Capitol Region Purchasing Council

Proposer - Toter, LLC

Solicitation Number – 761 Recycling Bins

Proposal Due – February 20, 2024, at 9:00 a.m.

RFP Contact:

Kellie K. Clark
Sr. Manager, Bids/Contracts
841 Meacham Rd.
Statesville, NC 28677
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February 15, 2024

Capitol Region Council of Governments
Attn: Kim Bona
241 Main Street, 4th
Hartford, CT 06106

RE: Cover Letter – Toter, LLC's Response to Solicitation Number: 761 Recycling Bins
Due: February 20, 2024, at 9:00 a.m.

To Ms. Bona,

Toter, LLC is pleased to provide a Bid for 64-gallon carts, 96-gallon carts, and assembly and delivery services. As a Wastequip brand, Toter is a manufacturer and marketer of high-quality plastic containers and related products, solely dedicated to the waste industry for residential, hauler, industrial, commercial, and retail accounts. Toter introduced the automated curbside cart system in North America during the late 1960's. We have been in continuous operation for 60+ years and are the largest plastic roll out cart rotational molder in North America.

We've earned our reputation as the market leader.
Toter is focused solely on creating and producing products for the waste industry. Our history spans six decades of cart manufacturing, and our team includes a cadre of industry veterans who know refuse and recycling carts. Through the support of a seasoned management team with deep professional and industry experience, Toter ensures that we deliver on customer commitments day in and day out.

We're laser-focused on quality products, service, and continued innovation.
As the only rotational molded cart manufacturer, Toter can help customers reduce the total cost of its collection services through carts that are flexible and impact resistant. "Built for Extremes" is more than just a tagline because our carts have decades of proven performance withstanding the daily abuse of curbside waste collection.

Why Toter is the best value.

- ✓ Toter's 12 Year Cart Body Warranty is 2 years longer than any other cart warranty. 2 additional years of coverage reduces potential cart replacement cost in years 11 and 12 of ownership by $7 to $9/cart. Nothing prevents another cart company from offering a 12-year warranty other than the knowledge that its carts are not durable.

- ✓ Our proven 15 to 20+ year service life is many years longer than the service life claimed by the leading injection molded cart manufacturer (only 10 years).

- ✓ Toter roll carts are different from others in the industry. In 1994, Toter introduced its patented ADVANCED ROTATIONAL MOLDING™ process which revolutionized both the rotational molding and waste industry. Toter's "zero stress" molding technology offers important higher strength to weight ratios and durability advantages over "high stress" processes such as injection molding. It is notable that products such as kayaks and bridge barriers are rotationally molded because both products must withstand impact, just like carts must bounce back when serviced by an automated arm, and especially in extreme temperatures. Many of our customers have tried injection molded carts and switched (or

switched back) to our rotationally molded product due to the durability and low lifecycle cost of our carts.

Why Toter is the preferred cart supplier by hundreds of customers.

- ✓ **We are dedicated to the waste industry, not manufacturing for any other industry** - We are the largest rotational molder of roll carts in North America, have been in continuous operation since 1962.

- ✓ **Owned and operated by Wastequip, LLC, the largest waste equipment provider in North America** – Founded in 1989, Wastequip is the leading manufacturer of waste handling equipment in North America, with a complete line of both steel and plastic waste handling equipment. Wastequip and Toter provide the perfect place for one-stop shopping!

- ✓ **Long-term solutions to meet every possible need** – Refuse and Recycling Carts in sizes 16 to 96 Gallons; 2, 13, 21, 32 and 48 Gallon Organics Carts; 96, 64 and 32 Gallon Bear Resistant Carts; 1, 2, 3 and 4 Cubic Yard Front Load Containers; and services of Cart Assembly and Delivery to Residents, Cart Maintenance, and Technology Solutions.

- ✓ **Nestable/Stackable carts -** We are the first and only manufacturer to design roll carts that are nestable/stackable when FULLY ASSEMBLED and "Ready to Roll". Our customers realize savings in storage/inventory costs and experience savings in reduced number of replacement trips. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 6-8 carts high and require fewer square feet for storage and/or truck space to the field.

- ✓ **WARRANTY EXCEEDS INDUSTRY WARRANTY TERMS -** We will provide our standard residential roll cart warranty that with cart bodies confidently covered by a unique and unprecedented standard 12-year non-prorated warranty (all other cart components have a 10-year non-prorated warranty). Because we Rotationally Mold our carts rather than injection molding them as others do, we have a proven life expectancy of 15 to 20+ years. This 12-year body warranty is "putting our money where our mouth is." Please review enclosed information such as "How Toter Can Save You Money" and our warranty and warranty claim procedures and information.

To pose inquiries concerning our bid, please contact me. Thank you again for the opportunity to participate in this process.

Best regards,

Kellie K. Clark
Sr. Manager of Bids and Contracts
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Toter®

BUILT FOR EXTREMES™

THIS IS TOTER –

Toter, LLC is the largest plastic roll out cart rotational molder in North America, as an industry-leading manufacturer and marketer of high quality plastic containers and related products for residential, hauler, industrial, commercial and retail accounts. As a 100% U.S. owned Company, Toter has been in continuous operation since 1962, originally as a subsidiary of Rubbermaid Incorporated. Since then, Toter has been recognized as the manufacturer of the top-selling brand of two-wheeled carts for curbside automated waste, recycling and organics collection by cities, private waste haulers and recyclers. Headquarters for Toter is in North Carolina, with regional manufacturing/ distribution facilities within the following locations: Statesville, NC; Acuna, Mexico; and Del Rio, TX. Toter is dedicated to the waste industry, not manufacturing for any other industry.

Dates of Incorporation: Toter, LLC is the manufacturer of Toter carts. Our business has been in continuous operation since 1962 as a subsidiary of Rubbermaid Products. Organized as a private corporation April 21, 1983 as Applied Products, Inc. Our company changed our name to Toter Incorporated April 28, 1988, then to Toter, LLC in June of 2012.

In 2007, Toter was acquired by Wastequip and operates as a subsidiary of Wastequip, LLC, the **largest waste equipment provider industry-wide**! Founded in 1989, Wastequip is the leading manufacturer of waste handling equipment in North America. From carts, containers and compactors, to hoists, refuse trucks and tarping systems, to replacement parts, service and technology, our products are known for their quality and durability. Including Toter, Wastequip is the waste industry's only ALL-IN-ONE PROVIDER, with 12 brands, approximately 3,400 employees at and 37 facilities. Wastequip is one of the few companies that manufactures a complete line of both steel and plastic waste handling equipment. Armed with deep waste industry experience and dedicated to innovation, our team solves the collection, handling, and transport challenges facing today's operators through its leading-edge product development and personalized service. We're equally proud to be a driving force for enhanced sustainability across the waste industry, consistently striving to improve our own operations while making it easier for our customers to do the right thing.

Toter is the leading supplier of wheeled, rollout carts (16 to 96 gallons) used for curbside automated waste, recycling, organics/yard waste by cities and government entities, as well as private waste haulers. We offer Organics Carts with a higher load rating (6.25 lbs per gallon versus the required ANSI Standard load rating for carts at 3.5 lbs per gallon). And our Bear Tough Carts have a double-walled lid and steel-reinforced rim to withstand repeated clawing and chewing, tested to withstand the wiles and vast strength of bears. We tell the toughest bears to grin and bear it!

In 1994, Toter introduced its patented Advanced Rotational Molding™ process which has revolutionized both the rotational molding and waste industry. With this new state-of-the-art manufacturing process, Toter molds intricate designs heretofore impossible for conventional rotomolders. Toter's "zero stress" molding technology offer important higher strength to weight ratios and durability advantages over "high stress" processes such as injection molding. During our molding process, molds are filled with a pre-measured amount of plastic micro-pellets, then moved into an oven to melt the plastic material while the machine rotates. This rotation in heat causes the plastic to coat the inside of the mold. This method does not require high-pressure hydraulic equipment to fill the mold, so no stress is introduced during the molding cycle (unlike stress created by injection molding). The mold is transferred to a cooling chamber to cure, where a microprocessor controls the cooling cycle to optimize impact strength and performance of the final product. After slowly cooling with air and water, the cart is removed from the mold to be trimmed, imprinted and assembled. Important products such as kayaks and bridge barriers are rotationally molded because both products must withstand impact, just like carts must bounce back when serviced by an automated arm, and especially in cold temperatures. Extreme environments, such as Anchorage, Chicago, Detroit, Seattle, Pasadena, and numerous other cities have proved that advantage. Many of our customers have tried injection molded carts and switched (or switched back) to our rotationally molded product due to the lowest lifecycle cost of our carts. Our molding process and material create a 15-20+ year cart life expectancy, which in turn allows Toter to back our carts with a 12 year cart body warranty and 10 years on all other components.

A few of our customers with carts over 15-20+ years old include :

- **Macon, GA** - 132K carts over 45 years
- **Washington, DC** - 377K carts over 40 years
- **Visalia, CA** - 105K carts over 35 years
- **Salt Lake City, UT** - 259K carts over 34 years
- **Pasadena, CA** - 86K carts over 33 years
- **Statesville, NC** - 21K carts over 33 years
- **Winston-Salem, NC** - 214K carts over 31 years
- **Tucson, AZ** - 337K carts over 31 years
- **Dayton, OH** - 288K carts over 31 years
- **Austin, TX** - 775K carts over 30 years
- **Pensacola, FL** - 28K carts over 29 years
- **Des Moines, IA** - 189K carts over 29 years
- **Houston, TX** - 464K carts over 24 years
- **San Antonio, TX** - 1 million carts over 18 years
- **Montgomery County, MD** - 59K carts over 18 years
- **Fort Worth, TX** - 82K carts over 18 years
- **Vancouver, BC, Canada** - 232K carts over 17 years
- **Lauderdale County, FL** - 31K carts over 17 years
- **Fort Wayne, IN** – 200K carts over 16 years
- **Greensboro, NC** – 118K carts over 15 years
- **Akron, OH** – 145K carts over 15 years

The list shows just a very few of our thousands of customers. References are available upon request.

TOTER'S COMMITMENT TO THE WASTE INDUSTRY -

Toter supplies private haulers and recyclers with cart fleets for collection services. We work with Recology, Casella, EDCO, Waste Pro, Santek, CR&R and many other hauling/recycling companies varying in size, with resources readily in place for production, assembly, distribution to residents, cart maintenance and retired carts recycling services. We specialize in on-time detailed projects to set out carts to residential and commercial properties to meet municipal collection start/set dates and deadlines.

Toter provides total cart fleet maintenance services, and Toter is currently servicing the City of Fort Worth, TX with a maintenance program for its entire cart fleet. Maintenance service options available include, but are not limited to: repairs, cart washing, swapping one cart size for another, management of cart inventory, and recycling of unusable carts or components, with response time from 2 to 5 business days.

Our roll cart warranty EXCEEDS INDUSTRY WARRANTY TERMS with cart bodies covered by a unique and unprecedented 12 year non-prorated warranty (all other cart components have a 10 year non-prorated warranty). Because we Rotationally Mold our carts rather than injection molding them as others do, we have a proven life expectancy of 15 to 20+ years. This 12 year body warranty avoids the premature replacement of the body, which is the part of the cart the cart lifting device engages. We believe our customers will see a reduction in replacement cost of about $7 to $9 per cart over the first 12 years of service. As a result, our roll cart customers obtain a currently unmatched warranty in the roll cart industry!

We continue to be the first and only manufacturer to design roll carts that are truly nestable/stackable when fully assembled and "Ready to Roll". Our customers realize savings in storage/inventory costs and experience savings in reduced number of replacement trips. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 6-8 carts high as they require fewer square feet. Toter carts can be delivered 3x more quickly than other brands by eliminating trips with more carts per load. Cities and haulers save between $2-3 per cart in fuel, truck usage and labor expenses due to Toter's nestability feature. Injection molders often claim this feature, but offer wheels that pivot/slide, or still need wheels attached.

Toter is the first container manufacturer to have introduced a new color option for the industry – Granite color bodies. This upscale look allows municipalities and haulers to provide a low cost, premium finish to highlight new automated container programs.

Our 48 gallon size is often chosen for garbage, recycling or organics. A 64 gallon cart is 2/3 the volume of a 96 gallon cart, and many small quantity waste generators are stuck with 64 gallon carts that are still too big to meet their needs. The 48 gallon "half cart" matches the lower waste/recycling output of these customers. Lower handles (4.25" to 5" lower

than our 64 gallon cart) makes tilting significantly easier for all users, including small and elderly residents, increasing user safety and reducing requests for exemption from rolling out carts to the curb.

