washers and galvanized 1/8" cotter pins.	$0.95
Aluminum Drive Rivet for EVR I Stop Bar:	$0.25
110 Degree Lid Stop:	$2.00
Lids Assembled: Carts shipped lids factory installed. Only available for Models 79221, 79321, 79224, 79232, 79332, 79235, 79248, 79348, 79264, and 79296.	NO CHARGE
Wheels Assembled: Carts shipped with wheels or lids factory installed. Only available for Models 79232, 79332, 79248, 79348, 79264, and 79296.	$1.00
Ready-to-Roll (Fully Assembled): Carts shipped completely assembled from factory. Only available for Models 79232, 79332, 79248, 79348, 79264, 79296.	$2.00
Document Slot: 12" x 1" slot for documents cut in lid for easy deposit of paper/documents without opening lid. Ends of slot are radiused.	$5.00
Can Collar: Can collar is 4½" diameter flexible rubber opening, securely mounted to the cart lid with a stainless steel mounting ring and stainless steel rivets. Designed for easy push through of beverage cans with raising lid.	$12.00
DuraLatch (Modified Plastic Snap Latch #6263-WL-0000): Attached to the lid to secure lid. For use with Models 79296, 79264, 79248, 79232, 79235, and 79224 (with Gen 2 lids only) in semi-automated and automated collection.	$5.80

OPTION DESCRIPTION	OFFERED PRICE
Economy Lock: Only fits Models 79296, 79264, 79248, 79232, and 76532 (with Gen 1 lids only). Lid is secured in the closed position by a high strength steel locking hasp. The hasp is permanently mounted on the cart and lid using steel rivets and washers. The hasp accepts standard, off the shelf padlocks.	$13.65

ADDITIONAL INFORMATION

* Above unit prices do not include freight charges. Please contact Toter's Customer Satisfaction Department at (800) 424-0422 for a freight quote.

* Above unit prices are add-on options to Toter's "EVR Carts Price List". Additional parts and custom items are available and priced upon request.

* Toter's minimum quantity requirement is 100 carts per model/size, color, markings and features.

* Prices do not include state and local taxes.

* Payment terms are Net 30 days after shipment pending credit approval.

* PRICING DOES NOT INCLUDE FREIGHT - TO BE ADDED AT TIME OF QUOTE.

* Delivery is subject to quantity and availability at the time of order entry.

EVR™ CARTS - A&D PRICE LIST

Toter, LLC's Price List - 2024 RFP Pricing

OPTION DESCRIPTION	OFFERED PRICE
Offloading (Unloading) Only: Carts unloaded by Toter. We request the customer's assistance in allowing the use of an onsite warehouse type fork lift to unload trailers. Minimum Quantity - 3,000.	Price On Request
Unloading and Cart Assembly: Unloading and cart assembly at customer's site. A suitable work area for assembly (large, paved, secure and partially covered area) to be provided by customer. We request the customer's assistance in allowing the use of an onsite warehouse type fork lift to unload trailers. Minimum quantity of 3,000 units	Price On Request
A&D: Assembly and Distribution (Dense): Cart assembly and distribution based on dense urban area in which each residence receives a cart. Carts will be distributed on a route-by-route basis based on customer provided list. A suitable work area for assembly (large, paved, secure and partially covered area) to be provided by customer. We request the customer's assistance in allowing the use of an onsite warehouse type fork lift to unload trailers. (Please Note: Pricing is subject to adjustment or negotiation based on unforeseen circumstances beyond Toter or its contractor's control. Additional Services available upon request and will be priced accordingly. A&D Service Fee will apply to projects below 3,000 carts.)	Price On Request
A&D: Assembly and Distribution - Additional options and requirements per project.	Price On Request
Route-by-Route Distribution (Dense): Cart distribution based on dense urban area in which each residence receives a cart. Distribution will be on a route-by-route basis based on customer provided list. A suitable work area (large, paved, secure and partially covered area) to be provided by customer. We request the customer's assistance in allowing the use of an onsite warehouse type fork lift, if available to unload trailer. (Please Note: Pricing is subject to adjustment or negotiation based on unforeseen circumstances beyond Toter or its contractor's control. Additional Services available upon request and will be priced accordingly. A&D Service Fee will apply to projects below 3,000 carts.)	Price On Request
Route-by-Route Distribution - Additional options and requirements per project.	Price On Request
Recording Serial Numbers: Serial numbers will be electronically recorded using a tablet during distribution to address database provided by the customer. Address database must be in an electronic format (Excel or CSV) and provided at least 10 business days prior to cart distribution. Toter will provide an Excel file of serial numbers coordinated with distribution addresses within 2-3 weeks after distribution services have ended. All reporting is determined by the accuracy of the Customer's electronic address database.	Price On Request
Scan RFID Tags: Data collection and asset management system utilizing RFID technology and provides everything from scanning the RFID cart tag to the reporting software of the data. All reporting contains each cart's serial number and RFID tag associated with the customers address. Customer must provide an address database in an electronic format (Excel of CSV) at least 10 business days prior to cart distribution. All reporting is determined by the accuracy of the Customer's electronic address database.	Price On Request
Apply Adhesive Label on Lid: Customer provided adhesive label will be applied to cart lid during route-by-route distribution.	Price On Request
A&D Service Fee: For projects below 3,000	Price On Request