Our roll carts feature a patented "Rugged Rim®" – with an upper rim engineered as a closed tubular design, similar to square steel tubing, for maximum strength during collection. The rim serves as a ledge on which the lid rests to create a tight seal between body and lid, and it strengthens the upper lift point and all sides of the cart body. The lid and rim together create a tight seal to keep odors in, not attracting vermin.

In addition to our proven long service life and very low repair rate, key parts on Toter carts are interchangeable among our various cart sizes: sunburst wheels, stop bars, and lid hardware. This simplifies maintenance and reduces parts inventory/costs. We recognize the City's commitment to providing carts, parts, and services that will support the best cart for its citizens.

Toter also supplies containers in the Retail Market to Lowes Home Improvement Centers, The Home Depot, True Value, Ace Hardware, Do-It-Best Hardware, Wal-Mart, Amazon, Wayfair, Meijer Stores, and other retailers. Retail customers and individual buyers both find our retail products to out-last and out-task other products offered in stores.

Besides roll carts, Toter has a complete line of 1, 2, 3 and 4 cubic yard plastic front load containers. Each container features: steel rod reinforcement, ribbed bottom wear chimes, double-walled lift pockets, integrated bumpers, and more. These features afford customers with enhanced durability, maximum pocket strength, protection for longer life, and maximum space for custom signage. Our stackable design provides better truckload/shipment and storage efficiency and are even stackable/nestable when the container is fully assembled and ready for use!

Toter manufactures Professional Products – commercial, industrial and specialized superior containers. Product offerings include Two-Wheeled and Caster Carts, Organics, Medical Waste and Secure Document Management Carts with standard single-wall or rotationally molded double-wall lids for sealing off medical waste and organics (wet) materials, and for securing confidential documents. These containers may be towable for additional efficiency and safety in moving waste. Toter offers Atlas commercial-grade, large-capacity, Rugged Rim® cans with a detachable lid and are fitted for dollies to roll and move materials smoothly. Slimline Containers and Litter Containers provide effective, sustainable waste collection for industrial, commercial and institutional inside and outside applications – and are available in a wide range of styles for varied environments. Cube Trucks, Tilt Trucks, and Mobile Trucks are perfect or moving large, heavy materials and waste to its final destination for use or disposal. Many containers in this line are also towable for efficient and safe movement to final disposal areas. You will find these various products in hospitals, colleges/universities, research facilities, manufacturing industries, store environments, offices, public streets, malls, sports arenas, convention centers, gas stations and convenience stores, and practically anywhere you may venture!

Our Professional Products also include a comprehensive collection of commercial/industrial mobile and stationary lift units, to also include truck mounted lifters which are popular among haulers for municipal roll-cart collection. All are designed for safety (meeting all applicable ANSI Standards for safety and dimensions), and the lifters simply make work safer and easier.

In short, our containers and accessories are always extremely flexible and impact-resistant, and easily handle the day-to-day abuse of waste collection. They stand up to just about anything that's tossed in them – or at them!

TOTER'S QUALITY PROCESS –

Toter, LLC is committed to providing containers, products and services that meet or exceed the needs, expectations, and requirements of our customers. This is achieved through teamwork, the commitment by each employee to strive to meet Customer Needs, Business Objectives and the process of continuous improvement.

Below are examples of the Processes that are implemented throughout Toter to build great products.

1. Document & Record Control
2. Quality Control
    a. Material Inspections
    b. Internal Product Quality
    c. Final Inspections
    d. Manufacturing Control Plans
3. Corrective Action Plans
4. Preventative Action Plans
5. Non-Conforming Product Plan

Toter's Quality Process has made Toter products the premier choices for municipal solid waste and recycling departments and service providers, the American public who buys Toter Carts at Lowes, The Home Depot, Walmart, and many other leading retailers, plus industrial commercial and institutional housekeeping, and maintenance managers.

Toter's subcontractors also adhere to quality and safety processes as required by the local, state/province, and federal (USA/Canada) levels.

CUSTOMER SATISFACTION

Toter prides itself on superior customer service and has significant experience servicing both large and small municipal and privately-owned accounts, multi-location organizations like The Home Depot, Lowes, Walmart, True Value, Ace, Do-It Best, Amazon, Wayfair, Meijer, and other retail entities. Our extensive customer base demands rigorous, just-in-time delivery performance and responsive customer service.

We believe, simply stated, that our commitment to preventing issues is the key to satisfied customers. We want all customers to have a great experience with our products – from their first contact with us all the way through product delivery. As such, we have adopted the following customer service credo:

Commitment -

- ✓ We will treat all customers with respect (regardless of size)
- ✓ We will follow up with you upon receipt of your order to ensure satisfaction
- ✓ We will resolve any issues quickly

Support:

- ✓ We will provide a dedicated Customer Service Satisfaction (CSS) specialist for each participating member
- ✓ We will respond quickly on quotes (same-day response in most cases)
- ✓ We will provide an order confirmation (within 24-48 hours)
- ✓ We will call you with shipping & delivery information and provide early notification should there be any issues with your order

The City will be assigned a dedicated Customer Satisfaction Specialist (CSS). All CSSs are cross trained on this contract and they will be available for back-up and high-volume situations. The CSS team is managed by Toter's Customer Service Supervisor, on-site with CSSs at Toter headquarters and available to help in any situation. CSSs handle customer needs prior to, during, and after orders are placed with our company. Routine services include assisting with customer choices, quoting, entering orders, obtaining customer approvals on custom markings and features, constant order tracking with production and traffic departments, handling intricate detail on large and small orders/projects and situations such as drop shipments and timing of shipments, and problem solving when order issues arise and when technical feedback is obtained.

In the field are Toter's Regional Sales Managers, industry experts ready to assist with municipal contract issues, unique product applications, and all other field service issues. They may also be responsible for reporting contract updates, as well as forecasting large projects, coordinating non-core program items, and general contract facilitation. Toter's Regional Sales Managers are responsible in the field for this contract. Division Sales Directors support this management team, and they back up each other in emergency situations.

Toter's executive level will ensure that long term strategic partner issues such as ongoing cost reductions and new product innovations are pursued aggressively.

TOTER'S COMMITMENT TO SUSTAINABILITY – PROJECT25!

Our first public-facing initiative for its COrporate REsponsibility program (CORE) is known as Project25. This program formalizes Wastequip's commitment to improving the lives of its employees and the communities in which it operates to maintain a healthy company. As part of this program, Toter is committed to reduce the amount of virgin resin used in our roll cart production by 25% since October 2021. Toter can then manufacture Black carts with up to 50% recycled resin (and lesser percentages of inclusion in other colors, like green).

The recycled resin will include post-consumer (PCR) and post-industrial (PIR) recycled materials. **Project25** ensures that we are consciously decreasing the carbon footprint of both our carts and our customers' sustainability in waste collection projects, and this project reduces Toter's carbon footprint by at least 9% per cart. And there is more company advancements toward sustainable responsibility described below.

Toter carts will continue to be "Built for Extremes™" - maintaining Toter's legendary toughness and durability. We have not only reduced inclusion of virgin resin, but we have increased recycled material usages, while maintaining the long lifespan of carts.

CORE – CORPORATE RESPONSIBILITY PROGRAM

We are proud of our progress for People and the Planet and have leveraged third-party resources for an objective life-cycle assessment of our Toter products. At Wastequip (Toter's parent company), we believe that business should be a powerful tool to make the world a better place – and that doing the right thing for our people and our planet is also the right thing for our business. Since Charles Walton founded Wastequip over 30 years ago, our vision has been to be the All-in-One equipment provider for the industry. Today, we estimate that 40 million people in the U.S. interact with our equipment weekly, if not daily. With products so ubiquitous comes a responsibility to our employees, our suppliers, our customers, the communities we serve, and the planet we depend on.

Wastequip's CEO, Marty Bryant, sums up our program: "We believe we can take care of our people, our communities, and our planet, while running a successful business." Our CORE program rests on three pillars — **People, Planet, and Profit**.

People – promote workforce development and diversity, as well as to actively serve the communities where we operate through Wastequip Cares, our volunteerism and charitable giving program. We want to be the best company our communities and suppliers have worked with, and our people have worked for. Our CORE values have provided the foundation upon which to build a thriving sustainability program, to include:

- **We act with safety, honesty and integrity**, which is fundamental.
- **We improve what matters most**, guiding our priorities with data, which keeps us focused on having the biggest impact.
- **We act quickly but thoughtfully**, picking the few, most important goals and making steady progress toward achieving them.
- **We embrace change** with employees and leadership who think differently.
- **We make commitments and keep them**, focusing on doing the work before we talk publicly about our achievements.
- **We serve customers (internal and external) to total satisfaction**, knowing we can help our customers meet their ESG goals and maintain the quality for which they know our products.

We want to be the best company our people have worked for, and our communities have worked with. Diversity of thought enriches our experience as employees and makes us a stronger, better company. The best way we can ensure diversity of thought is to hire people of different backgrounds, keep them safe and happy, and pay and promote them fairly and equally – to create a company that's welcoming to everybody.

Our goal is to be the best job our employees have ever had – for every single employee. We measure this in our biennial employee survey and even base executive bonuses on improving the score. Our Board is 75% diverse by ethnicity and gender. Our CEO staff is 30% diverse by ethnicity and gender. We've also diversified at the VP and director levels. We aim to support more women in manufacturing, a typically male-dominated industry. In 2021, we achieved gender pay equity at all levels of the company and continue to keep the data current each year. Creating our Wastequip Women's Group has been a major step in galvanizing women's involvement from corporate as well as at our plants. We operate an intern program every summer, drawing students from all over the U.S., who work on real projects to move the company forward and experience all aspects necessary to a manufacturing company – Sales, Sustainability, Finance, Sales, Marketing, and Engineering. To foster this talent further, our Leadership Development Program (LDP) exposes entry-level talent to several aspects of our business via four distinct six-month rotations before placing them in a long-term position. In addition, we have implemented a welder training program that aims to recruit under employed individuals and teach them to weld, which enters them into the skilled labor pool.

Planet. We believe in leaving more than we take from our environment and leaving the planet better than we found it.

While we've made strides in previous years – like installing energy-efficient lighting in our facilities, implementing a pallet-recycling program, recycling our own scrap, and reducing our inbound and outbound freight – our CORE program brings a more methodical approach to define meaningful steps and what's right for our Planet with data. For most of a year, we researched sustainability reporting frameworks and processes to understand how we can make meaningful change. We monitor the Climate Disclosure Project's (CDP) requirements, Sustainability Accounting Standards Board (SASB), companies setting Science-Based Targets, and the national reporting conversations. We base our Planet data on the Greenhouse Gas (GHG) Protocol Corporate Standard because it is global, quantitatively rigorous, and consistent with how other companies calculate their emissions.

As part of the EPA's guidelines and GHG Protocol Corporate Standard, we drafted an Inventory Management Plan, which helped us evaluate where our emissions come from and determine how we will manage our data ongoing. Under the GHG protocol, our organizational boundary includes all three of our divisions — Parts & Service, Containers, and Trucks. To begin, we focused on our Trucks and Containers manufacturing, because they are our largest source of emissions.

To achieve Project25, we are incorporating post-consumer (PCR) and post-industrial (PIR) sources of recycled material in our most-popular cart colors, launched the EVR-Green the first-ever 100% recycled cart body, and are manufacturing with a virgin resin that is stronger than its weight. Material traceability enables customers to know the exact amounts of PCR and PIR used in their orders and customers can also see the carbon footprint of their carts with our new calculator at https://www.toter.com/carbon-emissions-calculator.

So far, we have tested 50 recipes and 5,000 carts and continue to expand relationships with suppliers and test new recipes.

Profit - maintain the company's financial health, along with its ability to continue to support causes that directly contribute to a stronger future for the waste industry and local communities**.** We have set out to prove that taking care of our people, communities, and planet makes financial sense.

Starting in 2022, all CapEx requests are now **required to qualitatively assess how the investment affects people, planet, and our CORE goals**. Our CORE Steering Committee defined people and planet considerations by asset category to guide those requesting CapEx investments on the biggest potential from their investment. We plan to include a quantitative component in the future.

To further tie our new product development to our company vision and values, in 2022, we integrated sustainability into our stage gate approval processes. Prior to signing off on design and again at product launch, **our product developers must follow a sustainability matrix**, which guides them through potential impacts related to each phase in a product's lifecycle (materials, production, transportation, use, and end-of-life) and provides an objective score to gauge accountability to our CORE goals.

Customer councils, participation in industry organizations and cross-functional team integration across brands helped us identify product solutions that work across our portfolio while contributing to our sustainability goals and those of our customers.