OPTION DESCRIPTION	OFFERED PRICE
Old Cart/Bin Retrieval: Old carts or bins will be picked up on set out day and delivered to customer provided drop off area. Pricing only includes one pass per home/route and does not include tear down or disassembly of carts. Customer will be billed the actual number of carts retrieved or a minimum of 85% of total carts, whichever is greater.	Price On Request
Old Cart Retrieval and Disassembly: Old carts will be picked up on set out day, delivered to customer provided drop off area, disassembled, and loaded on trailers (provided by the customer). Pricing only includes one pass per home/route. Customer will be billed the actual number of carts retrieved or a minimum of 85% of total carts, whichever is greater.	Price On Request

ADDITIONAL INFORMATION
* Prices do not include state and local taxes.
* Above unit prices are add-on options to Toter's "A&D Price List". Additional custom services available and priced upon request.
* Project Lead Times to be provided at time of Quotation/Order.
* Payment terms are Net 30 days after shipment pending credit approval.

Toter, LLC's Response -

Capital Region Council of Governments – Capital Region Purchasing Council 761 "Recycling Bins"

NOTES TO PRICING –

Toter has entered pricing submitted in the online section as required. However, we have priced based on the following factors and this information is essential for review when considering bid evaluation and purchases:

- ✓ Toter 96 gallon Cart Pricing entered online includes freight as required, and carts are priced FOB any Connecticut Destination. This pricing also includes non-standard rubber wheels to meet specifications. Our attached general cooperative price list includes standard plastic wheels with options (add-ons) for other wheel choices to include rubber wheels. The attached general cooperative price list does NOT include freight charges, assembly and delivery services to residents, or unloading/inside delivery services, which would be quoted at time of quotation/order for each customer/order. We have include a list of services within the general cooperative price list.
- ✓ Features such as hot stamp and RFID markings are priced as required in the online pricing. Detail concerning markings placements, sizes, etc. available on our carts are included with our proposal.
- ✓ Roll cart pricing does not include unloading. That service is priced as add-ons in the general cooperative price list included with our proposal (see below).
- ✓ Pricing for Assembly and Distribution services are available upon request and will be priced accordingly at time of quotation/order.
- ✓ In-Mold Labels are available upon request and will be priced accordingly at time of quotation based on size of marking, cart size, etc. and we are adept at providing solutions for this need by pricing upon request. We have included a chart showing availability of types and sizes of markings on our carts.
- ✓ Toter will deliver carts that are priced online and carts priced on our general cooperative price list as follows:
    - Up to 1 (one) to 3 (three) truckloads – within 30-45 calendar days after Purchase Order, Order Confirmation and Markings Approvals are approved in writing by the member and received in writing at Toter, and if credit has been established; however, the delivery time frame may be subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