To align our teams for swift progress, we have included our top 4-5 CORE initiatives, defined by our CORE Steering Committee and approved by the Board, in **our executive bonus compensation since 2021**.

For more information regarding our Sustainability commitment, please review information located at https://www.wastequip.com/core-corporate-responsibility.

For more information regarding our company, products and services:

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Toter®

Built for Extremes™

We promise that every cart, every can, and every product that's yet to be designed will be built for extreme toughness, extreme wear, and extreme purpose.

Extreme Toughness

- Advanced Rotational Molding™ and Rugged Rim® for superior strength and durability

Extreme Wear

- Industry-leading 12-year warranty

Extreme Purpose

- Comfortable handle height and smooth-rolling wheels for easy maneuvering – even when completely full

Toter®

Built for Extremes™

How Advanced Rotational Molding Makes Toter Carts Superior

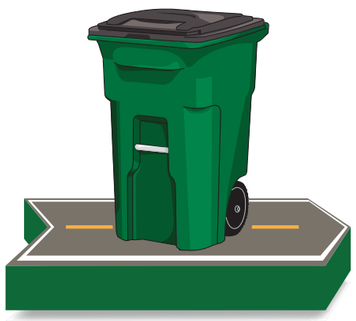
Toter's engineers and designers developed a revolutionary breakthrough in rotational molding known as Advanced Rotational Molding™ to create the World's Toughest Carts™.

The process eliminates built-in stress, weakness, and brittleness associated with injection-molded products. In addition, Toter's use of medium density polyethylene (MDPE) is specifically engineered for toughness and high impact resistance. This results in a stronger cart than injection-molded carts made with high density polyethylene (HDPE), which is rigid, brittle, and offers poor impact resistance.

Advantages of Advanced Rotational Molding:

- Superior toughness and durability
- Single-piece product design – no seams
- Consistent wall thickness
- Stress-free, zero-pressure product
- Unique design and structural capabilities like Rugged Rim®, nestable when fully assembled, and granite finish
- UV stable
- Custom colors
- Corrosion- and chemical-resistant
- Ability to mold in graphics

How Toter Can Save You Money



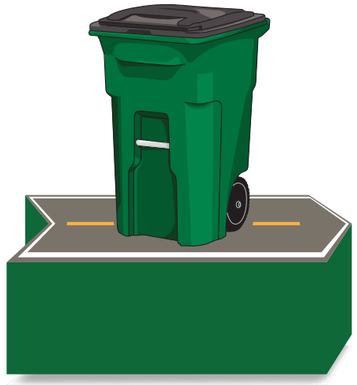
DAY ONE

When you receive your Toter carts, they are stackable, nestable and ready to roll. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 8 carts high as they require fewer square feet. Toter carts can be delivered 3x more quickly than other brands by eliminating trips with more carts per load.

Cities and haulers save between $2-3 per cart* in fuel, truck usage and labor expenses due to Toter's nestability feature.

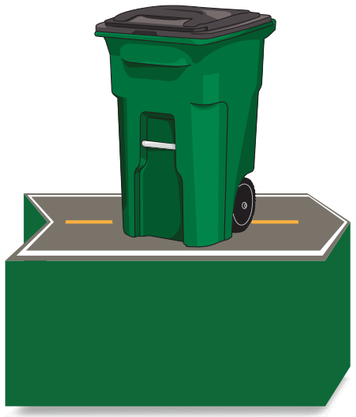
YEARS 0-10

Toter carts are made with Advanced Rotational Molding, which makes them built for toughness and maximum resistance. With 1/3 of the failure rate compared to injection molded carts, Toter carts generate fewer customer complaints, repair calls, and fewer part purchases. Over the first 10 years of ownership, this saving amounts to about $4 to $5 per cart, (along with your happier customers)



YEARS 11-12

Only Toter offers a 12-Year body warranty. Designed to keep working after others fail, they are extremely impact resistant. By having full body protection for 2 additional years (as compared to other brands), you can avoid replacement costs during years 11 and 12. Those savings are $5 to $7 per body or $7 to $9/cart.



YEARS 13-20

While injection carts claim a 10-year service life, Toter has 40 years of experience that says Toter carts consistently last 15 to 20+ years. Imagine avoiding having to buy a replacement fleet of injection carts after year 10. If one half of your Toter carts were to last 15 years and one half were to last 20 years, the Average Savings on Replacement Cart Purchase and Delivery would be $38/cart.

ADD IT UP

Delivery savings = $2 to $3/cart

Cart Maintenance savings = $4 to $5/cart

12-Year Body Warranty = $5 to $7/body

or $7 to $9/cart

Longer Service Life = $38/cart

Total Savings = $44 to $46 per cart!

20 YEARS OF SAVINGS

INDUSTRY-LEADING Toter 12-YEAR BODY WARRANTY

GARBAGE TRUCK COMPATIBLE

Toter®

Built for Extremes™

12 YEARS WORRY-FREE

It feels good to own a cart without repair worries. That's why every Toter cart is backed by a 12-year body warranty, the best in the industry – for your peace of mind. There's no other curbside collection cart that's built to last quite like a Toter. Constructed using Toter's Advanced Rotational Molding™ process, Toter carts are designed to keep working long after others fail –more than 2x longer. Toter carts are extremely flexible and impact-resistant, and easily handle the day-to-day abuse of waste collection. To learn how Toter can offer you significant savings, visit **TOTER.COM**

Toter®

Built for Extremes™

Page 3: Drainage – When referring to drain holes, does this apply to bins only or carts & bins?

This requirement is for bins.

Page 4: Handles – Having handles on each side of a bin is typical, but the standard for carts is to have handles only on one side. Was this spec intended for the bins only?

Carts may have handles only on one side

Page 4: Materials – The bid calls for 10" rubber wheels on the 64 gallon carts & 12" rubber wheels on the 96 gallon carts. Standard for both size carts is a 10" injection molded wheel. Will the CRPC consider changing the specification to 10" injection molded wheels for the 64 & 96 gallon carts? 10" and 12" plastic or rubber wheels could remain as options for those who choose to purchase it, but this will allow for each purchasing member to choose what wheel material/size they would like to purchase. Question: Will the organization accept 10" Blow Molded Snap On (BMSO) wheels for 95/96 Gallon containers? we do not suggest that the wheels be rubber or rubber treaded. This will certainly expose your organization to wheel failure in the future. With temperature changes there is a constant expansion and contraction of the rubber wheel to its plastic hub. This expansion and contraction pose a problem during collection and the potential of the rubber tread to snap off. Futhermore,10" inch wheels are preferred within the industry as assembly is quick and requires the fewest components to assemble.

Please add this to the "Additional Bid" section of the bid table. It is likely that CRCOG towns would prefer the standard. CRCOG will review this requirement for future bids.

Page 6: Award – Can you please clarify the bid award process with CRPC and its members? What is the purchase order process for cart/bin orders through this contract?

Each participating member town will choose the vendor to whom they wish to award their quantities based on their individual needs and the bid table and pricing. The town will issue the PO to the vendor of their choice and pay the vendor directly.

Can you please provide the bid tabulation from the last bid solicitation? (2022)

This can be found at https://crcog.org/municipal-services/crpc/#bids under Recycling Bins (#731)

Quantity and location questions:

Can you advise quantity for these items?

Can Capitol Region supply a list of all the cities and the shipping that will require 64G & 95g during the course of this contract?

Can Capitol Region supply the estimated required quantity of 64G & 95G carts that each individual cities will require during the course of this contract?

Can Capitol Region outline which cities will require delivery with unloading and witch city will require delivery with door to door delivery?

Can Capitol Region supply a list of each cities that will require a in-molded label on the carts lid and the estimated quantity of carts required for each of these cities?

CRCOG has provided the quantities in the bid table from members who provided quantities. Those members are Enfield and Middletown The individual quantities are below. Please note, many CRPC member choose to participate in a bid without providing quantities.

		TOTAL QTYS	*Town of Enfield*	*Town of Middltown*
Item	**Unit**	**Qty**	**Qty**	**Qty**
14 Gallon Curbside Recycling Bin	Each	0		
16 Gallon Curbside Recycling Bin	Each	0		
18 Gallon Curbside Recycling Bin	Each	0		
60/65 gallon Curbside Recycling Container	Each	0		
64/65 Gallon Curbside Recycling Container - separate pricing for delivery, assembly, and distribution	Each	0		
64/65 Gallon Curbside Recycling Container - all-inclusive price	Each	0		
90/95 gallon Curbside Recycling Container	Each	700	400	300
95/96 Gallon Curbside Recycling Container - separate pricing for delivery, assembly, and distribution	Each	0		
95/96 Gallon Curbside Recycling Container - all inclusive	Each			
Imprint (per side) - BINS	Each	0		
Imprint (per side) - CARTS	Each	0		Yes
Set Up Fee for Imprint (if any)	Each	0		Yes
RFID Tag Integration	Each	0		Yes
Label - in-molded on cart lid	Each	0		

CAPITOL REGION PURCHASING COUNCIL

INVITATION FOR BID #761
RECYCLING BINS

Issue Date:	As listed on crcog.bonfirehub.com
Deadline for Questions:	As listed on crcog.bonfirehub.com
Response Deadline:	As listed on crcog.bonfirehub.com
Response Location:	crcog.bonfirehub.com

CAPITOL REGION PURCHASING COUNCIL
INVITATION FOR BID #761
RECYCLING BINS

BID SPECIFICATIONS

I. MODIFICATIONS TO GENERAL TERMS AND CONDITIONS

INTENT
The intent of these specifications is to obtain recycling bins for CRPC members' curbside recycling programs during the period commencing March 1, 2024 and ending February 28, 2026. Recycling bins purchased off of resulting contracts shall meet all applicable specifications listed herein, or approved variations.

TAXES/PRICES
The Municipalities are exempt from the payment of any sales, excise or federal transportation taxes. The prices bid, therefore, must be exclusive of taxes and will be so construed. Note: The Capitol Region Purchasing Council strictly prohibits the unilateral imposition of additional surcharges (fuel, delivery, etc.) on the participating members at any point during the contract period.

Moreover, unless the bid proposal specifically states that prices are subject to change, the quoted **net prices** (list price figures less the discount) shall remain fixed throughout the entire contract period and shall be construed as all-inclusive.

DELIVERY ARRANGEMENTS
All prices bid must be on the basis of F.O.B. delivery point, unloaded inside, unless otherwise indicated in the proposal. A bid on any other basis than that indicated in the proposal may be considered informal. All recycling bins shall be delivered to the various locations specified by each ordering town within one week for 14, 16 and 18 gallons, and within 4-6 weeks for 64/65 and 95/96 gallon roll-out carts after receipt of a purchase order. Recycling bins will be ordered in groups as needed, but quantities may be small because of limited storage facilities.

Vendors are asked to provide pricing for delivery, assembly and distribution for 64/65 gallon and 95/96 gallon roll-out carts. Pricing shall include a digital database recording the location of each delivered container by address and corresponding identification number. Distribution shall take no more than 90 days for each awarding entity.

BID SURETY/PERFORMANCE BONDS
Bid Surety and Performance Bonds are waived for this bid - EXCEPT THAT - should the low bidder have previously failed to complete its performance satisfactorily on a contract with a

CRPC member, before award by that town, such bidder shall have five (5) days to post a cash bond in an amount deemed by the CRPC member to cover adequately the difference between the low bid and the next lowest bidder. Such cash bond shall be forfeited in its entirety in the event of any problems with contract performance.

II. TECHNICAL SPECIFICATIONS/ADDITIONAL REQUIREMENTS

All units must be nestable/stackable.

Approximate Dimensions: 14 gallon: 22" x 16" x 13"
16 gallon: 24" x 16" x 13" -
18 gallon: 26" x 16" x 13"
64/65 gallon: 32" x 24" x 42"
95/96 gallon: 35" x 28" x 45"

Weight: Curbside 14, 16 and 18 gallon bins**:** Minimum 4 pounds
64/65 gallon and 95/96 gallon roll-out carts: minimum 40 lbs, fully assembled

Drainage: At least four drainage holes to allow for drainage of fluids. Recess channels must be located at the bottom of the bin to capture & release any rainwater.

Temp. Range: -40 degrees (F) to 130 degrees (f). Include independent laboratory freezer drop test results.

Capacity: 14 gallons, approximately 80 lbs. Load.
16 gallons, approximately 125 lbs. Load
18 gallons, aproximately 150 lb. Load
60/65 gallons: Height: 41" min, 47" max, Depth: 24" min, 36" max; Width: 24"min, 32" max
64/65 gallon, approximately 225 lb. Load
90/95 gallon: Height: 47"max; Depth: 36" max, Width: 32" max
95/96 gallon, approximately 325 lb. load

Wall: Curbside bins: Uniform thickness 100 mils.
Roll-out carts: Minimum thickness for walls: 175 mils
Minimum thickness for bottoms: 185 mils

Bottom: Uniform thickness 110 mils.

Reinforced Rim: Should have rim reinforcements on the four corners and on long sides.

Handles: Two (2) well rounded handles to distribute stress, one on each narrow side, each approximately 5” in length x 1” clearance x 1” deep.

Materials: The body and lid of the recycling bin or rollout cart will be made of injection molded or rotationally molded high-density polyethylene resin with ultra violet stabilizers

Wheels will be rubberized on a 10” (for 64/65 gallon) or 12” (for 95/96 gallon) injection molded rim.

Rollout carts shall consist of a body, lid, wheels, axle, and shall be designed to be picked up and dumped bya semi-automated or fully automated lifting device. The container lifting section shall be permanently molded into the container by the manufacturer. The retainer bar shall be a minimum of 1” diameter galvanized free-floating steel bar. There shall be no other metal attachments, framing, nuts or bolts, excluding the metal axle and the wheel’s inner lock pin.

Color: Please list color options on your bid response form.

RFID Integration: 64/65 gallon and 95/96 gallon roll-out carts shall contain a high or ultra-high-frequency RFID tag integrateed into the cart. RFID chips shall contain a unique identification number.

Warranty: Each recycling bin must have a five (5) year warranty, and rollout carts must have a minimum ten (10) year warranty, which includes lids, axles, wheels, and all component parts. Contractor must accept any and all defective containers returned under warranty and pay for all freight and delivery costs.

Recycled Content: 14, 16, and 18 gallon containers will have not less than 25% post consumer recycled plastic content. 64/65 gallon and 95/96 gallon roll-out carts shall be 100% virgin resin. 60/65 and 90/95 gallon containers must contain 20% post consumer recycled content.

Imprints: Municipalities may request up to two (2) imprinted logos on two (2) different sides of the container. Vendors are requested to **price this service separately** on the bid response form, as some communities may not require imprinting. Municipalities will supply artwork upon award of contract.

Some communities will also seek a full-color, in-molded label on the cart lid for pictures of recyclable items, instructions, phone numbers or other information.

Samples: A sample of the recycling container and a laboratory test result, warranty and product liability insurance and any other information may be requested by municipalities regarding this product. **Do not send this information with your bid response.**

Capitol Region Purchasing Council
241 Main Street, 4th Floor
Hartford, CT 06106

BID AND RFP GENERAL TERMS AND CONDITIONS

PURCHASING COUNCIL PURPOSE
The Capitol Region Purchasing Council ("CRPC") is a purchasing cooperative, acting under the auspices of the Capitol Region Council of Governments ("CRCOG"), which attempts to provide volume-based discounts to its Member Agency base through various cooperative procurement initiatives. To date, some **115** towns, boards of education and agencies across the State (38 of which are located in the Greater Hartford area) are eligible to take advantage of the Council's services.

BID FORMS/SUBMISSION OF BIDS
The CRPC uses Bonfire for the notification and dissemination of all solicitations. The receipt of solicitations through any other company may result in your receipt of incomplete specifications and/or addenda which could ultimately render your bid non-compliant. The CRPC accepts no responsibility for the receipt and/or notification of solicitations through any other company.

No oral, telegraphic or telephonic submittal will be accepted. IFB's, RFP's, RFQ's and RFI's shall be submitted in electronic format via **Bonfire.** All Invitations For Bid (IFB), Requests For Proposals (RFP), Requests For Quotes (RFQ), Requests For Information (RFI) submitted electronically via **Bonfire** shall remain locked until official date and time of opening as stated in the Special Terms and Conditions of the IFB, RFP, RFQ and/or RFI. A formal, in-person bid opening will not be held.

EXCEPTIONS TO SPECIFICATIONS
Vendors are directed to make sure that they understand the terms and conditions as specified in this Invitation for Bid. Unless exceptions to any of the terms and conditions, including pricing, are specified as part of the bid response, it will be expected that all terms and conditions expressed herein are acceptable and shall govern resulting contracts. **Any variance from specifications, including product substitutes (as well as replacements for discontinued items) and pricing units (pounds, 50 lb bags vs. 100 lb bags, etc.) must be clearly noted in the vendor's bid response.**

SUBSTITUTION FOR NAMED BRANDS
Should brand name items appear in this bid, the bidder must make available specifications on any substitutions, and explain how the substitution compares with the named brand's specifications.

BID AWARD
A bid award, in the form of a purchase order issued to a participating vendor, shall be made by each respective Member Agency to the lowest responsible bidder(s). The lowest responsible bidder is that person or firm whose bid to perform the work is lowest, who is qualified and competent to do the work, whose past performance of work is satisfactory to the Member Agency and whose bid documents comply with the procedural requirements stated herein. The award process may also include additional considerations such as the information provided on the bid forms and the bidder's perceived ability to fulfill his/her obligations as prescribed by these specifications. Each bidder must be prepared to show evidence of having satisfactorily carried out a similar contract, as inability to do so may be cause for rejection.

CONTRACT EXTENSION
Contracts may be extended by mutual agreement of the parties – for bids with a one year contract period, a one year extension will be permitted if there is mutual agreement; for bids with a two year contract

period, a two year contract extension will be permitted if there is mutual agreement. **All extensions shall be completed before the next bid invitation is issued**. A schedule of bid invitations and openings is posted on the CRPC website.

ESTIMATED QUANTITIES
The quantities as listed herein are estimates only and have been provided for the purpose of competitive bidding. Actual quantities will be contingent upon the total number of Member Agencies that decide to make an award from this bid (as participation is voluntary) and the needs of the using departments in the various Member Agencies.

INCLUSION OF NON-PARTICIPATING TOWNS AND BOARDS OF EDUCATION
Any Member Agency, current or future, within the CRPC shall be allowed to participate in this bid during the life of the contract, even if it is not listed amongst the bid participants.

WITHDRAWAL OF BIDS
No bid submitted may be withdrawn, in whole or in part, without the written consent of the CRPC.

REJECTION AND/OR CANCELLATION OF BIDS
The CRPC reserves the right to reject or cancel any and all bids, or any part of any or all bids, if such action is deemed to be in its best interest to do so.

RIGHT TO WAIVE ANY INFORMALITY
The cooperating Member Agencies reserve the right to waive any informality in a bid when such a waiver is in their best interest.

BID PRICES
All prices bid must be on the basis of F.O.B. delivery point, unloaded inside, unless otherwise indicated in the proposal. A bid on any other basis than that indicated in the proposal may be considered informal. **Note: CRPC strictly prohibits the unilateral imposition of additional surcharges (fuel, delivery, etc.) on the participating communities at any point during the contract period. Prices bid shall apply throughout the term of the contract and will be construed as all-inclusive.**

TAXES
Member Agencies are exempt from the payment of any sales, excise or federal transportation taxes. The prices bid, whether a net unit price or a trade discount from catalog list prices, must be exclusive of taxes and will be so construed.

BILLING
Billing shall be made to each bid participant according to the terms set forth on each purchase order.

1% ADMINISTRATIVE FEE

The Capitol Region Council of Governments uses Bonfire to distribute and receive bids and proposals. **Responding vendors agree to pay to the CRCOG an administrative fee of one percent (1%) of the total ordered amount of all contracts for goods and/or services awarded to the vendor.** This fee shall be submitted by the vendor to CRCOG on a quarterly basis along with a report on awards made by Member Agencies and purchase orders issued by CRPC members to vendors. The fee shall be payable for all CRPC bids unless specifically exempted by the CRPC.

The fee and report shall be submitted as a check to made to the order of "Capitol Region Council of Governments" and mailed to:

Capitol Region Council of Governments
Attn: Kim Bona
241 Main Street, 4th
Hartford, CT 06106

REPORTING REQUIREMENTS

All orders placed on CRPC bids shall be reported to the Capitol Region Council of Governments on a monthly or quarterly basis. Vendors are responsible for submitting purchase orders to the CRCOG via email to kbona@crcog.org .

FAILURE TO COMPLY

All awarded vendors must comply with the 1% Administrative Fee and Reporting Requirements outlined in the CRPC General Terms and Conditions. Failure to comply within 60 days of orders and/or awards by CRPC members may result in the vendor being restricted from participating in future bids.

DELIVERY ARRANGEMENTS AND REQUIREMENTS

No delivery shall become due or be acceptable without a written order issued by the Member Agency concerned. Such order will contain the quantity, time of delivery and other important data.

REFERENCES

Upon request, vendors shall supply the names of other customers (preferably municipalities) to interested Member Agencies.

BIDDER PERFORMANCE/LIABILITY FOR DELIVERY FAILURES

Failure of any successful bidder to adhere to specifications, prices, terms or conditions of their agreement during the course of the contract period may preclude such bidder from bidding on future CRPC bids in addition to any action that Member Agencies may take as a result of the vendor's failure to perform. It should be noted that the awarded vendor shall assume full responsibility for the negligence of any sub-contractor(s) utilized to fulfill any and all obligations under resulting contracts.

Moreover, if the contractor fails to make proper delivery within the time specified or if the delivery is rejected by the Member Agency, the Member Agency may obtain such commodities or any part thereof from other sources in the open market or on contract. Should the new price be greater than the contract price, the difference will be charged against the contractor. Should the new price be less, the contractor shall have no claim to the difference.

INSURANCE REQUIRED OF SUCCESSFUL BIDDERS

The Successful bidder shall furnish a certificate of insurance which includes the coverages and limits set forth below; identifies the Member Agency as an additional insured; and provides for at least ten (10) days prior notice

to the Member Agency of cancellation or non-renewal. Coverage is to be provided on a primary, non-contributory basis:

a. General Liability Insurance, including Contractual Liability Insurance and Products/Completed Operations Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as the result of any occurrence and $1,000,000 bodily injury aggregate per policy year; and limits of $500,000 for all property damage aggregate per policy year or a limit of $1,000,000 Combined Single Limit (CSL). A Waiver of Subrogation shall be provided. All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.

b. Automobile Liability Insurance issued by an insurance company licensed to conduct business in the State of Connecticut with: limits not less than $1,000,000 for all damages because of bodily injury sustained by each person as a result of any occurrence and $1,000,000 aggregate per policy year; and limits of $500,000 for all damages because of property damage sustained as the result of any one occurrence or $1,000,000 Combined Single Limit (CSL). All, if any, deductibles are the sole responsibility of the contractor to pay and/or indemnify.

c. Worker's Compensation Insurance in accordance with Connecticut State Statutes.

The insurance requirements listed above are minimum requirements for successful bidders. Awarding agencies may require higher insurance limits.

FOR THE TOWN OF WEST HARTFORD ONLY
Please see the Attachment concerning the town's insurance requirements.

FUTURE BID INVITATIONS
Future bid invitations may not be sent to vendors who do not bid on this invitation, unless they specifically request that their names be continued on the invitation list.

EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION
The CRPC, an affiliate of the CRCOG, subscribes to the CRCOG's policy of Equal Employment Opportunity and Affirmative Action, and pledges to lend its support and cooperation to private and public agencies who are promoting public policy in this vital area of human relations. Vendors will be required to sign the certificate incorporated in the bid document relative to Equal Employment Opportunity and Minority/Female Business Enterprise (if applicable).

SEVERABILITY
If any terms or provisions of this bid shall be found to be illegal or unenforceable, then such term or provision shall be deemed stricken and the remaining portions of this bid shall remain in full force and effect.

ADDITIONAL TERMS AND CONDITIONS
The Vendor assigns to CRCOG all rights title and interests in and to all causes of action it may have under Section 4 of the Clayton Act, 15 USC 15, or under Chapter 624 of the general statutes. This assignment occurs when the Contractor is awarded the contract.

Vendor agrees that it is in compliance with all applicable federal, state and local laws and regulations, including but not limited to Connecticut General Statutes Sections 4a-60 and 4a-60a. The Contractor also agrees that it will hold CRCOG harmless and indemnify CRCOG from any action which may arise out of any act by the contractor

concerning lack of compliance with these laws and regulations. All purchases will be in compliance with Section 22a-194 to Section 22a-194g of the Connecticut General Statutes related to product packaging.

Resulting contracts are subject to the provisions of Executive Order N. Three of Governor Thomas J. Meskill promulgated February 15, 1973 and section 16 of P.A. 91-58 nondiscrimination regarding sexual orientation, an the provisions of Executive Order No. Sixteen of Governor John G. Rowland promulgated august 4, 1999 regarding Violence in the Workplace Prevention Policy.