- Over 3 (three) truckloads – since all roll carts are custom made, delivery timeframe will be determined at time of quotation, and confirmed at time of order, based on cart design and scope of work of each member. All provided lead times for these quantities are also after Purchase Order, Order Confirmation and Markings Approvals are approved in writing by the member and received in writing at Toter, and if credit has been established; however, the delivery time frame may be subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

✓ Toter will perform Services such as Unloading, Assembly and Distribution of carts, etc. with lead times quoted upon request. These services are often detailed in requirements for each member, and are priced upon request and lead times quoted upon request, always subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

✓ **TOTER PRICING IS CEILING PRICING IN THIS SUBMISSION. TOTER WILL DISCOUNT PRICING AS POSSIBLE, BUT TOTER WILL NOT EXCEED PRICING LISTED.**

General Cooperative Price List – Toter has included a comprehensive listing of products, options and services available to all current and future members of the Council. We find that municipalities have varied needs and we have varied solutions to encompass those needs.

✓ The Cart pricing is priced as a cart to include axle, plastic knobby wheels attached with pal nuts, lid and attachments, stop bar, cart body, and standard solid cart colors (listed in our proposal where required). Freight charges are additional and to be added at time of quotation for each order request by a member.

✓ The Cart Options pricing includes any add-ons for rubber or other wheels/attachment methods, markings, special colors and other features.

✓ The Cart Services pricing includes options for Unloading, Assembly and Distribution, and other options for recording serial numbers or scanning RFID tags during deliveries, applying stickers and more. We have well over 30 years of extensive experience with all types of service provision and are adept at helping customers find a scope of work as a solution to service extremely detailed needs.

✓ **TOTER PRICING IS CEILING PRICING IN THIS SUBMISSION. TOTER WILL DISCOUNT PRICING AS POSSIBLE, BUT TOTER WILL NOT EXCEED PRICING LISTED.**

Price Adjustments – Pricing will be held firm throughout the initial contract year(s), with review and possible adjustments at time of renewals. Please refer to the attached Price Adjustments Procedure.

Toter LLC's Price Adjustments Procedure for CRCOG -

Toter, LLC agrees to hold pricing firm for the initial contract period. After the initial contract period, Toter will review pricing at time of any renewals/extensions (for resin market costs).

Resin Adjustments*

Resin cost adjustment will be based on Plastics News* resin index for LLDPE - Butene-1 comonomer Extrusion liner film, Annual volumes greater than 20 million pounds (Average index value column). The index value at the time of the initial renewal will be adjusted against the index value at the time of the Bid Deadline. Every renewal thereafter, the previous index value will be adjusted against the then current index value. If the index value has changed from the prior review's index value, Toter will adjust the corresponding cart/plastic part price using the resin weight of the cart/plastic part. See below for a sample adjustment calculation.

Price Adjustment Calculation:

- ✓ Current Index Value – Prior Index Value = Index Value Change Per Pound
- ✓ Index Value Change Per Pound x Resin Weight = Index Value Change
- ✓ Previous Cart Price + Index Value Change = Adjusted Cart Price

Example of RESIN Cost Adjustment Calculation Every Three (3) Months							
CART	7/1/2017 Cart Price	7/1/2017 Index Value	10/1/2017 Current Index Value	Index Value Change Per Pound	Cart Weight in Pounds	Price Change At 10/1/2017	10/1/2017 Cart Price
(Increase)	$52.00	$0.80	$0.85	$0.05	40	$ 2.00	**$54.00**
(Decrease)	$52.00	$0.80	$0.75	-$0.05	40	$ (2.00)	**$50.00**

Freight Adjustments

Freight will be added at time of quote based on quantities, location for deliveries, and other factors unique to each order.

*Please Note: Indices infrequently present a "Non-Market Adjustment (NMA)" anomaly, which does not represent a market price change. Since the NMA is an outlier to market costs, the amount of the NMA will only stimulate a realignment of the index values (to a new range for price basis comparisons) and is not to be directly applied as an increase of costs for adjustments. (For example, a NMA of 10 cents/pound of resin increase announced by the index will only cause a realignment of the index to a new price basis but will not cause Toter to increase pricing by 10 cents/pound.)