The contract arising from the bid may be subject to the provisions of §1-218 of the Connecticut General Statutes, as it may be modified from time to time. In accordance with this section , each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (1) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (2) indicate that such records and files are subject to the Freedom of Information Act and may be disclosed by the public agency pursuant to the Freedom of Information Act. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with the Freedom of Information Act. Any complaint by a person who is denied the right to inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of sections 1-205 and 1-206 of the Connecticut General Statutes.

Incorporated by reference into this contract is Section 4-61dd(g)(1) and 4-61dd(3) and (f) of the Connecticut General Statutes which prohibits contractors from taking adverse action against employees who disclosed information to the Auditors of Public Accounts or the Attorney General.

QUESTIONS
Inquiries should be directed through the Bonfire messaging application.

No oral interpretations shall be made to any respondent as to the meaning of any of the bid documents. **Every request for an interpretation shall be made in writing and posted to the Bonfire online system.** To receive consideration, such questions must be received at least five (5) calendar days before the established date for receipt of proposals.

The CRPC staff will arrange as addenda, which shall be made a part of this Invitation for Bid and any resulting contracts, all questions received as above provided and the decisions regarding each. At least three (3) days prior to the receipt of bid proposals, the CRPC staff will **post a copy of any addenda in Bonfire**. In special cases, the CRPC staff reserves the right to post clarifying information in the form of an addendum outside of the aforementioned timeline. It shall be the responsibility of each respondent to determine whether any addenda have been issued and if so, to download copies directly from the **Bonfire** website.

Toter, LLC's Response -

Capital Region Council of Governments – Capital Region Purchasing Council 761 "Recycling Bins"

VARIATIONS AND EXCEEDANCES –

Toter provides a <u>Warranty</u> that <u>EXCEEDS</u> warranty term in CRCOG's specifications with a 12 year non-prorated warranty for the cart body, and a 10-year non-prorated warranty on all other cart components. We are bidding roll carts and not the rectangular 14, 16 and 18 gallon bins.

- ✓ **"Delivery Arrangements" and "Bid Prices" (Pgs. 2 & 7) EXCEPTION– unloaded inside** – Toter provides container pricing in the price schedule for the City, but unloading is not a standard service provided in the roll cart industry. We do, however, provide a separate price list with the service of unloading included, priced on request. The price on request designation is due to each circumstance of need for services depending on quantities and specific needs of each municipality/customer. Therefore, the unloading for this bid can be provided, but priced upon request. It is important to note that the service is costly for orders under 3,000 carts and most customers prefer to unload themselves to save the exorbitant fee of unloading and placement.

- ✓ **"Bid Prices" (Pg. 7) CLARIFICATION- <u>The pricing in the 761 Recycling Bins price sheet Excel includes freight, but all other pricing expressed in our separate price list does not include freight.</u>**

- ✓ Additionally, Toter presents pricing with the ability to build up pricing. **CLARIFICATION- <u>The pricing in the 761 Recycling Bins price sheet Excel includes freight, but all other pricing expressed in a separate price list do not include freight.</u>** Again, this scenario is like the price adjustments in that we seek to provide fair pricing. Freight charges are based on quantity, size, location and sometimes special features. Therefore, we will add freight to our additional price list supplied in this submission, so that pricing is built to accommodate all markings, colors, features and freight scenarios that are custom to each customer. Every order is a custom order and produced upon receipt of order to meet specifications of each customer.

- ✓ **"Approximate Dimensions" CLARIFICATION-** Toter EVR II Universal/Nestable 96-Gallon Cart is 35.50" L X 29.75" W X 43.50" H and Toter EVR II Universal/ Nestable 64-Gallon Cart is 31.50" L X 24.25" W X 41.75" H.

- ✓ **"Drainage" CLARIFICATION – drainage holes** – While this specification seems to apply to the 14, 16 and 18 gallon bins, please note that our carts do not have drainage holes. Such design is considered unacceptable by customers. Leachate leaking from roll carts creates unsanitary environment, attracts vermin and animals, creates an icy spot under/around the container in cold weather (slipping hazard for user), and other safety concerns.

- ✓ **“Capacity” CLARIFICATION -** Conforms with ANSI Standard Z245.30, which limits maximum load rating to 3.5 pounds per gallon. Load Rating: Model #79296 is 335 lbs. and Model 79264 is 224 lbs. Dimensions are stated above.

- ✓ **"Weight" of minimum 40 lbs. and “Wall” – EXCEPTION- Minimums of 175 mils for walls, 185 mils for bottoms AND “Bottom” wall thickness 110 mils** – because Toter's Advanced Rotational Molding plastic has such superior “strength to weight” compared to injection resin and almost no molded-in stress, our carts have a higher strength to weight/thickness ratio. Our carts consistently outperform injection molded walls. Our Advanced Rotational Molding process creates carts with the below measurements. Critical wear points naturally include additional resin due to our process of rotational molding. Altogether, our molding process and material provides our customers with carts that last 15-20+ years in active service life. Our cart design allows us to provide a standard **12 Year Cart Body Warranty**, 2 years longer than any other manufacturer’s body warranty.
    - **Model 79296** – Weight 34.40 lbs. and Wall thickness Nominal 0.165”
    - **Model 79264** – Weight 26.9 lbs. and Wall thickness Nominal 0.156".

- ✓ **“Handles" CLARIFICATION**– While this specification seems to apply to the 14, 16 and 18 gallon bins, please note that our carts have the correct location of two handles on the back of the cart, integrally molded into the cart body for maximum safety when pushing and pulling the cart and meet the dimensions each as specified.

- ✓ **“Materials” – EXCEPTION-requires the body to be molded with high-density polyethylene resin.** Toter carts are manufactured with the Advanced Rotational Molding process with correct resin of Medium-Density Polyethylene resin. The use of this resin produces a more resilient and longer lasting cart body able to be warranted for 12 years, and lasting 15-20+ years in active service life.

- ✓ **"Materials" – EXCEPTION- requires 12" rubberized wheels for the 95/96 gallon carts** – In order to be able to safely stack carts in transport and after being fully assembled, our 96 gallon carts (and all sizes except 32 gallons on the overall CRCOG Cooperative Price List we have offered) are designed with a 10" diameter wheel. 10” diameter wheels are in use on millions of carts with excellent results. Ten-inch wheels have been thoroughly tested to exceed all ANSI safety standards and are rated at 200 pounds per wheel. Furthermore, we offer our standard knobby wheels, but our CRCOG Cooperative Price List offers other wheels and attachments, to include rubber tread wheels.

- ✓ **“Warranty” min 10 years EXCEEDANCE** – Toter’s residential standard cart body warranty is 12 years with 10 years on all other cart components.

- ✓ **"Warranty" EXCEPTION- requires "Contractor must accept any and all defective containers returned under warranty and pay for all freight and delivery costs."** – Standard roll cart warranties do not include this provision since any carts that are retired from a cart fleet are still the customer's property to dispose of as they deem necessary. Toter may provide the service to arrange for a recycler after the customer disassembles and loads trucks to ship to the recycler, or we may be able to provide suggestions for local recyclers to handle retired carts. The customer's payment or fees for such service will be the responsibility of the customer. If Toter requires that such parts be returned to Toter for any reason, Toter will be responsible for freight/delivery charges.

Toter, LLC's Response -

Capital Region Council of Governments – Capital Region Purchasing Council 761 "Recycling Bins"

NOTES TO PRICING –

Toter has entered pricing submitted in the online section as required. However, we have priced based on the following factors and this information is essential for review when considering bid evaluation and purchases:

- ✓ Toter 96 gallon Cart Pricing entered online includes freight as required, and carts are priced FOB any Connecticut Destination. This pricing also includes non-standard rubber wheels to meet specifications. Our attached general cooperative price list includes standard plastic wheels with options (add-ons) for other wheel choices to include rubber wheels. The attached general cooperative price list does NOT include freight charges, assembly and delivery services to residents, or unloading/inside delivery services, which would be quoted at time of quotation/order for each customer/order. We have include a list of services within the general cooperative price list.
- ✓ Features such as hot stamp and RFID markings are priced as required in the online pricing. Detail concerning markings placements, sizes, etc. available on our carts are included with our proposal.
- ✓ Roll cart pricing does not include unloading. That service is priced as add-ons in the general cooperative price list included with our proposal (see below).
- ✓ Pricing for Assembly and Distribution services are available upon request and will be priced accordingly at time of quotation/order.
- ✓ In-Mold Labels are available upon request and will be priced accordingly at time of quotation based on size of marking, cart size, etc. and we are adept at providing solutions for this need by pricing upon request. We have included a chart showing availability of types and sizes of markings on our carts.
- ✓ Toter will deliver carts that are priced online and carts priced on our general cooperative price list as follows:
    - Up to 1 (one) to 3 (three) truckloads – within 30-45 calendar days after Purchase Order, Order Confirmation and Markings Approvals are approved in writing by the member and received in writing at Toter, and if credit has been established; however, the delivery time frame may be subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

- Over 3 (three) truckloads – since all roll carts are custom made, delivery timeframe will be determined at time of quotation, and confirmed at time of order, based on cart design and scope of work of each member. All provided lead times for these quantities are also after Purchase Order, Order Confirmation and Markings Approvals are approved in writing by the member and received in writing at Toter, and if credit has been established; however, the delivery time frame may be subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

✓ Toter will perform Services such as Unloading, Assembly and Distribution of carts, etc. with lead times quoted upon request. These services are often detailed in requirements for each member, and are priced upon request and lead times quoted upon request, always subject to shorter or longer lead times due to extraordinary demand or outside circumstances including our compliance with applicable CDC/local agency guidance and mandates, executive orders, and federal, state and local laws.

✓ **TOTER PRICING IS CEILING PRICING IN THIS SUBMISSION. TOTER WILL DISCOUNT PRICING AS POSSIBLE, BUT TOTER WILL NOT EXCEED PRICING LISTED.**

General Cooperative Price List – Toter has included a comprehensive listing of products, options and services available to all current and future members of the Council. We find that municipalities have varied needs and we have varied solutions to encompass those needs.

✓ The Cart pricing is priced as a cart to include axle, plastic knobby wheels attached with pal nuts, lid and attachments, stop bar, cart body, and standard solid cart colors (listed in our proposal where required). Freight charges are additional and to be added at time of quotation for each order request by a member.

✓ The Cart Options pricing includes any add-ons for rubber or other wheels/attachment methods, markings, special colors and other features.

✓ The Cart Services pricing includes options for Unloading, Assembly and Distribution, and other options for recording serial numbers or scanning RFID tags during deliveries, applying stickers and more. We have well over 30 years of extensive experience with all types of service provision and are adept at helping customers find a scope of work as a solution to service extremely detailed needs.

✓ **TOTER PRICING IS CEILING PRICING IN THIS SUBMISSION. TOTER WILL DISCOUNT PRICING AS POSSIBLE, BUT TOTER WILL NOT EXCEED PRICING LISTED.**

Price Adjustments – Pricing will be held firm throughout the initial contract year(s), with review and possible adjustments at time of renewals. Please refer to the attached Price Adjustments Procedure.

Toter LLC's Price Adjustments Procedure for CRCOG -

Toter, LLC agrees to hold pricing firm for the initial contract period. After the initial contract period, Toter will review pricing at time of any renewals/extensions (for resin market costs).

Resin Adjustments*

Resin cost adjustment will be based on Plastics News* resin index for LLDPE - Butene-1 comonomer Extrusion liner film, Annual volumes greater than 20 million pounds (Average index value column). The index value at the time of the initial renewal will be adjusted against the index value at the time of the Bid Deadline. Every renewal thereafter, the previous index value will be adjusted against the then current index value. If the index value has changed from the prior review's index value, Toter will adjust the corresponding cart/plastic part price using the resin weight of the cart/plastic part. See below for a sample adjustment calculation.

Price Adjustment Calculation:

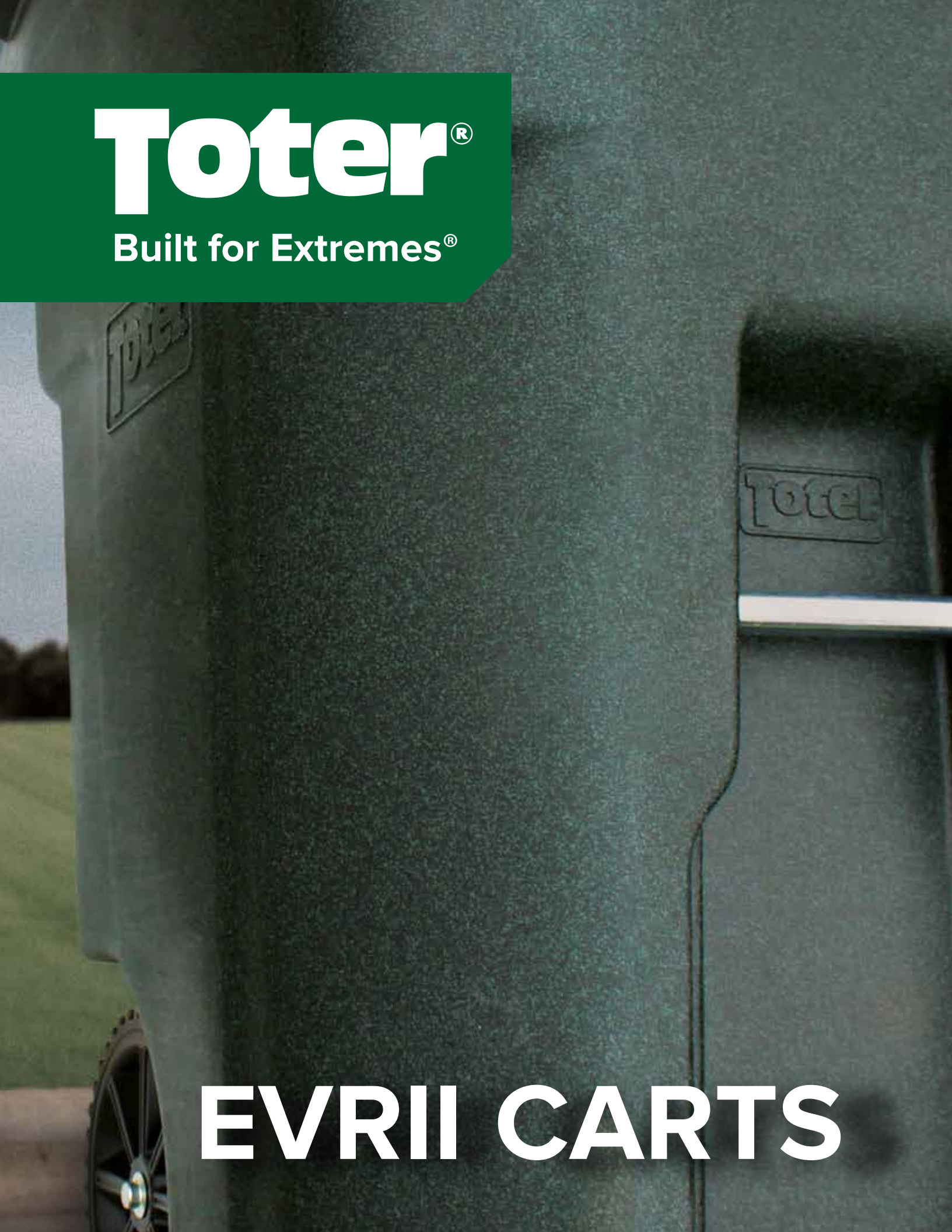
- ✓ Current Index Value – Prior Index Value = Index Value Change Per Pound
- ✓ Index Value Change Per Pound x Resin Weight = Index Value Change
- ✓ Previous Cart Price + Index Value Change = Adjusted Cart Price

Example of RESIN Cost Adjustment Calculation Every Three (3) Months							
CART	7/1/2017 Cart Price	7/1/2017 Index Value	10/1/2017 Current Index Value	Index Value Change Per Pound	Cart Weight in Pounds	Price Change At 10/1/2017	10/1/2017 Cart Price
(Increase)	$52.00	$0.80	$0.85	$0.05	40	$ 2.00	**$54.00**
(Decrease)	$52.00	$0.80	$0.75	-$0.05	40	$ (2.00)	**$50.00**

Freight Adjustments

Freight will be added at time of quote based on quantities, location for deliveries, and other factors unique to each order.

*Please Note: Indices infrequently present a "Non-Market Adjustment (NMA)" anomaly, which does not represent a market price change. Since the NMA is an outlier to market costs, the amount of the NMA will only stimulate a realignment of the index values (to a new range for price basis comparisons) and is not to be directly applied as an increase of costs for adjustments. (For example, a NMA of 10 cents/pound of resin increase announced by the index will only cause a realignment of the index to a new price basis but will not cause Toter to increase pricing by 10 cents/pound.)



EVRII CARTS

INDUSTRY-LEADING DURABILITY

There's no other curbside collection cart that's built to last quite like a Toter. Constructed using Toter's Advanced Rotational Molding™ process, Toter carts are built to keep working long after others fail - more than 2x longer. They're backed by a 12-year body warranty, the best in the industry. Toter carts are extremely flexible, impact-resistant, and easily handle the day-to-day abuse of curbside waste collection.

Toter carts feature a heavy-duty wear strip to withstand dragging across rough surfaces.

Only Toter carts have a Rugged Rim® to extend the life of the cart.

Think Tough.

Toter's Advanced Rotational Molding™ process creates a stronger can that is built for toughness and maximum impact resistance.

- Stress-free, zero-pressure process, unlike injection molded carts
- Tough and durable
- 12-year body warranty
- Fade-resistant

Toter carts are extremely impact-resistant – they flex, but don't break.

CART FEATURES

Rugged Rim® adds rigidity and reinforced material in critical wear areas, extending the life of the cart.

Ideal handle height and best-in-class ergonomics provide easier maneuverability.

Textured surface resists scuffs and scratches and hides unsightly dirt.

5/8” axle provides over 2,000 lbs. of bending strength. Molded-in axle journal provides 6x more support than drilled holes.

Factory-installed 360° rotating steel stop bar is compatible with semi-automated garbage collection trucks.

Rugged wheels make maneuvering a breeze – even when completely full.

Advanced Rotational Molding™ creates a stronger cart that is built for toughness and maximum resistance.

INDUSTRY-LEADING Toter 12-YEAR BODY WARRANTY

MADE WITH RECYCLED MATERIALS 100% RECYCLABLE

- Unique industry-leading aerodynamic design prevents cart from falling down when lid is flipped back
- Toter carts meet ANSI standard Z245.30 for safety and Z245.60 for lifter compatibility
- Multi-lingual user safety instructions molded on top and underside of lid
- Bottom wear strip provides added abrasion protection

OPTIONS

- One-color hot stamps and raised imprint on lid
- Large, four-color in-mold label on lid
- Cart identification barcode
- UHF RFID tag mounted inside handle
- Large area on the side for custom graphics including one-color hot stamps, raised imprints or four-color in-mold labels

96-gallon EVRII Universal / Nestable

Part Number:
79296
Size (l x w x h)
35-1/2” X 29-3/4” X 43-1/2”
Load Rating
335 lbs/151.9 kg
Wheel Diameter
10”

64-gallon EVRII Universal / Nestable

Part Number:
79264
Size (l x w x h)
31-1/2” x 24-1/4” x 41-3/4”
Load Rating
224 lbs/101.6 kg
Wheel Diameter
10”

48-gallon EVRII Universal / Nestable

Part Number:
79248
Size (l x w x h)
28-3/4” x 23-1/2” x 37-1/2”
Load Rating
168 lbs/76.3 kg
Wheel Diameter
10”

16-gallon EVRII Universal / Nestable**

Part Number:
79216
Size (l x w x h)
24” x 19-3/4” x 37.25”
Load Rating
56 lbs / 25 kg
Wheel Diameter
10”

35-gallon EVRII Universal

Part Number:
79235
Size (l x w x h)
23-3/4” X 19-3/4” X 38-1/4”
Load Rating
122 lbs/55 kg
Wheel Diameter
10”

32-gallon EVRII Universal / Nestable

Part Number:
79232
Size (l x w x h)
24” x 19-3/4” x 37-1/2”
Load Rating
112 lbs/50.8 kg
Wheel Diameter
8”

21 & 24-gallon EVRII Universal**

Part Number:
79221 & 79224*
Size (l x w x h)
23-1/2” X 19-3/4” X 34-1/2”
Load Rating
21 gal- 73.5 lbs/33.4 kg
24 gal- 84.0 lbs/38.1 kg
Wheel Diameter
10”

* Does not nest when fully assembled.
** Does not nest when fully assembled, and is below Type B saddle height, which requires the collector to lift the cart approx. 3 inches for semi-automated lifters.

ORGANICS CARTS

Toter two-wheel carts and caster carts are specifically designed to withstand heavy, wet organic waste. These heavy-duty, commercial-grade carts feature impressive load ratings up to 300 lbs. (load ratings vary by cart size). Toter organics carts are leak-resistant with a fully enclosed stop bar journal under normal usage.

EXCEEDS ANSI STANDARD
Independently tested to withstand 6-¼ lbs per gallon.

Available in 21-, 32-, 48-gallon sizes

Part	Size	Dimensions (L x W x H)	Wheel Size	Load Rating
79321	21-gallon	23-1/2” x 19-3/4” x 34-1/2”	10”	131 lbs / 59 kg
79332	32-gallon	24” x 19-3/4” x 37-1/2”	8”	200 lbs / 91 kg
79348	48-gallon	28-3/4” x 23-1/2” x 37-1/2”	10”	300 lbs / 136 kg

OPTIONAL FEATURES:
Lids to keep critters out with a locking gravity latch that opens automatically when cart is picked up by the waste collector

AVAILABLE COLORS

Toter carts are available in a variety of colors and textures. Granite finishes mask normal wear by helping hide scuffs, scratches, and dirt, keeping cans looking new for years.

BLACK (#200)	BLUE (#705)	BROWN (#270)	GRAY (#125)	GREEN (#940)	**WASTE GREEN*** (#925)	**BRIGHT LIME GREEN*** (#780)	**RED*** (#570)	**YELLOW*** (#390)
SANDSTONE* (#249)	**BROWNSTONE*** (#279)	**GREEN GRANITE*** (#929)	**BLUESTONE*** (#709)	**GRAYSTONE*** (#129)	**GREENSTONE*** (#968)	**DARK GRAY GRANITE *** (#149)	**NAVY GRANITE*** (#769)	**BLACKSTONE*** (#209)

Colors shown are as accurate as printing allows. Actual product colors are subject to variation from printed sample.

***Available at an additional charge**

UNIVERSAL WASTE INDUSTRY COMPATIBILITY

Toter's EVRII Series carts are built with a universal design – they're compatible with ANSI compliant fully-automated truck arms and semi-automated lifters.

Toter carts are compatible with both fully automated arms (left) and semi-automated lifters (right).

STACKABLE, NESTABLE, AND READY TO-ROLL

Toter's EVRII Series carts are stackable and nestable – even when fully assembled. When shipped fully assembled, they're ready-to-roll, and can be delivered more quickly, more efficiently, and with fewer trips. Toter carts can also be shipped assembled with everything except wheels, significantly reducing labor and delivery expenses. Toter also offers optional on-route assembly and delivery service.

Advanced Rotational Molding™ Process

How is a tough-as-nails Toter® cart manufactured? It begins with our patented Advanced Rotational Molding™ process. Molds are filled with a pre-measured amount of plastic micro-pellets, and then moved into an oven where a microprocessor controls the temperature, blower velocity, bi-axial rotation and molding cycle.

The oven melts the plastic material while the machine rotates, allowing the plastic to coat the inside of the mold. This method of heating and molding requires no high-pressure hydraulic equipment to fill the mold, so no stress is introduced during the molding cycle. This is not the case, by the way, with injection-molded products.

The mold is then transferred to the cooling chamber for curing. The cooling cycle is controlled to optimize the final product's impact strength and performance. After the molds have been slowly cooled with air and water and the cart has cured to achieve its maximum impact strength and physical properties, the cart is removed from the mold to be trimmed, imprinted and assembled.

Benefits and Advantages of Our Process

Advanced Rotational Molding™ eliminates the built-in stress, weakness and brittleness associated with injection-molded products. In addition, Toter uses linear medium-density polyethylene (MDPE) that is specifically engineered for toughness and high-impact resistance. In contrast, injection-molded carts are made with high-density polyethylene (HDPE), which is rigid and brittle and offers poor impact resistance.

- Superior toughness and durability
- Single-piece product design
- Stress-free, zero-pressure product
- Ultraviolet (UV) stable
- Custom colors
- Corrosion and chemical resistance
- Unique design and structural capabilities such as rugged rim, sealed stop bar journals and granite finish

MORE PRODUCTS AVAILABLE AT TOTER.COM

GRAPHICS (IML) and HOT STAMP
SIZE and POSITION for TOTER LID and BODY

LIDS

BODY GAL SIZE	LID GEN	LID FOR PART #	LID - IML GRAPHIC SIZE & POSITION* Only (1) IML graphic per LID (HEIGHT x WIDTH)				LID - HOT STAMP SIZE & POSITION * (HEIGHT x WIDTH)		
			A or B	C or D	E or F	G or H	A or B	C or D	G or H
21 / 24 gal	II	79221 / 79224	n/a	n/a	3 x 12.50	n/a	2.25 x 6.75	3.625 x 9.875	n/a
32 / 35 gal	II	79232 / 79235	n/a	n/a	3 x 12.50	n/a	2.25 x 6.75	3.625 x 9.875	n/a
48 gal	II	79248		n/a	3 x 12.50	6 x 10.25	3.75 x 9.5	3.625 x 9.875	
64 gal	II	79264	n/a	n/a	4 x 17.25	8.25 x 11.25	3.75 x 9.5	3.625 x 9.875	3 x 9.875
96 gal	II	79296	n/a	n/a	4.625 x 20.50	9.75 x 12	4 x 11	3.625 x 9.875	3.625 x 9.875

NOTE; Only ONE IML per lid

SUGGESTED IML SIZES	
	32G / 48G - 3 X 12.5
	64G / 96G - 4 X 11

REMOVE??????

BODY

GAL SIZE	EVR	PART #	BODY - HOT STAMP	
			SIDE	FRONT **
21 / 24 gal	II	79221 / 79224	5.50 x 7.50	4 x 10
32 / 35 gal	II	79232 / 79235	6 x 12	3.5 x 10 / 4 x 10
48 gal	II	79248	6 x 14	4 x 10
64 gal	II	79264	8 x 15	4 x 10
96 gal	II	79296	9 x 16	4 x 10

** FRONT BODY HOT STAMP - can be in addition to serial #

Serial # font: ARIAL 1 1/2" H

When determining side of cart, stand behind the cart.

*** POSITION - LID**

A - read from REAR
- Ctr lid from REAR

B - read from FRONT
- Ctr lid from STREET

C - read from REAR
- Insert area from REAR

D - read from FRONT
- Insert area from STREET

E - read from REAR
F - read from FRONT

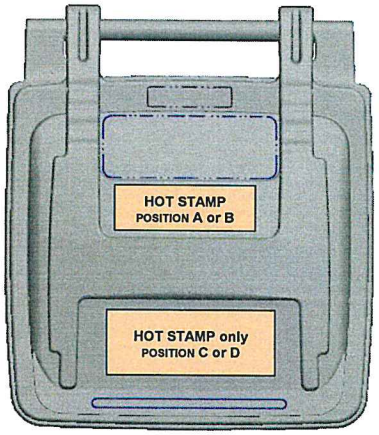
G - read from REAR
H - read from FRONT

***See following page for specific positions**

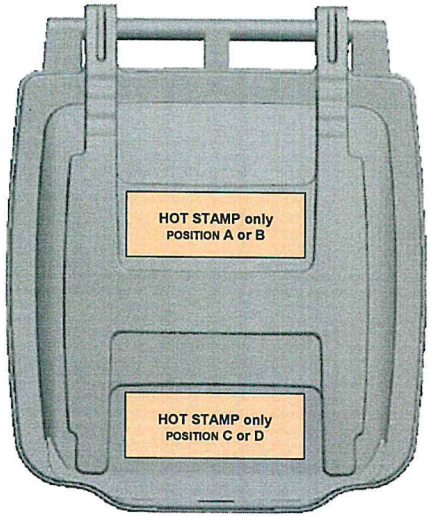
UPDATED 2/14/2020

GEN II - LID POSITIONS

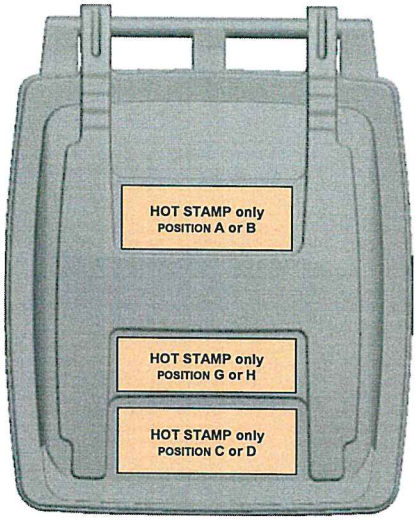
HOT STAMP POSITIONS



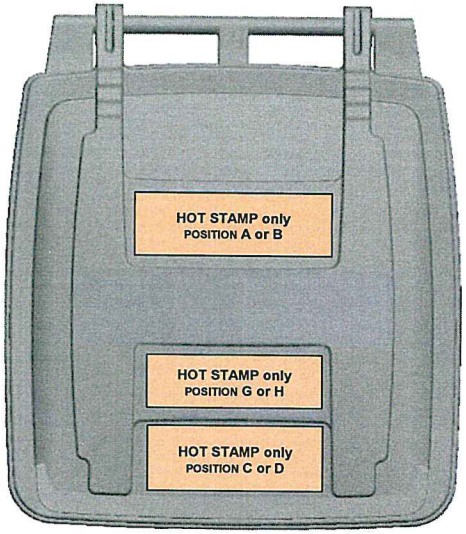
GEN II - 21, 24, 32 & 35 GAL



GEN II - 48 GAL



GEN II - 64 GAL



GEN II - 96 GAL

GRAPHIC (IML) POSITIONS

PLEASE NOTE: The above illustrations are NOT to scale

STEVE L. KNIGHT, PE
1507 MT. VERNON AVE
STATESVILLE, NC 28677
PHONE (704) 878-2996
FAX (704) 878-8887

June 6, 2008

Ms. Kellie Clarke
Toter, Inc.
841 Meacham Road
Statesville, NC 28677

RE: Cart Testing ANSI Review

Dear Ms. Clarke:

At your request, I reviewed the ANSI Z245.30 Standard for Equipment Technology and Operations for Equipment Technology and Recyclable Materials – Waste Containers – Safety Requirements revised in 2008. The previous version was issued in 1999. The purpose of the review was to determine what differences, if any, exists between the two versions. The review was limited to the sections concerning two-wheeled carts and their testing, Section 7.2.4 and the accompanying Appendixes.

The only differences found were in the way the different measuring units were presented. The 1999 version placed the metric units of measure first followed by the customary units in parenthesis. The 2008 version switched these numbers so that the metric units are last and in parenthesis.

Since there is no real change in the standard, all Toter carts tested to the previous 1999 ANSI version still conform to the new ANSI 2008 Standard Cart tests.

Thank you for allowing me to be of service to you. If I may be of further assistance, please let me know.

Sincerely,

Steve L. Knight, PE

NORTH CAROLINA PROFESSIONAL SEAL 9157 ENGINEER STEVE LYNDON KNIGHT

STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF DROP TEST

TOTER® 64 GALLON EVR II UNIVERSAL CART
PART NO. 79264

TEST METHOD

A cart was loaded with 224 pounds of weight. The bottom of the cart was lifted to a height of 8 feet with the cart's bottom parallel to the ground and dropped onto a concrete surface.

RESULTS:

No pass/fail criteria was provided.

COMMENTS

No damage was noted. The cart remained fully functional.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on January 28, 2004 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L Knight

Steve L. Knight, PE

NORTH CAROLINA PROFESSIONAL SEAL 9157 ENGINEER STEVE LYNDON KNIGHT

STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF DROP TEST

TOTER® 96 GALLON EVR II UNIVERSAL CART
PART NO. 79296

TEST METHOD

A cart was loaded with 335 pounds of weight. The bottom of the cart was lifted to a height of 8 feet with the cart's bottom parallel to the ground and dropped onto a concrete surface.

RESULTS:

No pass/fail criteria was provided.

COMMENTS

The axle was very slightly bent and no other damage was noted. The cart remained fully functional.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on January 28, 2004 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight, PE

NORTH CAROLINA PROFESSIONAL SEAL 9157 ENGINEER STEVE LYNDON KNIGHT

TOTER COLOR CHIPS –

Toter has available color chips to show the options for colors for the containers bid herein. Due to variations in color representation with electronic devices, any color choices should be made with actual color chips.

We are happy to provide color chips for color decisions. When there is a need for them, please contact:

Kellie Clark
Sr. Manager, Bids/Contracts
Toter, LLC
800-424-0422, Ext. 9584
704-768-2584
Email: kclark@toter.com

Container Colors and Options for Use of Recycled Resin

Cart body is rotationally molded, first quality LMDPE as produced by a primary manufacturer. Cart lid is molded with equivalent polyethylene materials (HDPE). Toter plastic containers may be manufactured using rotational grade post consumer resin (PCR), and post industrial (PIR) sources of recycled materials. Any levels of recycled resin used by Toter depend upon the color of cart (darker colors show fewer impurities and can accept higher recycled content). And, foremost, any recycled material of any classification must:

(1) meet Toter's high quality standards and
(2) be available at the time of production.

Colors that may be manufactured using up to 50% recycled resin include:
Black #200
Blackstone Granite #209
Green #940
Forest Green #960

Colors that may be manufactured using up to 45% recycled resin include:
Dark Cool Gray #125
Cool Gray #140

Colors that may be manufactured using up to 40% recycled resin include:
Dark Gray Granite #149
Greenstone Granite #968
Navy Granite #769
Midnight Gray #145

Colors that may be manufactured using up to 30% recycled resin include:
Brownstone Granite #279
Toter Green Granite #929
Waste Green #925
Blue #705

Colors that may be manufactured using up to 15% recycled resin include:
Graystone Granite #129
Bluestone Granite #709
Sandstone Granite #249

Colors that may be manufactured using up to 10% recycled resin include:
Brown #270
Gray #125

Due to variations in color representation with electronic devices, any color choices should be made with actual color chips. If there is a need for color chips, please contact Kellie Clark, Sr. Manager, Bids/Contracts, Toter, LLC, 800-424-0422, Ext 09584.

The Container*Pros* Advantage:

Container*Pros* has over 30 years of experience providing Assembly & Distribution service across the U.S. and Canada. When using Container*Pros* to assist in the startup of your collection program, you are gaining an additional partner that ensures a seamless, efficient, professional, and successful result. As a partner, Container*Pros* provides some unique advantages over using other third-party service vendors.

Years of Experience for a Smooth Planning Process

Our 30+ years of experience in A&D projects has taught us to meet or exceed deadlines on time, every time. By providing adedicated project manager and project coordinator to assist, oversee the day-to-day operations, and plan the project from start to finish, our detail-oriented planning process will ensure a smooth outcome for all your service needs. With Assembly &Distribution checklists, Statement of Work meetings, and End of Project Reports, we will provide you with results-focused details of the project roll-out. These critical pieces to the roll-out plan provide you with what to expect prior to, during and after the project is complete. Through direct access to production, planning and transportation to control shipments, it allowsfor quicker response times and the ability to adjust as needed to ensure the overall success of the project.

Made for Easy Assembly & Delivery

Toter carts are stackable and nestable – even when fully assembled. The advantage of Toter carts is when shipped fully assembled, they are ready-to-roll, and can be delivered more quickly, more efficiently, and with fewer trips. Toter carts can also be shipped assembled with everything except wheels, significantly reducing labor and delivery expenses. Toter also offers optional on-route assembly and delivery service. The Container*Pros* crew will unload and assemble the carts prior to deliveringto the streets. This advantage makes for a more effective and efficient roll-out. It also takes away the unnecessary noise created with assembling carts at the street level and ensures that all noise ordinances are followed. Toter carts are also built to keep working long after others fail, and they are backed by an industry-leading 12-year warranty. Toter carts are extremely flexible, impact-resistant, and easily handle the day-to-day abuse of curbside waste collection.

Services Offered	Definitions
A&D	Includes Residential and Commercial cart/container assembly and distribution.
Removals	Includes Residential and Commercial cart/container removal and disassembly.
Container Exchanges	Includes Commercial container delivery and exchange services.
Unloading & Assembly	Includes cart/container receiving and assembly services.
Recycling	Includes income from the recycling of containers.
Route Audits	Includes auditing income, waste characteristic and lid flip services.
Services	Includes cart/container project maintenance services yard "cleanup", container assembly and transport.
RFID Retrofit	Includes retrofitting carts to new RFID and scanning.
Stickering/Labeling	Includes stickering services and address labeling.
Maintenance Contracts	Includes Residential and Commercial maintenance contract services.

CONTAINERPROS
PROFESSIONAL WASTE SERVICES

Let Us Show You How!

Assembly & Delivery

- Unload, assemble, and deliver carts
- Associate cart serial number and/or RFID tag by address
- Attach labels and literature during delivery
- Old cart retrieval

Route Audits

Audit routes to capture accurate data for:

- Billing
- Repairs/Maintenance
- Updated database
- Other cart services

Cart/Container Maintenance

- Exchange cart sizes
- Repair / Replace
- Manage cart inventory
- Recycle unusable cart/ components
- Cart washing service
- Old cart retrieval

RFID Cart Management

- Track assets in-field & inventory utilizing wasteware™
- Retro-fit existing cart/container inventory to have RFID capabilities

Custom Services

- Custom services are available to meet your requirements.

The Container*Pros* Advantage:

- **Years of Experience for a Smooth Planning Process**
- **Long-lasting Data-Driven Services to Save Time**
- **Made for Easy Assembly & Distribution**

Contact your Container*Pros* representative for more details!

CONTAINERPROS
PROFESSIONAL WASTE SERVICES

Basics of a Project Rollout (Assembly & Distribution)

01 Planning:

Container*Pros* staff will meet with you immediately following the award of the contract to begin the planning stage. A project manager and project coordinator will be assigned to you to oversee the assembly and distribution process and to be your main points of contact. The planning process includes (but not limited to) organizing the timeline and reviewing the assembly site, address database, public education literature, cart markings and reporting, as well as the details for the door-to-door distribution. Container*Pros* will discuss the completion deadlines are met.

02 Public Education:

Educating the public is an essential part of the project plan. As an option, the Container*Pros* crew will attach a literature packet to each trash or recycle cart during the distribution process. By educating the public about the carts and how to properly use them, it helps to eliminate customer confusion and concern. Public education materials may include literature, web postings, digital photography, renditions, and more. Toter can also further assist you with User Instructions and cart markings as an option, and by providing one bag and Toter's Safe Use and Care brochure, in English and Spanish, as requested.

03 Unloading and Assembly:

An advantage to having Container*Pros* provide the A&D Services is that we have a direct link to the production and transportation departments which allows for quicker response times and the ability to adjust more effectively, if needed. The Container*Pros* crew will unload and assemble the carts prior to distributing to the streets. Toter carts have an advantage of being able to nest fully assembled carts. This advantage makes for a more effective and efficient roll-out. It also takes away the unnecessary noise created with assembling carts at the street level. This ensures that all noise ordinances are followed.

04 Door-To-Door Distribution:

Container*Pros* will distribute carts to the address listing provided during the planning stage, that has been vetted and scrubbed. As each cart is distributed to the appropriate address, the Container*Pros* crew will associate that address with the serial number of the cart being delivered through wasteware™ technology if utilitzing serial number recording or RFID scanning. The GPS coordinates to the specific address and the time stamp will be captured to show the exact time and location the cart was upon distribution. This data is captured and sent,in real time, to a web portal for your use. If your project offers various sizes and waste streams, we know that it is important to verify the correct size and type of cart that is distributed. Through wasteware™, crew members are unable to distribute a cart if it falls outside of the request for that delivery address. This data (address, cart, serial number RFID tag association) allows Toter to develop on-line reports, route sheets/maps, and gives an up-to-date route audit through a user-friendly web portal.

05 Completion:

After all carts have been distributed, the Container*Pros* crew will clean the work area prior to departing the provided staging area. All steps of the roll-out process **will be completed by the agreed upon completion date**. A final distribution report will be provided to you electronically and will include (but not limited to) address, cart, serial number and/or RFID tag number(s), geocoordinates and time stamp data. This information is also available on the web portal.

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Original Purchaser: _____ Date of Purchase: _____

MANUFACTURER'S DIRECT TWELVE/TEN YEAR WARRANTY
RESIDENTIAL WHOLESALE/MUNICIPAL

The following is a summary of Toter, LLC's updated limited warranty of its Two-Wheel Cart/Container– Residential Wholesale/Municipal. The complete limited warranty can be found in the Wastequip Terms and Conditions of Sale at: www.toter.com, the terms of which are incorporated herein, a hardcopy of which is available upon request. If this summary and the complete limited warranty documents conflict, the terms of this summary, where more narrowly defined, will control.

Toter® Two-Wheel Cart/Container
TOTER, LLC (Toter) warrants its wheeled Container, manufactured and sold by Toter, or by a Toter authorized distributor, to the original purchaser listed above for normal and intended use and service against operational failure caused by proven defective material or workmanship as follows: Rotomolded Container Body only – 12 Years from the date of original purchase; all other standard components - 10 Years from the date of original purchase. This warranty equally covers Toter containers molded of either virgin resin or recycled content plastic materials.

This warranty is expressly limited to any product parts which are proven to Toter's satisfaction to be defective in material or workmanship under this warranty. Parts determined to be defective by Toter shall be repaired or replaced at Toter's option. Repaired or replaced parts are warranted for the balance of the original warranty period of the original part. Repair or replacement is the sole remedy available under this warranty and does not extend the warranty beyond the original warranties set forth herein. This warranty is non-transferable and does not include freight.

Specifically excluded from this warranty are labor and installation, alterations, damage due to negligent or abusive use, or normal wear and tear, including, but not limited to, those items listed on Schedule A (attached). Alterations, negligent, abusive, or specifically excluded use of container voids this warranty thereafter. In no event shall Toter be liable for incidental, special, punitive, liquidated, or consequential damages, for loss of product or time, for any delay in performance under this warranty or for claims of customers of purchaser.

TOTER MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING WARRANTY OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR, SPECIFIED OR INTENDED PURPOSE.

Some states do not allow limitations on how long an implied warranty lasts, the exclusion or limitation of incidental or consequential damages, and any such limitations will conform these warranties thereto (Buyers may also have other specific rights which vary from state to state).

TOTER, LLC
Effective for qualified purchases on or after January 25, 2016 (Rev. 05/2016)

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SCHEDULE A

Toter Containers are designed for storage, transport, and dumping of normal household residential solid wastes, recyclables, excluding circumstances in which the load rating would be exceeded. Following are descriptions of several situations where the warranty does not apply. Exclusion is not limited to these situations.

EXAMPLES OF NORMAL WEAR AND TEAR:

* Scratches - normal use may cause scratches.
* Dirt, including accumulation of dirt or any other substance.
* Normal deterioration during service.
* Normal discoloration due to atmospheric exposure.

EXAMPLES OF ALTERATIONS, NEGLIGENT OR ABUSIVE USE:

* Alteration of the original design, functionality or integrity of the Container
* Cuts or scores from any source.
* Extraordinary impacts such as being hit by a vehicle.
* Burns, scorches, melting, or any damage from excessive heat.
* Improper handling, including dropping stacks off delivery trucks, improper stacking, improper /excessive storage, forcing cart through narrow openings, allowing packer mechanism to hit cart or lid during dumping cycle, abrasion from excessive dragging, or cracks caused by improper handling or dumping.
* Damage from automated grasper or semi-automated lifter, including any scratches, creases, cracks or breaks from a maladjusted, incorrectly operated, or improper automated grasper or semi-automated lifter. Includes any semi-automated lift speed faster than ANSI specifications for either the lift cycle or the down cycle.
* Chemicals - being exposed to solvents, petrochemicals, paints, acids, or other chemical substance which damages plastic or metal parts.
* Failure to follow instructions imprinted on cart parts (i.e., exceeding stated maximum load rating.)

(Rev. 05/2016)

WARRANTY CLAIMS PROCEDURE

Recognized throughout the industry as The World's Toughest Carts™, Toter carts are produced using a patented, stress-free molding technology known as Advanced Rotational Molding™. This manufacturing process results in tougher, more durable residential carts, backed by Toter with a 12 (twelve) year cart body warranty 10 (ten) years of coverage on all other cart components. This warranty is like no other manufacturer's warranty, industry-wide. Easy to use, and reliable, the warranty demonstrates how we confidently back our carts.

Toter carts have the lowest industry failure rate and the lowest Total Cost of Ownership, with higher strength to weight ratio. As such, Toter is proud to offer customers our "hassle free" warranty claim process that will ensure an easy, equitable, and timely resolution to all warranty issues that arise. Because of the extremely low failure rate of Toter carts, you will find warranty issues to be minimal and easily resolved.

The Warranty document is included in our submission information, along with a sample online claim form/instructions below. Warranty claim resolution and subsequent warranty replacement containers or components shipments are usually transacted within 60 days.

To file a warranty claim directly with Toter, a link to an online Warranty Claim Form is provided: http://www.toter.com/municipalities/residential-warranty-form. This form should be completed entirely. In addition to completing this simple form, Toter requires photos of issues to be uploaded:

> Must include pictures that represent 10% of the parts claimed for warranty. Pictures must be of defective or damaged area on cart or lid. For body damage please take at least one picture of the serial number and one of the defect.

The claim will be processed upon customer submission of the website claim form (see attached printout of the online form).

Toter may, at its discretion, send a Toter Regional Manager or other personnel to review the damaged containers. Toter will notify you of its findings in writing via email, and if damage is not due to defective components, Toter may make recommendations to possibly prevent future damage to containers. However, in the event that mutual agreement cannot be reached, the matter will be referred to binding arbitration.

WARRANTY FLOW & PROCESS TIMELINE

1. **Submit Claim through normal process**
   - Use link: https://www.toter.com/municipalities/residential-warranty-form
   - Warranty claim serial numbers and pictures requirement

   **Serial Numbers with accompanying pictures are required to process claim. If not included, claim will be stalled until further required information is supplied*

2. **Initial receipt review of claim & confirmation of complete submittal by Warranty Department**
   - Incomplete or needing more information →Warranty will return information request to customer
   - Complete → process reaches next step (amount approved & amount denied & reasons)

3. **Internal review by warranty division**
   - Review of pictures and serial numbers by Toter's warranty division to determine validity of warranty coverage

4. **Communication to customer by Customer Service/Warranty/RSM**
   - Explanation of acceptance/denial of claim & reasons
   - Option for part/body replacement or credit to account confirmed with customer

5. **Warranty Claim Process Complete**
   - Part/body replacement →standard order process commences (artwork, O.C.'s, production scheduling/ship date OR
   - Credit →applied to customer account via Finance
   - Toter will review this information and assist in expediting decision as follows: Regional Sales Manager is your point of contact.

Please review the example of a Toter Residential Warranty Form on the following page.

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Toter Residential Warranty Form

Fields noted with * are required.

Company Name *

Customer Number

First Name *

Last Name *

Phone Number *

###-###-####

Email *

Issue Description *

Product Details

Please enter claim details for your products below. ***Images of damaged products are required for claim processing.***

You may add more than one product type by clicking on 'Add another product'.

If you would like to upload multiple products in a single file, please download the template at the bottom of this form and attach the completed file when submitting a claim.

Download Bulk Upload Template

Item Type *

Please select...

Resolution Requested *

Please select...

Order/Invoice Number

Serial Number(s)

Quantity *

Date of Purchase *

Date Out of Service *

Cart Style *

Please select.

Body Color *

Please select.

Lid Color *

Please select.

Description of Damage *

Add another product

Attach Files *

Choose File No file chosen

Add another image

DocuSign Envelope ID: 45CDFFD9-5B29-4DCA-BAB0-A5615F4733FE

SECRETARY'S CERTIFICATE

The undersigned, Richard Sedory, being the duly elected and acting Secretary of Toter, LLC (the "Company"), does hereby certify that the following resolutions were adopted by written action by Wastequip, LLC, the Sole Member of the Company on January 16, 2024:

WHEREAS, a principal portion of the business of the Company is negotiating contracts with municipalities and governmental agencies;

WHEREAS, the submission of bidding documents and the execution of contracts is part of the process of obtaining work with municipalities; and,

WHEREAS, many municipalities require proof that the person submitting the bidding documents and executing contracts has lawful authority to bind the Company.

NOW, THEREFORE, BE IT RESOLVED, that the following persons be, and they hereby are, authorized, empowered and directed, for an on behalf of the Company, to submit bids and all related documents to municipalities and units of government and to execute contracts and other documents binding the Company:

Martin "Marty" Bryant

John Defenbaugh

Amanda Garman

Laura Hubbard

Steve Klueg

Derrick Masimer

JP McLaughlin

Jacob Via

Richard Sedory

Brittani Whitman

RESOLVED FURTHER, that any instruments or documents submitted in connection with any bidding process and any contracts associated therewith, heretofore signed by any of the foregoing persons be, and the same hereby are, ratified, affirmed and approved.

DocuSigned by:
Richard Sedory
4689544D817F4D0...

Richard Sedory, Secretary
Dated: January 16, 2024

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Kellie K. Clark
Sr. Manager, Bids/Contracts
Toll Free – 800-424-0422, Ext 9584
Phone – 908-987-7602, Ext 9584
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